
**1. MARKET DESCRIPTION**

- GOOD GENERAL DEMAND IN LEAF AND STRONG FOR DUSTS.
- LEVELS EASED FOLLOWING QUALITY FOR THE POST PUJA TEAS ON OFFER.
- MEDIUM AND COMMON/PLAINER SORTS WITNESSED BETTER ENQUIRY RESULTING HIGHER MOVEMENT.
- THE DUST MARKET FOLLOWED THE LEAF TREND.
- BLENDERS AND INTERNAL BUYERS WERE THE MAINSTAY WITH FAIR ENQUIRY FROM EXPORTERS.

**2. TOTAL AUCTION AVERAGE (₹)**

|       | 2017/2018 |         |       | 2016/2017 |         |       | UPTO SALE 48 |           |           |
|-------|-----------|---------|-------|-----------|---------|-------|--------------|-----------|-----------|
|       | SALE 48   | SALE 47 | +/-   | SALE 48   | SALE 47 | +/-   | 2017-2018    | 2016-2017 | 2015-2016 |
| LEAF  | 127.73    | 132.82  | -5.09 | 128.86    | 127.12  | +1.74 | 130.79       | 133.61    | 125.26    |
| DUST  | 136.64    | 139.48  | -2.84 | 127.15    | 123.15  | +4.00 | 131.35       | 126.93    | 118.40    |
| TOTAL | 128.64    | 133.55  | -4.91 | 128.66    | 126.67  | +1.99 | 130.86       | 132.77    | 124.39    |

**3. A. QUANTITY OFFERED & SOLD IN SALE 48 ( IN LAC KGS )**

| CATEGORY | OFFERED QUANTITY | SOLD QUANTITY | OUT % | OUT%                 | OUT% UPTO SALE 48 |           |           |
|----------|------------------|---------------|-------|----------------------|-------------------|-----------|-----------|
|          |                  |               |       | IN SALE 48 LAST YEAR | 2017-2018         | 2016-2017 | 2015-2016 |
| LEAF     | 37.29            | 30.21         | 19%   | 24%                  | 25%               | 28%       | 25%       |
| DUST     | 3.88             | 3.44          | 11%   | 13%                  | 16%               | 27%       | 27%       |
| TOTAL    | 41.17            | 33.65         | 18%   | 23%                  | 24%               | 28%       | 25%       |

**B. CATEGORY WISE WEIGHTED AVERAGE ( ₹ )**

|              | BROKENS | FANNINGS | DUST   | LEAF SEC. | DUST SEC. |
|--------------|---------|----------|--------|-----------|-----------|
| S/48/2017-18 | 127.41  | 138.31   | 141.59 | 115.63    | 125.94    |
| S/47/2017-18 | 132.32  | 147.53   | 146.71 | 116.12    | 121.91    |
| S/48/2016-17 | 130.07  | 140.21   | 131.42 | 113.11    | 115.25    |

**C. CATEGORY WISE OFFERED & SOLD PERCENTAGE**

|                | BROKENS | FANNINGS | DUST  | LEAF SEC. | DUST SEC. |
|----------------|---------|----------|-------|-----------|-----------|
| OFFERED - S/48 | 64.59%  | 15.34%   | 6.48% | 10.65%    | 2.94%     |
| SOLD - S/48    | 63.86%  | 14.74%   | 6.99% | 11.18%    | 3.23%     |

