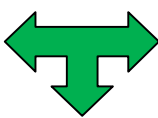




PARCON

INDIA PRIVATE LIMITED

25 YEARS



LEAF



DUST

MARKET UPDATE (CTC)

SALE 45

KOLKATA

Saturday, 11th NOV 2017

1. MARKET DESCRIPTION

- DEMAND - FAIR FOR LEAF, GOOD FOR DUST.
- MARKET – LEVELS WERE IRREGULAR TO AT TIMES EASIER FOLLOWING QUALITY IN THE LEAF SEGMENT. IMPROVED DEMAND WITNESSED IN THE DUST CATEGORY.
- BUYING – MAJOR BLENDERS ACTIVE, MORE SO IN THE DUST SEGMENT. GOOD SUPPORT FROM W/EXPORTERS. INTERNAL OPERATED.

2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)

	2017/2018			2016/2017			UPTO SALE 45		
	SALE 45	SALE 44	+/-	SALE 45	SALE 44	+/-	2017	2016	2015
CTC	155.03	156.42	-1.39	150.15	148.83	+1.32	154.77	152.72	159.02
DUST	170.35	164.26	+6.09	157.54	154.08	+3.46	168.39	156.84	165.47
TOTAL	159.62	158.91	+0.71	152.38	150.34	+2.04	159.08	154.06	161.06

3. A. QUANTITY OFFERED AND SOLD IN SALE - COMBINED (IN LAC KGS)

CATEGORY	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT %	OUT % UPTO SALE NO 45		
				IN SALE 45 LAST YEAR	2017	2016	2015
CTC	37.48	25.80	31%	23%	30%	30%	28%
DUST	13.30	11.06	17%	17%	15%	21%	25%
TOTAL	50.78	36.86	27%	20%	26%	28%	27%

B. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF AND DUST (IN RS.) - SEASON 2017 - 2018

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
S/45/2017	157.36	158.85	189.59	125.47	131.52
S/44/2017	157.70	166.78	192.86	129.13	127.52
S/45/2016	153.02	150.11	171.39	124.66	121.57

C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE -CTC LEAF AND DUST - SEASON 2017 - 2018

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.	TOTAL
OFFERED-S/45 (2017)	55%	13%	18%	6%	9%	100%
SOLD - S/45 (2017)	52%	20%	13%	6%	10%	100%

4. PRICE RANGE- CTC LEAF AND ALL DUST COMBINED (*FURTHER BREAK UP ON PAGE-2)

PRICE RANGE- LEAF AND DUST COMBINED	2017		UPTO SALE 45		
	SALE 45	SALE 44	2017	2016	2015
A. % OF TEA SELLING ABOVE RS.200	24.41	25.06	23.02	13.73	27.17
B. % OF TEA SELLING BETWEEN RS.180-199.99	11.79	11.39	10.99	12.65	10.19
C. % OF TEA SELLING BETWEEN RS.170-179.99	6.04	5.68	6.07	7.66	6.04
D. % OF TEA SELLING BETWEEN RS 160-169.99	6.23	5.79	6.04	8.48	5.96
E. % OF TEA SELLING BETWEEN RS.150-159.99	7.62	6.82	7.10	8.51	5.97
F. % OF TEA SELLING BETWEEN RS.140-149.99	7.96	6.78	7.60	9.05	5.71
G. % OF TEA SELLING BETWEEN RS.130-139.99	8.29	8.47	8.62	10.01	5.74
H. % OF TEA SELLING BETWEEN RS.120-129.99	7.88	7.59	7.97	10.40	7.35
I. % OF TEA SELLING BETWEEN RS.110-119.99	5.82	6.68	7.20	9.39	6.51
J. % OF TEA SELLING BETWEEN RS.100-109.99	4.97	5.48	6.79	7.82	6.78
K.% OF TEA SELLING BELOW RS.100	8.99	10.30	8.61	2.30	12.58

5. FUTURE OFFERINGS (PACKAGES) :

	SALE	THIS YEAR		LAST YEAR		VARIANCE
		QUANTITY	UPTO	QUANTITY	UPTO	UPTO
KOLKATA	48	146141	3083755	134095	3197003	-113248
SILIGURI	49	120260	3460585	-	2805332	+655253
GUWAHATI	47	155380	3472265	108304	3023772	+448497

CURRENCY RATES: 1USD \$=₹65.16 INR, 1GBP £=₹85.93 INR, 1EUR € =₹76.00 INR (SOURCE IN REUTERS.COM -11th Nov , 2017

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KOLKATA PRICE RANGE SALE 14-45

