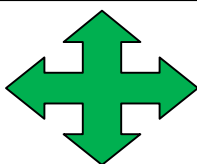




**PARCON**

**INDIA PRIVATE LIMITED**



**MARKET UPDATE (CTC)**

SALE 38

KOLKATA Saturday, 23 Sept, 2017

**1. MARKET DESCRIPTION**

- DEMAND : GOOD FOR LEAF, STRONG FOR DUST.
- MARKET : QUALITY CONTINUES TO BE WELL ABSORBED, MORE SO IN THE DUST CATEGORY.
- BUYING : MAJOR BLENDERS WERE VERY ACTIVE WITH GOOD SUPPORT FROM EXPORTERS AND WI. SELECTED ENQUIRY FROM THE LOCAL TRADERS.

**2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)**

	2017/2018			2016/2017			UPTO SALE 38		
	SALE 38	SALE 37	+/-	SALE 38	SALE 37	+/-	2017	2016	2015
CTC	157.69	148.49	+8.20	147.04	149.92	-2.88	154.72	155.10	160.53
DUST	176.58	167.10	+9.48	156.00	150.72	+5.28	167.35	158.35	169.07
TOTAL	163.66	153.91	+9.75	149.87	150.20	-0.33	158.71	156.15	163.24

**3. A. QUANTITY OFFERED AND SOLD IN SALE - COMBINED (IN LAC KGS)**

CATEGORY	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT %	OUT % UPTO SALE NO 38		
				IN SALE 38 LAST YEAR	2017	2016	2015
CTC	35.34	27.49	22%	27%	31%	30%	30%
DUST	13.78	12.69	8%	14%	16%	24%	26%
TOTAL	49.12	40.18	18%	23%	27%	28%	29%

**B. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF AND DUST (IN RS.) - SEASON 2017 - 2018**

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
S/38/2017	159.70	161.58	200.20	132.17	134.98
S/37/2017	149.07	156.74	189.57	123.85	128.99
S/38/2016	150.58	142.99	167.72	122.08	120.08

**C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE - CTC LEAF AND DUST - SEASON 2017 - 2018**

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.	TOTAL
OFFERED-S/38(2017)	53.59%	12.77%	17.59%	5.58%	10.47%	100%
SOLD - S/38(2017)	49.10%	13.40%	20.15%	5.91%	11.44%	100%

**4. PRICE RANGE- CTC LEAF AND ALL DUST COMBINED (\*FURTHER BREAK UP ON PAGE-2)**

PRICE RANGE- LEAF AND DUST COMBINED	2017		UPTO SALE 38		
	SALE 38	SALE 37	2017	2016	2015
A. % OF TEA SELLING ABOVE RS.200	30.02	22.14	22.29	15.19	27.05
B. % OF TEA SELLING BETWEEN RS.180-199.99	9.70	9.75	11.01	13.25	11.25
C. % OF TEA SELLING BETWEEN RS.170-179.99	5.19	5.76	6.12	8.27	6.40
D. % OF TEA SELLING BETWEEN RS 160-169.99	4.88	5.81	6.05	8.25	6.23
E. % OF TEA SELLING BETWEEN RS.150-159.99	5.94	6.95	7.04	8.21	6.30
F. % OF TEA SELLING BETWEEN RS.140-149.99	7.76	7.85	7.51	8.82	6.18
G. % OF TEA SELLING BETWEEN RS.130-139.99	9.48	8.42	8.57	9.56	6.19
H. % OF TEA SELLING BETWEEN RS.120-129.99	7.92	8.30	7.95	10.13	7.31
I. % OF TEA SELLING BETWEEN RS.110-119.99	4.83	5.08	7.72	9.03	6.36
J. % OF TEA SELLING BETWEEN RS.100-109.99	5.56	6.15	7.41	7.03	6.17
K.% OF TEA SELLING BELOW RS.100	8.73	13.78	8.33	2.25	10.56

**5. FUTURE OFFERINGS (PACKAGES) :**

	SALE	THIS YEAR		LAST YEAR		VARIANCE
		QUANTITY	UPTO	QUANTITY	UPTO	UPTO
KOLKATA	42	97607	2217206	137519	2433232	-216026
SILIGURI	43	117380	2625720	96037	2220730	+404990
GUWAHATI	41	149752	2577390	DROPPED	2374568	+202822

CURRENCY RATES: 1USD \$=₹64.79 INR, 1GBP £=₹87.41 INR, 1EUR € =₹77.43 INR (SOURCE IN REUTERS.COM -23<sup>rd</sup> Sep 2017)

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**KOLKATA PRICE RANGE SALE 14-38**