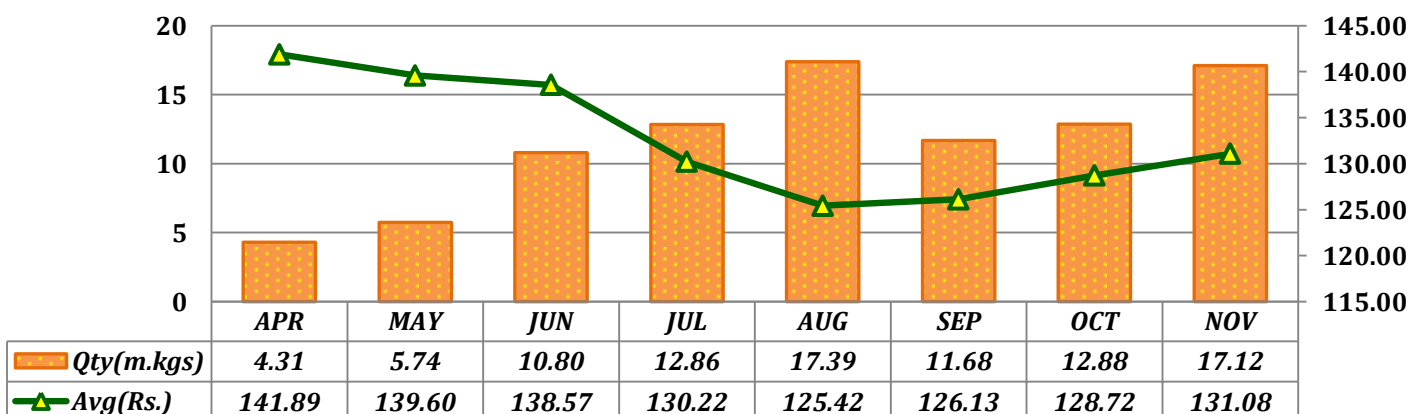
**4. PRICE RANGE**

| PRICE RANGE - LEAF & DUST                       | 2017-2018 |         | UPTO SALE 48 |         |         |
|---|-----------|---------|--------------|---------|---------|
|   | SALE 48   | SALE 47 | 2017/18      | 2016/17 | 2015/16 |
| A. % OF TEA SELLING ABOVE RS. 220.00            | 0.58      | 1.46    | 1.71         | 0.55    | 0.32    |
| B. % OF TEA SELLING BETWEEN RS. 200.00 - 219.99 | 2.42      | 3.59    | 3.47         | 2.96    | 2.27    |
| C. % OF TEA SELLING BETWEEN RS. 180.00 - 199.99 | 5.89      | 8.81    | 8.79         | 7.68    | 8.45    |
| D. % OF TEA SELLING BETWEEN RS. 160.00 - 179.99 | 12.38     | 13.54   | 12.71        | 12.20   | 12.87   |
| E. % OF TEA SELLING BETWEEN RS. 140.00 - 159.99 | 15.66     | 15.59   | 13.59        | 12.65   | 12.76   |
| F. % OF TEA SELLING BETWEEN RS. 120.00 - 139.99 | 18.35     | 16.75   | 14.05        | 19.56   | 14.08   |
| G. % OF TEA SELLING BETWEEN RS. 100.00 - 119.99 | 23.51     | 18.41   | 20.00        | 34.18   | 18.89   |
| H. % OF TEA SELLING BETWEEN RS. 90.00 - 99.99   | 8.78      | 8.18    | 9.97         | 9.33    | 8.13    |
| I. % OF TEA SELLING BELOW RS. 90.00             | 12.43     | 13.67   | 15.71        | 0.89    | 22.23   |

**5. FUTURE OFFERINGS - CTC :**

(In Pkgs.)

|          | SALE | THIS YEAR |            | LAST YEAR |            |
|----------|------|-----------|------------|-----------|------------|
|          |      | QUANTITY  | CL. DATE   | QUANTITY  | CL. DATE   |
| SILIGURI | 51   | 118307    | 01.11.2017 | 118326    | 18.11.2016 |
| KOLKATA  | 51   | 132563    | 23.11.2017 | 135214    | 09.11.2016 |
| GUWAHATI | 50   | 162430    | 15.11.2017 | 137344    | 05.11.2016 |

**6. OTHER INFORMATION :**
**A. SILIGURI AUCTION - MONTHWISE SOLD QUANTITY & AVERAGE PRICE(SEASON-2017) :**

**B. CURRENCY RATE :**

 1 US \$ = ₹64.48 INR, 1 Euro € = ₹76.84 INR, 1 U.K. £ = ₹87.16 INR - SOURCE- [in.reuters.com](http://in.reuters.com) - 1<sup>st</sup> December 2017.