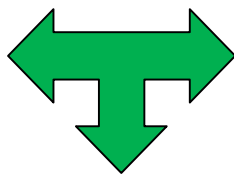




25 YEARS

**PARCON**  
INDIA PRIVATE LIMITED

**MARKET UPDATE (ORTHODOX)**

SALE 47

KOLKATA Friday, 24<sup>th</sup> Nov, 2017**1. MARKET DESCRIPTION**

- ORTHODOX :
- FAIR DEMAND.
  - PRICES TENDED LOWER EXCEPT FOR CLEANER WHOLE LEAF AND SMALL BROKENS THAT OCCASIONALLY RULED DEARER.
  - FANNINGS WERE SELECTIVELY ABSORBED AT LOWER LEVELS ALTHOUGH SELECT BRIGHTER LINES SOLD WELL.
  - MID EAST AND CIS OPERATING WITH FAIR SUPPORT FROM HUL.

	WHOLE LEAF	BROKENS		FANNINGS
		LARGER	SMALLER	
BEST	260 – 320 (+)(N)	230 - 250	230 – 240 (N)	190 - 210
GOOD	230 - 260	210 - 220	210 - 235	155 - 185
MEDIUM	200 - 230	190 - 210	180 - 210	120 - 140

N-NOMINAL

**2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)**

	2017/2018			2016/2017			UPTO SALE 47		
	SALE 47	SALE 46	+/-	SALE 47	SALE 46	+/-	2017	2016	+/-
ORTHODOX	209.77	216.84	-7.07	210.94	205.86	+5.08	221.72	223.73	-2.01

**3. A. QUANTITY OFFERED AND SOLD IN SALE - COMBINED (IN LAC KGS)**

	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT % IN SALE 47 LAST YEAR	OUT % UPTO SALE NO 47		
					2017	2016	2015
ORTHODOX	10.02	7.31	27.12	10.49	22.30	14.91	15.72

**B. CATEGORY WISE WEIGHTED AVERAGE – ORTHODOX (IN RS.) - SEASON 2017-2018**

	WHOLE LEAF	BROKENS	FANNINGS
S/47/2017	243.03	191.82	159.28
S/46/2017	253.92	201.84	159.65
S/47/2016	231.57	204.52	162.44

**C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE - ORTHODOX - SEASON 2017 - 2018**

	WHOLE LEAF	BROKENS	FANNINGS	TOTAL
OFFERED-S/47 (2017)	35.05%	48.69%	15.05%	100%
SOLD - S/47 (2017)	41.57%	46.06%	11.53%	100%

**4. PRICE RANGE FOR ORTHODOX (FURTHER BREAK UP ON PAGE -2)**

	2017		UPTO SALE 47		
	SALE 47	SALE 46	2017	2016	2015
A. % OF TEA SELLING ABOVE RS.300	3.92	4.32	4.93	6.03	11.80
B. % OF TEA SELLING BETWEEN RS.250-299.99	15.05	16.32	14.62	12.05	12.53
C. % OF TEA SELLING BETWEEN RS.240-249.99	7.87	6.91	8.45	8.53	6.89
D. % OF TEA SELLING BETWEEN RS 220-239.99	17.25	21.83	25.71	32.46	19.33
E. % OF TEA SELLING BETWEEN RS.200-219.99	22.58	25.46	22.81	16.91	14.81
F. % OF TEA SELLING BETWEEN RS.180-199.99	12.30	6.60	6.29	8.45	10.25
G. % OF TEA SELLING BETWEEN RS.150-179.99	5.74	6.98	7.83	8.32	12.60
H. % OF TEA SELLING BELOW RS.150	14.84	11.58	9.35	7.24	11.79

**5. FUTURE OFFERINGS (PACKAGES) :**

	SALE	THIS YEAR		LAST YEAR	
		QUANTITY	CL. DATE	QUANTITY	CL. DATE
KOLKATA	50	36121	22.11.2017	32342	23.11.2016

CURRENCY RATES: 1USD \$=₹64.56 INR, 1GBP £=₹85.87 INR, 1EUR € =₹76.51 INR (SOURCE IN REUTERS.COM –24<sup>th</sup> Nov 2017)

**KOLKATA ASSAM ORTHODOX PRICE RANGE**

Price Range	2017		UPTO SALE - 47		
	SALE-47	SALE-46	2017	2016	2015
% OF TEA SELLING ABOVE RS 300.00	3.6	4.2	4.9	6.1	12.1
% OF TEA SELLING BETWEEN RS 290-299.99	1.2	2.1	0.8	1.1	1.2
% OF TEA SELLING BETWEEN RS 280-289.99	1.8	2.9	1.6	1.7	2.0
% OF TEA SELLING BETWEEN RS 270-279.99	1.8	3.4	2.5	2.1	2.4
% OF TEA SELLING BETWEEN RS 260-269.99	3.7	5.1	4.0	3.2	3.3
% OF TEA SELLING BETWEEN RS 250-259.99	7.1	3.4	6.0	4.1	4.1
% OF TEA SELLING BETWEEN RS 240-249.99	8.0	7.2	8.7	8.7	7.2
% OF TEA SELLING BETWEEN RS 230-239.99	8.3	10.3	11.7	15.2	9.1
% OF TEA SELLING BETWEEN RS 220-229.99	9.1	12.9	14.7	18.1	10.9
% OF TEA SELLING BETWEEN RS 210-219.99	13.4	11.9	12.7	10.6	7.8
% OF TEA SELLING BETWEEN RS 200-209.99	10.7	14.8	10.7	6.5	7.5
% OF TEA SELLING BETWEEN RS.190-199.99	6.9	4.3	3.1	4.2	5.1
% OF TEA SELLING BETWEEN RS.180-189.99	5.8	2.5	3.2	4.2	5.3
% OF TEA SELLING BETWEEN RS.170-179.99	2.3	1.7	2.9	3.4	5.6
% OF TEA SELLING BETWEEN RS 160-169.99	1.7	1.7	2.4	2.5	4.3
% OF TEA SELLING BETWEEN RS.150-159.99	1.3	1.8	1.7	1.9	2.6
% OF TEA SELLING BETWEEN RS.140-149.99	0.7	1.3	1.6	1.9	1.2
% OF TEA SELLING BETWEEN RS.130-139.99	1.4	1.6	1.6	1.8	1.0
% OF TEA SELLING BETWEEN RS.120-129.99	2.5	2.0	1.8	1.3	0.9
% OF TEA SELLING BETWEEN RS.110-119.99	2.9	2.1	1.7	0.6	0.9
% OF TEA SELLING BETWEEN RS.100-109.99	5.3	2.2	1.4	0.4	1.6
% OF TEA SELLING BELOW RS.100	0.6	0.5	0.3	0.1	3.9