**ASSAM ESTATE**

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.240	8.6	3.6	16.6
% OF TEA SELLING BETWEEN RS 230-239.99	5.5	2.1	6.7
% OF TEA SELLING BETWEEN RS 220-229.99	8.3	3.3	6.3
% OF TEA SELLING BETWEEN RS 210-219.99	7.7	5.6	6.4
% OF TEA SELLING BETWEEN RS 200-209.99	6.6	9.1	6.7
% OF TEA SELLING BETWEEN RS.190-199.99	6.2	8.1	6.1
% OF TEA SELLING BETWEEN RS.180-189.99	6.6	9.4	6.8
% OF TEA SELLING BETWEEN RS.170-179.99	6.5	9.4	6.8
% OF TEA SELLING BETWEEN RS 160-169.99	7.4	9.8	6.7
% OF TEA SELLING BETWEEN RS.150-159.99	8.1	9.2	6.0
% OF TEA SELLING BETWEEN RS.140-149.99	8.1	9.3	5.4
% OF TEA SELLING BETWEEN RS.130-139.99	7.6	7.8	4.5
% OF TEA SELLING BETWEEN RS.120-129.99	5.7	5.9	4.5
% OF TEA SELLING BETWEEN RS.110-119.99	3.8	3.8	2.9
% OF TEA SELLING BETWEEN RS.100-109.99	2.3	2.8	3.2
% OF TEA SELLING BELOW RS.100	1.1	0.8	4.3

**ASSAM BLF**

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.180	7.4	1.8	3.2
% OF TEA SELLING BETWEEN RS.170-179.99	3.1	1.8	1.9
% OF TEA SELLING BETWEEN RS.160-169.99	4.8	3.8	3.4
% OF TEA SELLING BETWEEN RS.150-159.99	9.3	7.2	5.3
% OF TEA SELLING BETWEEN RS.140-149.99	11.7	11.0	7.9
% OF TEA SELLING BETWEEN RS.130-139.99	14.4	15.6	13.8
% OF TEA SELLING BETWEEN RS.120-129.99	15.9	20.5	19.8
% OF TEA SELLING BETWEEN RS.110-119.99	14.7	19.9	16.4
% OF TEA SELLING BETWEEN RS.100-109.99	9.0	10.9	12.3
% OF TEA SELLING BETWEEN RS.90-99.99	4.1	5.5	4.5
% OF TEA SELLING BELOW RS.90	5.4	2.1	11.5

**DOOARS/TERAI ESTATE**

Price Range	2017	2016	2015
% OF TEA SELLING BETWEEN RS.220	2.1	0.3	0.6
% OF TEA SELLING BETWEEN RS.210-219.99	2.5	1.0	0.9
% OF TEA SELLING BETWEEN RS.200-199.99	5.1	3.6	4.2
% OF TEA SELLING BETWEEN RS.190-199.99	11.6	7.6	8.7
% OF TEA SELLING BETWEEN RS.180-189.99	19.4	13.1	15.6
% OF TEA SELLING BETWEEN RS.170-179.99	18.4	20.2	15.2
% OF TEA SELLING BETWEEN RS 160-169.99	10.7	16.0	11.1
% OF TEA SELLING BETWEEN RS 150-159.99	11.1	14.3	13.1
% OF TEA SELLING BETWEEN RS 140-149.99	5.8	10.9	11.1
% OF TEA SELLING BETWEEN RS 130-139.99	4.8	6.1	7.8
% OF TEA SELLING BETWEEN RS 120-129.99	2.6	3.8	5.3
% OF TEA SELLING BELOW RS.120	5.8	2.9	6.2

**DOOARS/TERAI BOUGHT LEAF**

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.140	2.5	4.7	5.5
% OF TEA SELLING BETWEEN RS.135-139.99	0.9	2.8	1.4
% OF TEA SELLING BETWEEN RS.130-134.99	1.8	4.6	2.1
% OF TEA SELLING BETWEEN RS.125-129.99	2.6	5.9	3.1
% OF TEA SELLING BETWEEN RS.120-124.99	4.5	10.7	5.7
% OF TEA SELLING BETWEEN RS.115-119.99	8.2	15.6	6.3
% OF TEA SELLING BETWEEN RS.110-114.99	12.5	15.5	9.0
% OF TEA SELLING BETWEEN RS.105-109.99	13.6	17.0	8.2
% OF TEA SELLING BETWEEN RS.100-104.99	15.1	14.6	9.9
% OF TEA SELLING BETWEEN RS.95-99.99	7.7	5.5	6.3
% OF TEA SELLING BETWEEN RS.90-94.99	10.5	2.4	8.9
% OF TEA SELLING BELOW RS.90	20.0	0.6	33.6

**CACHAR/TRIPURA**

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.180	4.2	2.5	3.1
% OF TEA SELLING BETWEEN RS.170-179.99	2.5	1.7	3.3
% OF TEA SELLING BETWEEN RS.160-169.99	3.6	2.4	6.3
% OF TEA SELLING BETWEEN RS.150-159.99	5.6	4.6	5.6
% OF TEA SELLING BETWEEN RS.140-149.99	13.2	9.0	9.0
% OF TEA SELLING BETWEEN RS.130-139.99	24.8	24.0	14.9
% OF TEA SELLING BETWEEN RS.120-129.99	23.2	30.3	20.3
% OF TEA SELLING BETWEEN RS.110-119.99	10.6	16.0	16.3
% OF TEA SELLING BETWEEN RS.100-109.99	6.7	7.0	12.0
% OF TEA SELLING BELOW RS.100	5.6	2.4	9.2



WE WISH YOU A HAPPY DURGA PUJA & DUSSEHRA