ASSAM ESTATE

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.240	7.9	3.1	16.9
% OF TEA SELLING BETWEEN RS 230-239.99	5.5	1.8	6.8
% OF TEA SELLING BETWEEN RS 220-229.99	8.7	2.8	6.6
% OF TEA SELLING BETWEEN RS 210-219.99	8.3	5.1	6.3
% OF TEA SELLING BETWEEN RS 200-209.99	7.4	8.6	6.6
% OF TEA SELLING BETWEEN RS.190-199.99	6.1	8.0	5.6
% OF TEA SELLING BETWEEN RS.180-189.99	6.6	9.0	6.3
% OF TEA SELLING BETWEEN RS.170-179.99	6.4	8.7	6.4
% OF TEA SELLING BETWEEN RS 160-169.99	7.3	10.0	6.4
% OF TEA SELLING BETWEEN RS.150-159.99	7.6	9.8	5.9
% OF TEA SELLING BETWEEN RS.140-149.99	7.8	9.7	5.0
% OF TEA SELLING BETWEEN RS.130-139.99	7.5	8.6	4.2
% OF TEA SELLING BETWEEN RS.120-129.99	5.9	6.6	4.4
% OF TEA SELLING BETWEEN RS.110-119.99	3.8	4.4	3.3
% OF TEA SELLING BETWEEN RS.100-109.99	2.2	2.9	3.6
% OF TEA SELLING BELOW RS.100	1.0	0.7	5.7

ASSAM BLF

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.180	8.1	1.3	3.3
% OF TEA SELLING BETWEEN RS.170-179.99	3.2	1.4	2.1
% OF TEA SELLING BETWEEN RS.160-169.99	5.2	3.5	3.8
% OF TEA SELLING BETWEEN RS.150-159.99	9.5	6.4	4.8
% OF TEA SELLING BETWEEN RS.140-149.99	11.9	10.3	7.2
% OF TEA SELLING BETWEEN RS.130-139.99	14.2	17.1	11.1
% OF TEA SELLING BETWEEN RS.120-129.99	16.5	21.9	16.8
% OF TEA SELLING BETWEEN RS.110-119.99	13.9	20.5	15.6
% OF TEA SELLING BETWEEN RS.100-109.99	8.7	11.2	15.9
% OF TEA SELLING BETWEEN RS.90-99.99	3.8	4.7	5.9
% OF TEA SELLING BELOW RS.90	4.8	1.6	13.5

DOOARS/TERAI ESTATE

Price Range	2017	2016	2015
% OF TEA SELLING BETWEEN RS.220	1.6	0.2	0.5
% OF TEA SELLING BETWEEN RS.210-219.99	2.1	0.7	0.7
% OF TEA SELLING BETWEEN RS.200-199.99	4.6	2.7	3.2
% OF TEA SELLING BETWEEN RS.190-199.99	10.4	6.0	6.8
% OF TEA SELLING BETWEEN RS.180-189.99	19.4	10.6	15.1
% OF TEA SELLING BETWEEN RS.170-179.99	18.7	18.5	14.6
% OF TEA SELLING BETWEEN RS 160-169.99	10.8	16.6	10.6
% OF TEA SELLING BETWEEN RS 150-159.99	13.0	14.8	12.3
% OF TEA SELLING BETWEEN RS 140-149.99	5.9	13.3	11.7
% OF TEA SELLING BETWEEN RS 130-139.99	5.3	7.9	8.8
% OF TEA SELLING BETWEEN RS 120-129.99	2.6	4.4	7.7
% OF TEA SELLING BELOW RS.120	5.6	4.2	8.0

DOOARS/TERAI BOUGHT LEAF

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.140	2.3	3.5	3.9
% OF TEA SELLING BETWEEN RS.135-139.99	0.7	2.1	1.0
% OF TEA SELLING BETWEEN RS.130-134.99	1.6	3.4	1.5
% OF TEA SELLING BETWEEN RS.125-129.99	2.5	4.5	2.3
% OF TEA SELLING BETWEEN RS.120-124.99	4.5	8.6	4.5
% OF TEA SELLING BETWEEN RS.115-119.99	8.0	13.4	5.3
% OF TEA SELLING BETWEEN RS.110-114.99	11.3	17.0	7.8
% OF TEA SELLING BETWEEN RS.105-109.99	12.6	19.2	8.0
% OF TEA SELLING BETWEEN RS.100-104.99	14.2	18.2	9.3
% OF TEA SELLING BETWEEN RS.95-99.99	7.7	7.2	6.2
% OF TEA SELLING BETWEEN RS.90-94.99	10.6	2.6	8.7
% OF TEA SELLING BELOW RS.90	24.1	0.5	41.6

CACHAR/TRIPURA

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.180	4.2	2.6	2.3
% OF TEA SELLING BETWEEN RS.170-179.99	2.2	1.6	3.1
% OF TEA SELLING BETWEEN RS.160-169.99	3.3	2.4	5.8
% OF TEA SELLING BETWEEN RS.150-159.99	6.1	4.1	4.9
% OF TEA SELLING BETWEEN RS.140-149.99	15.7	7.9	6.5
% OF TEA SELLING BETWEEN RS.130-139.99	26.2	23.7	13.0
% OF TEA SELLING BETWEEN RS.120-129.99	22.1	32.6	22.2
% OF TEA SELLING BETWEEN RS.110-119.99	9.7	16.3	17.7
% OF TEA SELLING BETWEEN RS.100-109.99	6.0	6.8	14.2
% OF TEA SELLING BELOW RS.100	4.5	2.2	10.2