



1. MARKET DESCRIPTION

- GOOD FOR LEAF & STRONG FOR DUST.
- WHILST QUALITY CONTINUED TO BE SOUGHT AFTER, BASE LEVELS IN THE LEAF CATEGORY WERE COMPETED FOR. REMAINDER WERE IRREGULAR.
- DUSTS REMAINED BUOYANT.
- MAJOR BLENDERS WERE ACTIVE WITH GOOD SUPPORT FROM THE INTERNAL TRADE.

2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)

	2017/2018			2016/2017			UPTO SALE 48		
	SALE 48	SALE 47	+/-	SALE 48	SALE 47	+/-	2017	2016	2015
CTC	151.80	154.99	-3.19	151.82	154.40	-2.85	154.58	152.78	158.38
DUST	172.49	170.45	+2.04	152.60	155.85	-3.25	168.66	156.64	164.19
TOTAL	157.66	159.51	-1.85	152.06	154.83	-2.77	158.98	154.02	160.21

3. A. QUANTITY OFFERED AND SOLD IN SALE - COMBINED (IN LAC KGS)

CATEGORY	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT %	OUT % UPTO SALE NO 48		
				IN SALE 48 LAST YEAR	2017	2016	2015
CTC	40.89	31.44	23%	23%	29%	30%	27%
DUST	14.32	12.41	13%	13%	15%	21%	24%
TOTAL	55.21	43.85	21%	20%	25%	28%	26%

B. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF AND DUST (IN RS.) - SEASON 2017 - 2018

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
S/48/2017	153.41	161.12	191.00	124.03	135.10
S/47/2017	157.03	158.43	191.97	128.46	136.42
S/48/2016	153.98	156.65	171.10	123.50	119.50

C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE - CTC LEAF AND DUST - SEASON 2017 - 2018

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.	TOTAL
OFFERED-S/48 (2017)	53%	14%	17%	7%	9%	100%
SOLD - S/48 (2017)	50%	14%	19%	8%	9%	100%

4. PRICE RANGE- CTC LEAF AND ALL DUST COMBINED (*FURTHER BREAK UP ON PAGE-2)

PRICE RANGE- LEAF AND DUST COMBINED	2017		UPTO SALE 48		
	SALE 48	SALE 47	2017	2016	2015
A. % OF TEA SELLING ABOVE RS.200	19.70	21.55	22.75	13.91	26.86
B. % OF TEA SELLING BETWEEN RS.180-199.99	12.51	12.57	11.17	12.46	9.98
C. % OF TEA SELLING BETWEEN RS.170-179.99	7.52	7.64	6.27	7.48	5.98
D. % OF TEA SELLING BETWEEN RS 160-169.99	8.21	9.16	6.32	8.48	5.91
E. % OF TEA SELLING BETWEEN RS.150-159.99	7.88	8.13	7.21	8.60	5.92
F. % OF TEA SELLING BETWEEN RS.140-149.99	7.35	7.55	7.61	9.04	5.60
G. % OF TEA SELLING BETWEEN RS.130-139.99	8.55	7.44	8.55	9.82	5.75
H. % OF TEA SELLING BETWEEN RS.120-129.99	7.27	7.16	7.85	10.35	7.44
I. % OF TEA SELLING BETWEEN RS.110-119.99	7.30	6.19	7.11	9.56	6.84
J. % OF TEA SELLING BETWEEN RS.100-109.99	4.56	5.12	6.57	8.19	6.81
K. % OF TEA SELLING BELOW RS.100	9.15	7.50	8.59	2.10	12.89

5. FUTURE OFFERINGS (PACKAGES) :

	SALE	THIS YEAR		LAST YEAR		VARIANCE
		QUANTITY	UPTO	QUANTITY	UPTO	UPTO
KOLKATA	51	132563	3500608	135214	3597018	-96410
SILIGURI	51	118307	3694769	118326	3046469	+648300
GUWAHATI	50	162430	3962558	137344	3439693	+522865

