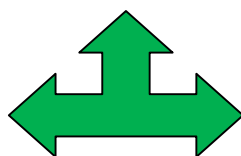




PARCON

INDIA PRIVATE LIMITED

25 YEARS



MARKET UPDATE (CTC)

SALE 41

KOLKATA Friday, 13th OCT 2017

1. MARKET DESCRIPTION

- MARKET: STRONG DEMAND FOR THE CLEANER, BRIGHTER LIQUORING SORTS WHICH SOLD WELL FOLLOWING COMPETITION. REMAINDER WERE IRREGULAR AROUND LAST. PLAINER TEAS SAW IMPROVED ENQUIRY AND SOLD READILY AT FIRM RATES. THE DUST CATEGORY CONTINUED TO BE THE STRONG FEATURE.
- BUYING: MAJOR BLENDERS WERE ACTIVE WITH GOOD SUPPORT FROM WI. EXPORTERS OPERATED WITH SOME LOCAL ENQUIRY.

2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)

	2017/2018			2016/2017			UPTO SALE 41		
	SALE 41	SALE 40	+/-	SALE 41	SALE 40	+/-	2017	2016	2015
CTC	155.79	158.56	-2.77		142.09	-	154.93	153.87	159.60
DUST	170.86	177.18	-6.32		149.20	-	167.95	157.64	168.05
TOTAL	160.37	165.01	-4.64		144.54	-	159.05	155.10	162.28

3. A. QUANTITY OFFERED AND SOLD IN SALE - COMBINED (IN LAC KGS)

CATEGORY	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT %	OUT % UPTO SALE NO 41		
				IN SALE 41 LAST YEAR	2017	2016	2015
CTC	39.92	31.50	22%		30%	30%	29%
DUST	15.174	13.59	10%		15%	24%	26%
TOTAL	55.09	44.74	19%		26%	28%	28%

B. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF AND DUST (IN RS.) - SEASON 2017 - 2018

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
S/41/2017	156.98	160.55	190.83	132.53	134.22
S/40/2017	160.27	162.98	198.44	136.73	139.38
S/41/2016	D	R	OPP	E	D

C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE -CTC LEAF AND DUST - SEASON 2017 - 2018

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.	TOTAL
OFFERED-S/41 (2017)	53%	14%	18%	5%	10%	100%
SOLD - S/41 (2017)	50%	14%	20%	5%	11%	100%

4. PRICE RANGE- CTC LEAF AND ALL DUST COMBINED (*FURTHER BREAK UP ON PAGE-2)

PRICE RANGE- LEAF AND DUST COMBINED	2017		UPTO SALE 41		
	SALE 41	SALE 40	2017	2016	2015
A. % OF TEA SELLING ABOVE RS.200	23.93	28.72	22.62	15.19	27.49
B. % OF TEA SELLING BETWEEN RS.180-199.99	11.69	11.39	11.07	13.25	10.59
C. % OF TEA SELLING BETWEEN RS.170-179.99	6.76	6.55	6.18	8.27	6.09
D. % OF TEA SELLING BETWEEN RS 160-169.99	6.51	4.90	6.05	8.25	5.98
E. % OF TEA SELLING BETWEEN RS.150-159.99	7.16	7.53	7.07	8.21	6.02
F. % OF TEA SELLING BETWEEN RS.140-149.99	7.78	8.35	7.56	8.82	5.95
G. % OF TEA SELLING BETWEEN RS.130-139.99	9.25	9.12	8.63	9.56	5.88
H. % OF TEA SELLING BETWEEN RS.120-129.99	8.64	6.62	7.95	10.13	7.26
I. % OF TEA SELLING BETWEEN RS.110-119.99	4.39	4.10	7.36	9.03	6.37
J. % OF TEA SELLING BETWEEN RS.100-109.99	4.53	4.49	7.10	7.03	6.39
K.% OF TEA SELLING BELOW RS.100	9.36	8.23	8.40	2.25	11.99

5. FUTURE OFFERINGS (PACKAGES) :

	SALE	THIS YEAR		LAST YEAR		VARIANCE
		QUANTITY	UPTO	QUANTITY	UPTO	UPTO
KOLKATA	44	147445	2516087	121678	2684680	-168593
SILIGURI	45	118890	2862266	116195	2456083	+406183
GUWAHATI	43	202521	2863164	133086	2612175	+250989

