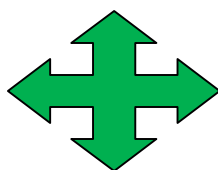




25 YEARS

PARCON
INDIA PRIVATE LIMITED

**MARKET UPDATE (ORTHODOX)**

SALE 46

KOLKATA Saturday, 18th Nov, 2017**1. MARKET DESCRIPTION****ORTHODOX :**

- GOOD DEMAND AT AROUND LAST LEVELS. SECOND LINE AND BOLDER WHOLE LEAF WITNESSED BETTER COMPETITION AND APPRECIATED. BROKENS STEADY BUT FLAKY KINDS EASED. BETTER FANNINGS SOLD WELL.
- CIS AND MIDDLE EAST OPERATING.

	WHOLE LEAF	BROKENS		FANNINGS
		LARGER	SMALLER	
BEST	270-320(+)(N)	230-250	220-240	200-210(+)
GOOD	240-270	210-225	210-220	160-190
MEDIUM	210-230	190-210	190-210	130-140(N)

N-NOMINAL

2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)

	2017/2018			2016/2017			UPTO SALE 46		
	SALE 46	SALE 45	+/-	SALE 46	SALE 45	+/-	2017	2016	+/-
ORTHODOX	216.84	222.53	-5.69	205.86	209.81	-3.95	222.19	224.20	-2.01

3. A. QUANTITY OFFERED AND SOLD IN SALE - COMBINED (IN LAC KGS)

	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT % IN SALE 46 LAST YEAR	OUT % UPTO SALE NO 46		
					2017	2016	2015
ORTHODOX	10.03	8.21	19.71	11.97	22.09	15.07	16.11

B. CATEGORY WISE WEIGHTED AVERAGE – ORTHODOX (IN RS.) - SEASON 2017-2018

	WHOLE LEAF	BROKENS	FANNINGS
S/46/2017	253.92	201.84	159.65
S/45/2017	258.52	201.98	159.97
S/46/2016	231.88	196.87	156.57

C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE - ORTHODOX - SEASON 2017 - 2018

	WHOLE LEAF	BROKENS	FANNINGS	TOTAL
OFFERED-S/46 (2017)	34.11%	51.67%	14.14%	100%
SOLD - S/46 (2017)	37.54%	51.41%	10.95%	100%

4. PRICE RANGE FOR ORTHODOX (FURTHER BREAK UP ON PAGE -2)

	2017		UPTO SALE 46		
	SALE 46	SALE 45	2017	2016	2015
A. % OF TEA SELLING ABOVE RS.300	4.32	5.07	4.97	6.35	12.39
B. % OF TEA SELLING BETWEEN RS.250-299.99	16.32	18.72	14.59	12.34	12.71
C. % OF TEA SELLING BETWEEN RS.240-249.99	6.91	5.91	8.47	8.56	6.61
D. % OF TEA SELLING BETWEEN RS 220-239.99	21.83	22.58	26.04	32.42	19.01
E. % OF TEA SELLING BETWEEN RS.200-219.99	25.46	23.70	22.82	16.72	14.73
F. % OF TEA SELLING BETWEEN RS.180-199.99	6.60	7.92	6.06	8.38	10.51
G. % OF TEA SELLING BETWEEN RS.150-179.99	6.98	6.29	7.91	8.20	12.29
H. % OF TEA SELLING BELOW RS.150	11.58	9.81	9.14	7.02	11.75

5. FUTURE OFFERINGS (PACKAGES) :

	SALE	THIS YEAR		LAST YEAR	
		QUANTITY	CL. DATE	QUANTITY	CL. DATE
KOLKATA	49	43794	15.11.2017	37927	16.11.2016

CURRENCY RATES: 1USD \$=₹65.01 INR, 1GBP £=₹85.86 INR, 1EUR € =₹76.67 INR (SOURCE IN REUTERS.COM -18th Nov 2017)

KOLKATA ASSAM ORTHODOX PRICE RANGE

Price Range	2017		UPTO SALE - 46		
	SALE-46	SALE-45	2017	2016	2015
% OF TEA SELLING ABOVE RS 300.00	4.2	5.1	5.0	6.3	12.6
% OF TEA SELLING BETWEEN RS 290-299.99	2.1	1.5	0.8	1.1	1.2
% OF TEA SELLING BETWEEN RS 280-289.99	2.9	2.2	1.6	1.7	2.1
% OF TEA SELLING BETWEEN RS 270-279.99	3.4	2.7	2.5	2.2	2.5
% OF TEA SELLING BETWEEN RS 260-269.99	5.1	5.2	4.0	3.3	3.4
% OF TEA SELLING BETWEEN RS 250-259.99	3.4	7.9	6.0	4.1	3.9
% OF TEA SELLING BETWEEN RS 240-249.99	7.2	6.2	8.7	8.6	6.9
% OF TEA SELLING BETWEEN RS 230-239.99	10.3	9.7	11.8	15.2	8.8
% OF TEA SELLING BETWEEN RS 220-229.99	12.9	14.2	14.9	18.3	11.0
% OF TEA SELLING BETWEEN RS 210-219.99	11.9	12.0	12.7	10.6	7.7
% OF TEA SELLING BETWEEN RS 200-209.99	14.8	13.0	10.7	6.4	7.5
% OF TEA SELLING BETWEEN RS.190-199.99	4.3	5.3	3.0	4.1	5.3
% OF TEA SELLING BETWEEN RS.180-189.99	2.5	2.9	3.1	4.3	5.4
% OF TEA SELLING BETWEEN RS.170-179.99	1.7	2.0	3.0	3.5	5.4
% OF TEA SELLING BETWEEN RS 160-169.99	1.7	1.8	2.5	2.4	4.3
% OF TEA SELLING BETWEEN RS.150-159.99	1.8	0.7	1.7	1.9	2.6
% OF TEA SELLING BETWEEN RS.140-149.99	1.3	0.9	1.6	1.9	1.2
% OF TEA SELLING BETWEEN RS.130-139.99	1.6	1.1	1.6	1.8	1.0
% OF TEA SELLING BETWEEN RS.120-129.99	2.0	1.4	1.8	1.3	0.9
% OF TEA SELLING BETWEEN RS.110-119.99	2.1	1.4	1.6	0.6	0.9
% OF TEA SELLING BETWEEN RS.100-109.99	2.2	2.5	1.3	0.3	1.5
% OF TEA SELLING BELOW RS.100	0.5	0.5	0.3	0.1	3.9