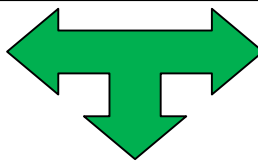




PARCON

INDIA PRIVATE LIMITED

25 YEARS



MARKET UPDATE (CTC)

SALE 46

KOLKATA Saturday, 18th NOV 2017

1. MARKET DESCRIPTION

- DEMAND – FAIR FOR LEAF, GOOD FOR DUST
- MARKET - ALL CLEAN, WELL MADE AND BRIGHTER LIQUORING SORTS WERE READILY ABSORBED AT LAST LEVELS WITH THE DUST CATEGORY ALSO APPRECIATING. REMAINDER WERE IRREGULAR AND LOWER WITH QUALITY PARTICULARLY FOR THE BROWNER, INFERIOR POST PUJA INVOICES.
- BUYING – TGBL ACTIVE. SELECTIVE ENQUIRY FROM HUL, PARTICULARLY ON LEAF. GOOD SUPPORT FROM W/EXPORTERS. INTERNAL OPERATED.

2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)

	2017/2018			2016/2017			UPTO SALE 46		
	SALE 46	SALE 45	+/-	SALE 46	SALE 45	+/-	2017	2016	2015
CTC	153.53	155.03	-1.50	153.44	150.15	+3.29	154.71	152.75	158.67
DUST	168.39	170.35	-1.96	156.93	157.54	-0.61	168.39	156.84	164.87
TOTAL	157.92	159.62	-1.70	154.58	152.38	+2.20	159.03	154.08	160.63

3. A. QUANTITY OFFERED AND SOLD IN SALE - COMBINED (IN LAC KGS)

CATEGORY	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT %	OUT %		
				IN SALE 46 LAST YEAR	UPTO SALE NO 46		
					2017	2016	2015
CTC	38.12	27.01	29%	32%	30%	30%	28%
DUST	12.98	11.34	13%	15%	15%	21%	25%
TOTAL	51.09	38.36	25%	27%	26%	28%	27%

B. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF AND DUST (IN RS.) - SEASON 2017 - 2018

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
S/46/2017	156.46	154.28	188.37	128.85	133.36
S/45/2017	157.36	158.85	189.59	125.47	131.52
S/46/2016	158.12	153.75	173.10	119.54	120.36

C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE -CTC LEAF AND DUST - SEASON 2017 - 2018

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.	TOTAL
OFFERED-S/46 (2017)	56%	13%	16%	6%	9%	100%
SOLD - S/46 (2017)	51%	14%	19%	6%	11%	100%

4. PRICE RANGE- CTC LEAF AND ALL DUST COMBINED (*FURTHER BREAK UP ON PAGE-2)

PRICE RANGE- LEAF AND DUST COMBINED	2017		UPTO SALE 46		
	SALE 46	SALE 45	2017	2016	2015
A. % OF TEA SELLING ABOVE RS.200	22.10	24.41	22.97	13.75	26.88
B. % OF TEA SELLING BETWEEN RS.180-199.99	11.79	11.79	11.03	12.63	10.18
C. % OF TEA SELLING BETWEEN RS.170-179.99	7.36	6.04	6.13	7.62	6.08
D. % OF TEA SELLING BETWEEN RS 160-169.99	6.81	6.23	6.08	8.59	6.00
E. % OF TEA SELLING BETWEEN RS.150-159.99	7.69	7.62	7.13	8.52	5.96
F. % OF TEA SELLING BETWEEN RS.140-149.99	8.25	7.96	7.63	9.02	5.66
G. % OF TEA SELLING BETWEEN RS.130-139.99	8.29	8.29	8.60	9.93	5.74
H. % OF TEA SELLING BETWEEN RS.120-129.99	6.85	7.88	7.92	10.35	7.34
I. % OF TEA SELLING BETWEEN RS.110-119.99	6.15	5.82	7.15	9.43	6.65
J. % OF TEA SELLING BETWEEN RS.100-109.99	6.06	4.97	6.75	7.93	6.76
K.% OF TEA SELLING BELOW RS.100	8.65	8.99	8.61	2.22	12.76

5. FUTURE OFFERINGS (PACKAGES) :

	SALE	THIS YEAR		LAST YEAR		VARIANCE
		QUANTITY	UPTO	QUANTITY	UPTO	
KOLKATA	48	146141	3083755	134095	3197003	-113248
SILIGURI	49	120260	3460585	-	2805332	+655253
GUWAHATI	47	155380	3472265	108304	3023772	+448497