CURRENCY RATES: 1USD \$=₹64.89 INR, 1GBP £=₹86.30 INR, 1EUR € =₹76.75 INR (SOURCE IN REUTERS.COM -13th Oct , 2017

Our Website : www.parcon-india.com

KOLKATA PRICE RANGE SALE 14-41

ASSAM ESTATE

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.240	8.3	3.4	17.4
% OF TEA SELLING BETWEEN RS 230-239.99	5.6	1.9	6.9
% OF TEA SELLING BETWEEN RS 220-229.99	8.6	3.0	6.4
% OF TEA SELLING BETWEEN RS 210-219.99	7.9	5.3	6.2
% OF TEA SELLING BETWEEN RS 200-209.99	6.9	8.9	6.6
% OF TEA SELLING BETWEEN RS.190-199.99	6.2	8.1	5.8
% OF TEA SELLING BETWEEN RS.180-189.99	6.7	9.3	6.4
% OF TEA SELLING BETWEEN RS.170-179.99	6.5	9.2	6.5
% OF TEA SELLING BETWEEN RS 160-169.99	7.3	9.8	6.4
% OF TEA SELLING BETWEEN RS.150-159.99	7.9	9.3	5.8
% OF TEA SELLING BETWEEN RS.140-149.99	8.0	9.3	5.1
% OF TEA SELLING BETWEEN RS.130-139.99	7.5	8.4	4.3
% OF TEA SELLING BETWEEN RS.120-129.99	5.8	6.3	4.4
% OF TEA SELLING BETWEEN RS.110-119.99	3.7	4.0	3.1
% OF TEA SELLING BETWEEN RS.100-109.99	2.2	2.9	3.5
% OF TEA SELLING BELOW RS.100	1.0	0.8	5.1

ASSAM BLF

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.180	7.9	1.6	3.5
% OF TEA SELLING BETWEEN RS.170-179.99	3.1	1.6	2.1
% OF TEA SELLING BETWEEN RS.160-169.99	5.1	3.7	3.8
% OF TEA SELLING BETWEEN RS.150-159.99	9.5	6.9	4.9
% OF TEA SELLING BETWEEN RS.140-149.99	11.7	10.7	7.7
% OF TEA SELLING BETWEEN RS.130-139.99	14.2	16.3	12.7
% OF TEA SELLING BETWEEN RS.120-129.99	16.5	21.0	18.6
% OF TEA SELLING BETWEEN RS.110-119.99	14.3	20.3	15.6
% OF TEA SELLING BETWEEN RS.100-109.99	8.9	10.8	13.1
% OF TEA SELLING BETWEEN RS.90-99.99	3.8	5.3	5.4
% OF TEA SELLING BELOW RS.90	5.0	1.9	12.7

DOOARS/TERAI ESTATE

Price Range	2017	2016	2015
% OF TEA SELLING BETWEEN RS.220	1.9	0.3	0.5
% OF TEA SELLING BETWEEN RS.210-219.99	2.3	0.9	0.8
% OF TEA SELLING BETWEEN RS.200-199.99	4.8	3.3	3.6
% OF TEA SELLING BETWEEN RS.190-199.99	11.0	7.0	7.5
% OF TEA SELLING BETWEEN RS.180-189.99	19.1	12.1	15.3
% OF TEA SELLING BETWEEN RS.170-179.99	18.6	19.3	14.3
% OF TEA SELLING BETWEEN RS 160-169.99	10.6	16.1	10.6
% OF TEA SELLING BETWEEN RS 150-159.99	12.0	14.5	12.5
% OF TEA SELLING BETWEEN RS 140-149.99	6.0	12.0	11.8
% OF TEA SELLING BETWEEN RS 130-139.99	5.2	6.9	8.8
% OF TEA SELLING BETWEEN RS 120-129.99	2.7	4.2	6.7
% OF TEA SELLING BELOW RS.120	5.9	3.6	7.6

DOOARS/TERAI BOUGHT LEAF

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.140	2.4	4.3	4.6
% OF TEA SELLING BETWEEN RS.135-139.99	0.8	2.6	1.1
% OF TEA SELLING BETWEEN RS.130-134.99	1.7	4.2	1.7
% OF TEA SELLING BETWEEN RS.125-129.99	2.5	5.3	2.6
% OF TEA SELLING BETWEEN RS.120-124.99	4.4	9.8	4.9
% OF TEA SELLING BETWEEN RS.115-119.99	7.9	14.5	5.8
% OF TEA SELLING BETWEEN RS.110-114.99	12.0	15.8	7.9
% OF TEA SELLING BETWEEN RS.105-109.99	13.2	17.2	7.4
% OF TEA SELLING BETWEEN RS.100-104.99	15.0	16.1	9.5
% OF TEA SELLING BETWEEN RS.95-99.99	7.7	6.9	6.0
% OF TEA SELLING BETWEEN RS.90-94.99	10.6	2.7	8.6
% OF TEA SELLING BELOW RS.90	21.8	0.6	40.0

CACHAR/TRIPURA

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.180	4.2	2.4	2.6
% OF TEA SELLING BETWEEN RS.170-179.99	2.4	1.7	3.1
% OF TEA SELLING BETWEEN RS.160-169.99	3.5	2.4	6.2
% OF TEA SELLING BETWEEN RS.150-159.99	5.6	4.5	5.5
% OF TEA SELLING BETWEEN RS.140-149.99	13.8	8.6	7.7
% OF TEA SELLING BETWEEN RS.130-139.99	25.7	23.4	13.2
% OF TEA SELLING BETWEEN RS.120-129.99	22.7	31.7	21.1
% OF TEA SELLING BETWEEN RS.110-119.99	10.2	15.9	16.9
% OF TEA SELLING BETWEEN RS.100-109.99	6.5	7.1	13.4
% OF TEA SELLING BELOW RS.100	5.3	2.4	10.2



We wish you all a very happy Diwali

