

FORBES, EWART & FIGGIS PVT. LTD.
COCHIN.

MARKET REPORT

COCHIN SALE NO.39

DATED: 26-27/09/2017

CATEGORY : DUST

| | | |
|------------|-------------------|----------------|
| QUANTITY : | CTC 11,92,500 KGS | ORX 22,000 KGS |
|------------|-------------------|----------------|

CTC DUST

DEMAND : GOOD (85% SOLD)

MARKET: TEAS WHICH SUITED M/S.AVT AND MAJOR BLENDERS WERE STEADY AND SOMETIMES DEARER. OTHERS WERE IRREGULAR AND LOWER. PRICES AT THE BOTTOM OF THE MARKET SHOWED AN IMPROVMENT.

BUYING AVT, KERALA STATE CIVIL SUPPLIES AND MAJOR BLENDERS WERE ACTIVE. KERALA LOOSE PATTERN TEA TRADERS AND UPCOUNTRY BUYERS LENT FAIR SUPPORT. IMPROVED EXPORT ENQUIRY NOTICED.

ORTHODOX DUST

DEMAND FAIR

MARKET HIGHPRICED TEAS WERE LOWER, WHILE OTHES SOLD AROUND LAST LEVEL.

BUYING EXPORTERS AND UPCOUNTRY BUYERS WERE THE MAINSTAY.
PATTERN

| BEST CTC DUSTS | | | | | GOOD CTC DUSTS | | | | |
|------------------|---------------|---------------|---------------|---------------|-----------------|---------------|---------------|---------------|--------------|
| | 2017/S-39 | 2017/S-38 | 2016/S- 39 | 2015/S-39 | | 2017/S-39 | 2017/S-38 | 2016/S-39 | 2015/S-39 |
| PD | 107.00/127.00 | 110.00/123.00 | 106.00/125.00 | 87.00/111.00 | PD | 92.00/112.00 | 95.00/113.00 | 99.00/106.00 | 80.00/94.00 |
| RD | 112.00/143.00 | 114.00/142.00 | 110.00/130.00 | 110.00/136.00 | RD | 94.00/113.00 | 95.00/115.00 | 102.00/110.00 | 82.00/105.00 |
| SRD | 115.00/154.00 | 116.00/153.00 | 116.00/140.00 | 115.00/145.00 | SRD | 100.00/121.00 | 104.00/124.00 | 105.00/116.00 | 96.00/110.00 |
| SFD | 121.00/154.00 | 120.00/154.00 | 118.00/151.00 | 110.00/145.00 | SFD | 110.00/123.00 | 111.00/126.00 | 112.00/123.00 | 88.00/115.00 |
| MEDIUM CTC DUSTS | | | | | PLAIN CTC DUSTS | | | | |
| | 2017/S-39 | 2017/S-38 | 2016/S-39 | 2015/S-39 | | 2017/S-39 | 2017/S-38 | 2016/S-39 | 2015/S-39 |
| PD | 82.00/100.00 | 84.00/104.00 | 90.00/95.00 | 67.00/79.00 | PD | 63.00/77.00 | 56.00/72.00 | 87.00/93.00 | 51.00/66.00 |
| RD | 82.00/103.00 | 84.00/108.00 | 95.00/105.00 | 70.00/90.00 | RD | 59.00/73.00 | 55.00/69.00 | 90.00/94.00 | 55.00/66.00 |
| SRD | 89.00/104.00 | 92.00/107.00 | 95.00/109.00 | 69.00/92.00 | SRD | 58.00/73.00 | 55.00/66.00 | 89.00/95.00 | 58.00/61.00 |
| SFD | 92.00/103.00 | 94.00/105.00 | 99.00/112.00 | 70.00/92.00 | SFD | 56.00/69.00 | 59.00/64.00 | 83.00/97.00 | 55.00/57.00 |

*Nominal

| DUST SALE NO.39(26-27/09/17) | | DUST SALE NO.38 (19-20/09/17) | |
|------------------------------|--------------------|-------------------------------|-------------------|
| Total Qty. Offered | 12,12,445.30 | Total Qty. Offered | 11,03,537.90 |
| Total Qty Sold | 10,29,876.30 (85%) | Total Qty Sold | 9,38,429.90 (85%) |
| Total Qty. Unsold | 1,82,569.00 (15%) | Total Qty. Unsold | 1,65,108.00 (15%) |
| Average Price : | Rs.108.47 | Average Price : | Rs.111.30 |

** Source- E.Auction statistic

| | August | | | +/- | Jan – Aug. | | |
|-----------|--------|------|------|-------|------------|------|-----|
| | 2017 | 2016 | +/- | | 2017 | 2016 | +/- |
| Sri Lanka | 24.6 | 23.2 | 01.4 | 206.9 | 199.0 | 7.9 | |