CURRENCY RATES: 1USD \$=₹65.01 INR, 1GBP £=₹85.86 INR, 1EUR € =₹76.67 INR (SOURCE IN REUTERS.COM -18th Nov , 2017

Our Website : www.parcon-india.com

KOLKATA PRICE RANGE SALE 14-46

ASSAM ESTATE

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.240	7.7	3.1	16.7
% OF TEA SELLING BETWEEN RS 230-239.99	5.4	1.8	6.8
% OF TEA SELLING BETWEEN RS 220-229.99	8.6	2.8	6.6
% OF TEA SELLING BETWEEN RS 210-219.99	8.4	5.1	6.3
% OF TEA SELLING BETWEEN RS 200-209.99	7.7	8.5	6.6
% OF TEA SELLING BETWEEN RS.190-199.99	6.2	8.0	5.6
% OF TEA SELLING BETWEEN RS.180-189.99	6.6	9.0	6.4
% OF TEA SELLING BETWEEN RS.170-179.99	6.4	8.7	6.4
% OF TEA SELLING BETWEEN RS 160-169.99	7.3	10.2	6.5
% OF TEA SELLING BETWEEN RS.150-159.99	7.6	9.8	5.9
% OF TEA SELLING BETWEEN RS.140-149.99	7.8	9.7	5.0
% OF TEA SELLING BETWEEN RS.130-139.99	7.4	8.6	4.3
% OF TEA SELLING BETWEEN RS.120-129.99	5.9	6.6	4.3
% OF TEA SELLING BETWEEN RS.110-119.99	3.8	4.5	3.3
% OF TEA SELLING BETWEEN RS.100-109.99	2.2	3.0	3.6
% OF TEA SELLING BELOW RS.100	1.0	0.7	5.9

ASSAM BLF

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.180	8.0	1.3	3.2
% OF TEA SELLING BETWEEN RS.170-179.99	3.1	1.4	2.1
% OF TEA SELLING BETWEEN RS.160-169.99	5.2	3.5	3.8
% OF TEA SELLING BETWEEN RS.150-159.99	9.5	6.4	4.8
% OF TEA SELLING BETWEEN RS.140-149.99	12.1	10.1	7.4
% OF TEA SELLING BETWEEN RS.130-139.99	14.2	17.0	10.9
% OF TEA SELLING BETWEEN RS.120-129.99	16.4	22.0	16.4
% OF TEA SELLING BETWEEN RS.110-119.99	13.9	20.5	15.9
% OF TEA SELLING BETWEEN RS.100-109.99	8.9	11.6	15.6
% OF TEA SELLING BETWEEN RS.90-99.99	4.0	4.6	5.8
% OF TEA SELLING BELOW RS.90	4.8	1.5	14.1

DOOARS/TERAI ESTATE

Price Range	2017	2016	2015
% OF TEA SELLING BETWEEN RS.220	1.5	0.2	0.4
% OF TEA SELLING BETWEEN RS.210-219.99	2.0	0.7	0.7
% OF TEA SELLING BETWEEN RS.200-199.99	4.4	2.7	3.0
% OF TEA SELLING BETWEEN RS.190-199.99	10.2	6.1	6.6
% OF TEA SELLING BETWEEN RS.180-189.99	19.2	10.5	15.1
% OF TEA SELLING BETWEEN RS.170-179.99	19.0	18.3	15.2
% OF TEA SELLING BETWEEN RS 160-169.99	10.9	16.6	10.5
% OF TEA SELLING BETWEEN RS 150-159.99	13.1	14.8	12.1
% OF TEA SELLING BETWEEN RS 140-149.99	6.1	13.2	11.5
% OF TEA SELLING BETWEEN RS 130-139.99	5.4	7.9	8.8
% OF TEA SELLING BETWEEN RS 120-129.99	2.7	4.3	7.9
% OF TEA SELLING BELOW RS.120	5.5	4.5	8.2

DOOARS/TERAI BOUGHT LEAF

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.140	2.4	3.4	3.8
% OF TEA SELLING BETWEEN RS.135-139.99	0.7	2.0	0.9
% OF TEA SELLING BETWEEN RS.130-134.99	1.5	3.3	1.4
% OF TEA SELLING BETWEEN RS.125-129.99	2.5	4.5	2.2
% OF TEA SELLING BETWEEN RS.120-124.99	4.5	8.5	4.4
% OF TEA SELLING BETWEEN RS.115-119.99	8.0	13.3	5.5
% OF TEA SELLING BETWEEN RS.110-114.99	11.1	17.1	8.0
% OF TEA SELLING BETWEEN RS.105-109.99	12.6	19.5	8.0
% OF TEA SELLING BETWEEN RS.100-104.99	14.1	18.4	9.3
% OF TEA SELLING BETWEEN RS.95-99.99	7.8	7.1	6.2
% OF TEA SELLING BETWEEN RS.90-94.99	10.9	2.5	8.8
% OF TEA SELLING BELOW RS.90	23.9	0.5	41.4

CACHAR/TRIPURA

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.180	4.2	2.7	2.2
% OF TEA SELLING BETWEEN RS.170-179.99	2.2	1.6	3.1
% OF TEA SELLING BETWEEN RS.160-169.99	3.3	2.4	5.8
% OF TEA SELLING BETWEEN RS.150-159.99	6.2	4.1	4.9
% OF TEA SELLING BETWEEN RS.140-149.99	15.8	7.8	6.3
% OF TEA SELLING BETWEEN RS.130-139.99	26.3	23.5	13.1
% OF TEA SELLING BETWEEN RS.120-129.99	22.1	32.4	22.7
% OF TEA SELLING BETWEEN RS.110-119.99	9.6	16.6	18.0
% OF TEA SELLING BETWEEN RS.100-109.99	6.0	7.0	13.8
% OF TEA SELLING BELOW RS.100	4.4	2.1	10.1