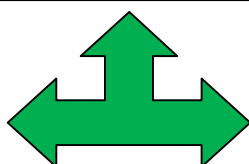




PARCON

INDIA PRIVATE LIMITED

25 YEARS



MARKET UPDATE (CTC)

SALE 47

KOLKATA Friday, 24th NOV 2017

1. MARKET DESCRIPTION

- DEMAND – FAIR FOR LEAF, STRONG FOR DUST.
- MARKET – ALL CLEAN WELL MADE, BRIGHTER LIQUORING SORTS WERE FIRM WITH THE GOOD/BEST DUSTS APPRECIATING WITH COMPETITION. REMAINDER WERE IRREGULAR AROUND LAST FOLLOWING QUALITY.
- BUYING – MAJOR BLENDERS ACTIVE, MORE SO IN THE DUST SEGMENT. GOOD SUPPORT FROM W/EXPORTERS. INTERNAL OPERATED.

2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)

	2017/2018			2016/2017			UPTO SALE 47		
	SALE 47	SALE 46	+/-	SALE 47	SALE 46	+/-	2017	2016	2015
CTC	154.99	153.53	+1.46	154.40	153.44	+0.96	154.73	152.82	158.51
DUST	170.45	168.39	+2.06	155.85	156.93	-1.08	168.48	156.81	164.57
TOTAL	159.51	157.92	+1.59	154.83	154.58	+0.25	159.05	154.11	160.49

3. A. QUANTITY OFFERED AND SOLD IN SALE - COMBINED (IN LAC KGS)

CATEGORY	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT %	OUT % UPTO SALE NO 47		
				IN SALE 47 LAST YEAR	2017	2016	2015
CTC	40.70	27.92	31%	28%	30%	30%	27%
DUST	13.28	11.53	13%	20%	15%	21%	24%
TOTAL	53.98	39.45	27%	26%	26%	28%	26%

B. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF AND DUST (IN RS.) - SEASON 2017 - 2018

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
S/47/2017	157.03	158.43	191.97	128.46	136.42
S/46/2017	156.46	154.28	188.37	128.85	133.36
S/47/2016	158.59	155.59	171.43	120.93	120.42

C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE - CTC LEAF AND DUST - SEASON 2017 - 2018

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.	TOTAL
OFFERED-S/47 (2017)	57%	13%	15%	5%	9%	100%
SOLD - S/47 (2017)	51%	14%	18%	6%	11%	100%

4. PRICE RANGE- CTC LEAF AND ALL DUST COMBINED (*FURTHER BREAK UP ON PAGE-2)

PRICE RANGE- LEAF AND DUST COMBINED	2017		UPTO SALE 47		
	SALE 47	SALE 46	2017	2016	2015
A. % OF TEA SELLING ABOVE RS.200	21.55	22.10	22.91	13.84	26.95
B. % OF TEA SELLING BETWEEN RS.180-199.99	12.57	11.79	11.10	12.53	10.05
C. % OF TEA SELLING BETWEEN RS.170-179.99	7.64	7.36	6.20	7.55	6.02
D. % OF TEA SELLING BETWEEN RS 160-169.99	9.16	6.81	6.22	8.59	5.93
E. % OF TEA SELLING BETWEEN RS.150-159.99	8.13	7.69	7.17	8.59	5.91
F. % OF TEA SELLING BETWEEN RS.140-149.99	7.55	8.25	7.63	9.06	5.65
G. % OF TEA SELLING BETWEEN RS.130-139.99	7.44	8.29	8.55	9.86	5.75
H. % OF TEA SELLING BETWEEN RS.120-129.99	7.16	6.85	7.88	10.34	7.35
I. % OF TEA SELLING BETWEEN RS.110-119.99	6.19	6.15	7.10	9.46	6.73
J. % OF TEA SELLING BETWEEN RS.100-109.99	5.12	6.06	6.67	8.03	6.81
K.% OF TEA SELLING BELOW RS.100	7.50	8.65	8.56	2.15	12.85

5. FUTURE OFFERINGS (PACKAGES) :

	SALE	THIS YEAR		LAST YEAR		VARIANCE
		QUANTITY	UPTO	QUANTITY	UPTO	UPTO
KOLKATA	49	140033	3223788	127529	3324532	-100744
SILIGURI	50	115877	3576462	122811	2928143	+648319
GUWAHATI	49	160729	3800128	135190	3302349	+497779