CURRENCY RATES: 1USD \$=₹64.31 INR, 1GBP £=₹86.72 INR, 1EUR € =₹76.11 INR (SOURCE IN REUTERS.COM -01st Nov , 2017

Our Website : www.parcon-india.com

KOLKATA PRICE RANGE SALE 14-48

ASSAM ESTATE

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.240	7.3	3.1	16.2
% OF TEA SELLING BETWEEN RS 230-239.99	5.2	1.8	7.1
% OF TEA SELLING BETWEEN RS 220-229.99	8.4	2.9	6.7
% OF TEA SELLING BETWEEN RS 210-219.99	8.4	5.2	6.5
% OF TEA SELLING BETWEEN RS 200-209.99	7.9	8.5	6.5
% OF TEA SELLING BETWEEN RS.190-199.99	6.3	7.9	5.5
% OF TEA SELLING BETWEEN RS.180-189.99	6.7	8.8	6.2
% OF TEA SELLING BETWEEN RS.170-179.99	6.6	8.5	6.2
% OF TEA SELLING BETWEEN RS 160-169.99	7.6	10.0	6.5
% OF TEA SELLING BETWEEN RS.150-159.99	7.7	10.0	6.0
% OF TEA SELLING BETWEEN RS.140-149.99	7.7	9.8	5.0
% OF TEA SELLING BETWEEN RS.130-139.99	7.4	8.5	4.2
% OF TEA SELLING BETWEEN RS.120-129.99	5.9	6.7	4.3
% OF TEA SELLING BETWEEN RS.110-119.99	3.8	4.5	3.3
% OF TEA SELLING BETWEEN RS.100-109.99	2.1	3.0	3.6
% OF TEA SELLING BELOW RS.100	1.0	0.7	6.2

ASSAM BLF

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.180	7.8	1.2	2.9
% OF TEA SELLING BETWEEN RS.170-179.99	3.1	1.3	2.0
% OF TEA SELLING BETWEEN RS.160-169.99	5.2	3.7	3.7
% OF TEA SELLING BETWEEN RS.150-159.99	9.1	6.5	4.6
% OF TEA SELLING BETWEEN RS.140-149.99	12.3	9.9	7.3
% OF TEA SELLING BETWEEN RS.130-139.99	14.2	16.5	10.6
% OF TEA SELLING BETWEEN RS.120-129.99	15.9	21.9	16.3
% OF TEA SELLING BETWEEN RS.110-119.99	14.0	20.6	16.5
% OF TEA SELLING BETWEEN RS.100-109.99	9.0	12.7	15.6
% OF TEA SELLING BETWEEN RS.90-99.99	4.3	4.2	6.3
% OF TEA SELLING BELOW RS.90	5.1	1.4	14.1

DOOARS/TERAI ESTATE

Price Range	2017	2016	2015
% OF TEA SELLING BETWEEN RS.220	1.3	0.2	0.4
% OF TEA SELLING BETWEEN RS.210-219.99	1.8	0.7	0.6
% OF TEA SELLING BETWEEN RS.200-199.99	4.1	2.6	2.9
% OF TEA SELLING BETWEEN RS.190-199.99	10.2	5.9	6.8
% OF TEA SELLING BETWEEN RS.180-189.99	19.3	10.4	15.2
% OF TEA SELLING BETWEEN RS.170-179.99	19.4	18.3	15.5
% OF TEA SELLING BETWEEN RS 160-169.99	11.4	16.8	10.4
% OF TEA SELLING BETWEEN RS 150-159.99	13.3	14.7	11.8
% OF TEA SELLING BETWEEN RS 140-149.99	6.2	13.4	11.5
% OF TEA SELLING BETWEEN RS 130-139.99	5.4	8.2	9.1
% OF TEA SELLING BETWEEN RS 120-129.99	2.6	4.4	7.8
% OF TEA SELLING BELOW RS.120	4.9	4.3	8.0

DOOARS/TERAI BOUGHT LEAF

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.140	2.4	3.1	3.5
% OF TEA SELLING BETWEEN RS.135-139.99	0.8	1.9	0.9
% OF TEA SELLING BETWEEN RS.130-134.99	1.5	3.1	1.3
% OF TEA SELLING BETWEEN RS.125-129.99	2.5	4.3	2.4
% OF TEA SELLING BETWEEN RS.120-124.99	4.5	8.3	4.6
% OF TEA SELLING BETWEEN RS.115-119.99	8.1	13.2	5.8
% OF TEA SELLING BETWEEN RS.110-114.99	10.9	17.6	8.2
% OF TEA SELLING BETWEEN RS.105-109.99	12.1	20.4	8.5
% OF TEA SELLING BETWEEN RS.100-104.99	14.0	18.6	9.2
% OF TEA SELLING BETWEEN RS.95-99.99	8.1	6.8	6.4
% OF TEA SELLING BETWEEN RS.90-94.99	11.1	2.3	9.0
% OF TEA SELLING BELOW RS.90	24.1	0.4	40.2

CACHAR/TRIPURA

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.180	4.1	2.7	2.2
% OF TEA SELLING BETWEEN RS.170-179.99	2.2	1.5	3.3
% OF TEA SELLING BETWEEN RS.160-169.99	3.2	2.2	5.4
% OF TEA SELLING BETWEEN RS.150-159.99	6.7	4.0	4.6
% OF TEA SELLING BETWEEN RS.140-149.99	16.2	7.5	5.9
% OF TEA SELLING BETWEEN RS.130-139.99	26.0	23.2	13.4
% OF TEA SELLING BETWEEN RS.120-129.99	21.7	32.2	23.1
% OF TEA SELLING BETWEEN RS.110-119.99	9.8	16.9	18.5
% OF TEA SELLING BETWEEN RS.100-109.99	5.9	7.7	13.4
% OF TEA SELLING BELOW RS.100	4.2	2.0	10.2