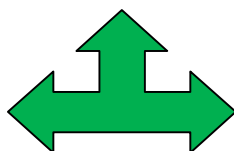




25 YEARS

**PARCON**  
INDIA PRIVATE LIMITED

**MARKET UPDATE (ORTHODOX)**

SALE 40

KOLKATA Saturday, Oct 07, 2017

**1. MARKET DESCRIPTION**

ORTHODOX :

- GOOD DEMAND.
- MARKET WAS FIRM TO DEARER ACROSS ALL GRADES, ESPECIALLY FOR LEGGY WHOLE LEAF.
- MIDDLE EAST & CIS ACTIVE. HUL LENT USEFUL SUPPORT.

	WHOLE LEAF	BROKENS		FANNINGS
		LARGER	SMALLER	
BEST	300 – 380 (+)	230 – 255 (+)	230 -260	180 – 210 (+) (N)
GOOD	240 - 270	220 – 230	210 - 220	160 – 170
MEDIUM	200 – 230 (N)	200 – 210	200 - 210	NQ

N-NOMINAL

**2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)**

	2017/2018			2016/2017			UPTO SALE 40		
	SALE 40	SALE 38	+/-	SALE 40	SALE 39	+/-	2017	2016	+/-
ORTHODOX	223.38	213.61	+9.77	204.84	213.17	-8.33	224.56	228.34	-3.78

**3. A. QUANTITY OFFERED AND SOLD IN SALE - COMBINED (IN LAC KGS)**

	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT % IN SALE 40 LAST YEAR	OUT % UPTO SALE NO 40		
					2017	2016	2015
ORTHODOX	5.86	4.83	17.53	27.42	22.84	15.53	16.79

**B. CATEGORY WISE WEIGHTED AVERAGE – ORTHODOX (IN RS.) - SEASON 2017-2018**

	WHOLE LEAF	BROKENS	FANNINGS
S/40/2017	257.21	212.35	170.15
S/38/2017	253.12	204.09	156.34
S/40/2016	221.63	197.67	160.53

**C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE - ORTHODOX - SEASON 2017 - 2018**

	WHOLE LEAF	BROKENS	FANNINGS	TOTAL
OFFERED-S/40 (2017)	38.91%	49.61%	11.13%	100%
SOLD - S/408 (2017)	41.83%	50.25%	7.91%	100%

**4. PRICE RANGE FOR ORTHODOX (FURTHER BREAK UP ON PAGE -2)**

	2017		UPTO SALE 40		
	SALE 40	SALE 38	2017	2016	2015
A. % OF TEA SELLING ABOVE RS.300	4.74	4.10	5.61	7.15	13.82
B. % OF TEA SELLING BETWEEN RS.250-299.99	16.90	11.08	13.43	13.03	13.88
C. % OF TEA SELLING BETWEEN RS.240-249.99	8.99	6.99	8.95	8.32	5.70
D. % OF TEA SELLING BETWEEN RS 220-239.99	21.73	20.90	28.42	34.48	17.09
E. % OF TEA SELLING BETWEEN RS.200-219.99	27.37	29.24	21.42	16.01	14.99
F. % OF TEA SELLING BETWEEN RS.180-199.99	4.37	5.09	5.92	7.74	10.68
G. % OF TEA SELLING BETWEEN RS.150-179.99	6.86	9.55	8.39	7.57	12.98
H. % OF TEA SELLING BELOW RS.150	9.03	13.15	7.87	5.71	10.87

**5. FUTURE OFFERINGS (PACKAGES) :**

	SALE	THIS YEAR		LAST YEAR	
		QUANTITY	CL. DATE	QUANTITY	CL. DATE
KOLKATA	43	53657	04.10.2017	37319	28.09.2016

CURRENCY RATES: 1USD \$=₹65.39 INR, 1GBP £=₹85.42 INR, 1EUR € =₹76.72 INR (SOURCE IN REUTERS.COM -07<sup>th</sup> Oct 2017)

**KOLKATA ORTHODOX PRICE RANGE**

Price Range	2017		UPTO SALE - 40		
	SALE-40	SALE-38	2017	2016	2015
% OF TEA SELLING ABOVE RS 300.00	4.5	4.1	5.6	7.2	14.1
% OF TEA SELLING BETWEEN RS 290-299.99	0.2	0.6	0.6	1.2	1.3
% OF TEA SELLING BETWEEN RS 280-289.99	1.3	1.0	1.1	1.9	2.5
% OF TEA SELLING BETWEEN RS 270-279.99	3.9	1.8	1.9	2.1	2.9
% OF TEA SELLING BETWEEN RS 260-269.99	4.5	3.3	3.6	3.6	3.8
% OF TEA SELLING BETWEEN RS 250-259.99	7.3	4.3	6.4	4.5	3.8
% OF TEA SELLING BETWEEN RS 240-249.99	9.1	7.0	9.1	8.5	5.9
% OF TEA SELLING BETWEEN RS 230-239.99	9.7	8.6	12.7	15.8	7.6
% OF TEA SELLING BETWEEN RS 220-229.99	12.9	12.2	16.1	19.4	10.0
% OF TEA SELLING BETWEEN RS 210-219.99	16.3	12.3	12.9	10.2	7.8
% OF TEA SELLING BETWEEN RS 200-209.99	12.2	16.8	8.9	5.9	7.6
% OF TEA SELLING BETWEEN RS.190-199.99	2.2	2.9	2.7	3.8	5.4
% OF TEA SELLING BETWEEN RS.180-189.99	2.4	2.2	3.2	3.9	5.4
% OF TEA SELLING BETWEEN RS.170-179.99	2.6	3.4	3.3	3.0	5.2
% OF TEA SELLING BETWEEN RS 160-169.99	2.6	4.4	2.8	2.3	4.8
% OF TEA SELLING BETWEEN RS.150-159.99	1.0	1.7	1.8	1.8	2.8
% OF TEA SELLING BETWEEN RS.140-149.99	1.2	2.3	1.7	1.8	1.2
% OF TEA SELLING BETWEEN RS.130-139.99	0.4	2.6	1.6	1.5	1.0
% OF TEA SELLING BETWEEN RS.120-129.99	1.4	2.7	1.7	1.1	0.9
% OF TEA SELLING BETWEEN RS.110-119.99	1.8	2.5	1.4	0.4	0.8
% OF TEA SELLING BETWEEN RS.100-109.99	1.9	2.5	0.6	0.2	1.2
% OF TEA SELLING BELOW RS.100	0.4	0.7	0.1	0.0	3.8