CURRENCY RATES: 1USD \$=₹64.56 INR, 1GBP £=₹85.87 INR, 1EUR € =₹76.51 INR (SOURCE IN REUTERS.COM -24th Nov , 2017

Our Website : www.parcon-india.com

KOLKATA PRICE RANGE SALE 14-47

ASSAM ESTATE

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.240	7.5	3.1	16.6
% OF TEA SELLING BETWEEN RS 230-239.99	5.2	1.8	7.1
% OF TEA SELLING BETWEEN RS 220-229.99	8.5	2.9	6.7
% OF TEA SELLING BETWEEN RS 210-219.99	8.4	5.2	6.4
% OF TEA SELLING BETWEEN RS 200-209.99	7.9	8.5	6.4
% OF TEA SELLING BETWEEN RS.190-199.99	6.3	8.0	5.5
% OF TEA SELLING BETWEEN RS.180-189.99	6.7	8.9	6.3
% OF TEA SELLING BETWEEN RS.170-179.99	6.4	8.6	6.2
% OF TEA SELLING BETWEEN RS 160-169.99	7.5	10.1	6.5
% OF TEA SELLING BETWEEN RS.150-159.99	7.6	9.9	5.9
% OF TEA SELLING BETWEEN RS.140-149.99	7.8	9.8	5.0
% OF TEA SELLING BETWEEN RS.130-139.99	7.3	8.5	4.2
% OF TEA SELLING BETWEEN RS.120-129.99	5.9	6.6	4.3
% OF TEA SELLING BETWEEN RS.110-119.99	3.8	4.5	3.3
% OF TEA SELLING BETWEEN RS.100-109.99	2.2	3.0	3.6
% OF TEA SELLING BELOW RS.100	1.0	0.7	6.1

ASSAM BLF

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.180	7.9	1.3	3.0
% OF TEA SELLING BETWEEN RS.170-179.99	3.1	1.4	2.0
% OF TEA SELLING BETWEEN RS.160-169.99	5.2	3.7	3.7
% OF TEA SELLING BETWEEN RS.150-159.99	9.4	6.5	4.7
% OF TEA SELLING BETWEEN RS.140-149.99	12.2	10.1	7.5
% OF TEA SELLING BETWEEN RS.130-139.99	14.3	16.7	10.8
% OF TEA SELLING BETWEEN RS.120-129.99	16.1	21.9	16.0
% OF TEA SELLING BETWEEN RS.110-119.99	13.9	20.5	15.8
% OF TEA SELLING BETWEEN RS.100-109.99	9.0	12.0	16.0
% OF TEA SELLING BETWEEN RS.90-99.99	4.2	4.4	6.3
% OF TEA SELLING BELOW RS.90	4.6	1.5	14.1

DOOARS/TERAI ESTATE

Price Range	2017	2016	2015
% OF TEA SELLING BETWEEN RS.220	1.4	0.2	0.4
% OF TEA SELLING BETWEEN RS.210-219.99	1.9	0.7	0.6
% OF TEA SELLING BETWEEN RS.200-199.99	4.2	2.6	3.0
% OF TEA SELLING BETWEEN RS.190-199.99	10.0	6.0	6.6
% OF TEA SELLING BETWEEN RS.180-189.99	19.0	10.5	15.2
% OF TEA SELLING BETWEEN RS.170-179.99	19.4	18.2	15.5
% OF TEA SELLING BETWEEN RS 160-169.99	11.1	16.8	10.3
% OF TEA SELLING BETWEEN RS 150-159.99	13.4	14.8	11.9
% OF TEA SELLING BETWEEN RS 140-149.99	6.1	13.2	11.5
% OF TEA SELLING BETWEEN RS 130-139.99	5.5	8.0	9.0
% OF TEA SELLING BETWEEN RS 120-129.99	2.7	4.3	7.9
% OF TEA SELLING BELOW RS.120	5.3	4.7	8.1

DOOARS/TERAI BOUGHT LEAF

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.140	2.4	3.3	3.7
% OF TEA SELLING BETWEEN RS.135-139.99	0.7	1.9	0.9
% OF TEA SELLING BETWEEN RS.130-134.99	1.5	3.2	1.4
% OF TEA SELLING BETWEEN RS.125-129.99	2.5	4.4	2.3
% OF TEA SELLING BETWEEN RS.120-124.99	4.5	8.4	4.5
% OF TEA SELLING BETWEEN RS.115-119.99	8.0	13.3	5.7
% OF TEA SELLING BETWEEN RS.110-114.99	11.0	17.1	8.1
% OF TEA SELLING BETWEEN RS.105-109.99	12.4	19.9	8.3
% OF TEA SELLING BETWEEN RS.100-104.99	14.1	18.6	9.2
% OF TEA SELLING BETWEEN RS.95-99.99	7.9	7.0	6.2
% OF TEA SELLING BETWEEN RS.90-94.99	10.9	2.4	8.8
% OF TEA SELLING BELOW RS.90	24.0	0.5	40.9

CACHAR/TRIPURA

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.180	4.1	2.7	2.3
% OF TEA SELLING BETWEEN RS.170-179.99	2.2	1.5	3.2
% OF TEA SELLING BETWEEN RS.160-169.99	3.3	2.3	5.7
% OF TEA SELLING BETWEEN RS.150-159.99	6.3	4.0	4.7
% OF TEA SELLING BETWEEN RS.140-149.99	15.8	7.6	6.2
% OF TEA SELLING BETWEEN RS.130-139.99	26.2	23.1	13.2
% OF TEA SELLING BETWEEN RS.120-129.99	22.1	32.5	22.8
% OF TEA SELLING BETWEEN RS.110-119.99	9.6	16.9	18.2
% OF TEA SELLING BETWEEN RS.100-109.99	6.0	7.5	13.6
% OF TEA SELLING BELOW RS.100	4.3	2.0	10.2