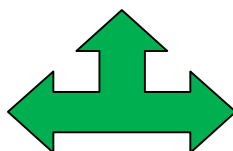




25 YEARS

PARCON
INDIA PRIVATE LIMITED

**MARKET UPDATE (ORTHODOX)**

SALE 41

KOLKATA Friday, Oct 13, 2017

1. MARKET DESCRIPTION**ORTHODOX :**

- GOOD DEMAND FOR CLEAN, WELL MADE TEAS. FAIR FOR REMAINDER.
- PRIMARY WHOLE LEAF AND BROKENS WERE IRREGULAR AROUND LAST WHICH OFTEN SETTLED LOWER. BOLDER WHOLE LEAF WERE FIRM TO AT TIMES DEARER WITH COMPETITION. FANNINGS REMAINED FIRM.
- MIDDLE EAST ACTIVE WITH CIS OPERATING ALONG WITH SOME SUPPORT FROM TRADITIONAL DESTINATIONS. SOME ENQUIRY FROM HUL ON TGFOP AND FOP.

	WHOLE LEAF	BROKENS		FANNINGS
		LARGER	SMALLER	
BEST	280-350+	230-250+	220-250	180-215+
GOOD	230-270	215-230	210-220	150-170
MEDIUM	205-230 (N)	200-210	200-205	130-150 (N)

N-NOMINAL**2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)**

	2017/2018			2016/2017			UPTO SALE 41		
	SALE 41	SALE 40	+/-	SALE 41	SALE 40	+/-	2017	2016	+/-
ORTHODOX	213.39	223.38	-9.99	-	204.84	-	223.93	228.34	-4.41

3. A. QUANTITY OFFERED AND SOLD IN SALE - COMBINED (IN LAC KGS)

	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT % IN SALE 41 LAST YEAR	OUT % UPTO SALE NO 41		
					2017	2016	2015
ORTHODOX	10.69	8.21	23.17	-	22.86	15.53	16.38

B. CATEGORY WISE WEIGHTED AVERAGE – ORTHODOX (IN RS.) - SEASON 2017-2018

	WHOLE LEAF	BROKENS	FANNINGS
S/41/2017	249.99	199.66	168.66
S/40/2017	257.21	212.35	170.15
S/41/2016	DR	OPP	ED

C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE - ORTHODOX - SEASON 2017 - 2018

	WHOLE LEAF	BROKENS	FANNINGS	TOTAL
OFFERED-S/41 (2017)	32.18%	54.60%	13.16%	100%
SOLD - S/41 (2017)	34.84%	52.80%	12.18%	100%

4. PRICE RANGE FOR ASSAM ORTHODOX (FURTHER BREAK UP ON PAGE

	2017		UPTO SALE 41		
	SALE 41	SALE 40	2017	2016	2015
A. % OF TEA SELLING ABOVE RS.300	2.47	4.74	5.40	7.24	13.80
B. % OF TEA SELLING BETWEEN RS.250-299.99	17.47	16.90	13.86	13.16	14.06
C. % OF TEA SELLING BETWEEN RS.240-249.99	6.56	8.99	9.00	8.49	6.60
D. % OF TEA SELLING BETWEEN RS 220-239.99	21.20	21.93	28.44	35.22	17.80
E. % OF TEA SELLING BETWEEN RS.200-219.99	28.90	27.37	22.15	16.13	15.11
F. % OF TEA SELLING BETWEEN RS.180-199.99	5.54	4.37	5.91	7.64	10.95
G. % OF TEA SELLING BETWEEN RS.150-179.99	6.04	6.86	7.78	7.08	12.74
H. % OF TEA SELLING BELOW RS.150	11.82	9.03	7.45	5.04	8.94

5. FUTURE OFFERINGS (PACKAGES) :

	SALE	THIS YEAR		LAST YEAR	
		QUANTITY	CL. DATE	QUANTITY	CL. DATE
KOLKATA	44	50058	10.10.2017	44726	05.10.2016

CURRENCY RATES: 1USD \$=₹64.89 INR, 1GBP £=₹86.30 INR, 1EUR € =₹76.75 INR (SOURCE IN REUTERS.COM -13th Oct 2017)

KOLKATA ORTHODOX PRICE RANGE

Price Range	2017		UPTO SALE - 41		
	SALE-41	SALE-40	2017	2016	2015
% OF TEA SELLING ABOVE RS 300.00	2.5	4.5	5.4	7.2	13.8
% OF TEA SELLING BETWEEN RS 290-299.99	0.4	0.2	0.6	1.2	1.3
% OF TEA SELLING BETWEEN RS 280-289.99	2.0	1.3	1.1	1.9	2.4
% OF TEA SELLING BETWEEN RS 270-279.99	5.0	3.9	2.1	2.1	2.8
% OF TEA SELLING BETWEEN RS 260-269.99	5.2	4.5	3.7	3.6	3.7
% OF TEA SELLING BETWEEN RS 250-259.99	4.8	7.3	6.3	4.5	3.9
% OF TEA SELLING BETWEEN RS 240-249.99	6.6	9.1	9.0	8.5	6.6
% OF TEA SELLING BETWEEN RS 230-239.99	8.5	9.7	12.5	15.8	7.7
% OF TEA SELLING BETWEEN RS 220-229.99	12.7	12.9	15.9	19.4	10.1
% OF TEA SELLING BETWEEN RS 210-219.99	14.0	16.3	12.9	10.2	7.6
% OF TEA SELLING BETWEEN RS 200-209.99	14.9	12.2	9.2	5.9	7.5
% OF TEA SELLING BETWEEN RS.190-199.99	2.5	2.2	2.7	3.8	5.5
% OF TEA SELLING BETWEEN RS.180-189.99	3.0	2.4	3.2	3.9	5.4
% OF TEA SELLING BETWEEN RS.170-179.99	2.8	2.6	3.2	3.0	5.3
% OF TEA SELLING BETWEEN RS 160-169.99	1.7	2.6	2.7	2.3	4.7
% OF TEA SELLING BETWEEN RS.150-159.99	1.6	1.0	1.8	1.8	2.8
% OF TEA SELLING BETWEEN RS.140-149.99	2.2	1.2	1.7	1.8	1.2
% OF TEA SELLING BETWEEN RS.130-139.99	1.9	0.4	1.6	1.5	1.0
% OF TEA SELLING BETWEEN RS.120-129.99	1.4	1.4	1.7	1.1	0.8
% OF TEA SELLING BETWEEN RS.110-119.99	2.1	1.8	1.4	0.4	0.8
% OF TEA SELLING BETWEEN RS.100-109.99	2.9	1.9	0.8	0.2	1.3
% OF TEA SELLING BELOW RS.100	1.3	0.4	0.2	0.0	3.7



We wish you all a very happy Diwali

