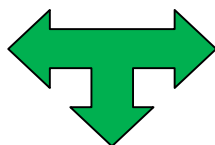




PARCON

INDIA PRIVATE LIMITED

25 YEARS



MARKET UPDATE (CTC)

SALE 37

KOLKATA Friday, 15 Sept, 2017

1. MARKET DESCRIPTION

- DEMAND - GOOD FOR LEAF, STRONG FOR DUST
- MARKET – LEVELS FOR ALL SORTS WERE IRREGULARLY AROUND LAST. BETTER OFF TAKE WITNESSED FOR THE DUST GRADES.
- BUYING – BLENDERS / WI ACTIVE. EXPOTERS OPERATED. INTERNAL SELECTIVE.

2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)

	2017/2018			2016/2017			UPTO SALE 37		
	SALE 37	SALE 36	+/-	SALE 37	SALE 36	+/-	2017	2016	2015
CTC	148.49	155.55	-7.06	149.92	150.00	-0.08	154.48	155.63	160.89
DUST	167.10	171.26	-4.16	150.72	149.73	+0.99	166.62	158.49	169.47
TOTAL	153.91	160.61	-6.70	150.20	149.90	+0.30	158.32	156.56	163.61

3. A. QUANTITY OFFERED AND SOLD IN SALE - COMBINED (IN LAC KGS)

CATEGORY	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT %	OUT % UPTO SALE NO 37		
				IN SALE 37 LAST YEAR	2017	2016	2015
CTC	29.04	20.96	28%	30%	31%	30%	30%
DUST	9.92	8.61	13%	14%	16%	24%	26%
TOTAL	38.96	29.58	24%	25%	27%	28%	29%

B. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF AND DUST (IN RS.) - SEASON 2017 - 2018

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
S/37/2017	149.07	156.74	189.57	123.85	128.99
S/36/2017	157.87	159.56	189.57	128.07	129.64
S/37/2016	152.26	151.94	163.29	128.53	119.30

C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE -CTC LEAF AND DUST - SEASON 2017 - 2018

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.	TOTAL
OFFERED-S/37(2017)	46.49%	17.70%	22.08%	5.75%	7.99%	100%
SOLD - S/37(2017)	43.72%	15.43%	24.74%	6.22%	9.90%	100%

4. PRICE RANGE- CTC LEAF AND ALL DUST COMBINED (*FURTHER BREAK UP ON PAGE-2)

PRICE RANGE- LEAF AND DUST COMBINED	2017		UPTO SALE 37		
	SALE 37	SALE 36	2017	2016	2015
A. % OF TEA SELLING ABOVE RS.200	22.14	23.93	21.68	15.53	27.03
B. % OF TEA SELLING BETWEEN RS.180-199.99	9.75	13.44	11.11	13.19	11.44
C. % OF TEA SELLING BETWEEN RS.170-179.99	5.76	5.89	6.19	8.34	6.48
D. % OF TEA SELLING BETWEEN RS 160-169.99	5.81	5.24	6.15	8.23	6.32
E. % OF TEA SELLING BETWEEN RS.150-159.99	6.95	7.74	7.13	8.28	6.35
F. % OF TEA SELLING BETWEEN RS.140-149.99	7.85	7.55	7.49	8.93	6.27
G. % OF TEA SELLING BETWEEN RS.130-139.99	8.42	8.72	8.49	9.35	6.26
H. % OF TEA SELLING BETWEEN RS.120-129.99	8.30	7.31	7.95	10.09	7.30
I. % OF TEA SELLING BETWEEN RS.110-119.99	5.08	6.08	7.95	8.98	6.26
J. % OF TEA SELLING BETWEEN RS.100-109.99	6.15	6.61	7.56	6.83	6.16
K.% OF TEA SELLING BELOW RS.100	13.78	7.47	8.30	2.24	10.14

5. FUTURE OFFERINGS (PACKAGES) :

	SALE	THIS YEAR		LAST YEAR		VARIANCE
		QUANTITY	UPTO	QUANTITY	UPTO	UPTO
KOLKATA	41	144347	2119599	DROPPED	2295713	-176114
SILIGURI	42	48611	2508340	119283	2124693	+383647
GUWAHATI	38	149291	2246090	125759	2243140	+2950

CURRENCY RATES: 1USD \$=₹64.07 INR, 1GBP £=₹86.99 INR, 1EUR € =₹76.68 INR (SOURCE IN REUTERS.COM -15th Sep 2017)

Our Website : www.parcon-india.com

KOLKATA PRICE RANGE SALE 14-37

ASSAM ESTATE

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.240	8.7	3.7	16.5
% OF TEA SELLING BETWEEN RS 230-239.99	5.3	2.2	6.6
% OF TEA SELLING BETWEEN RS 220-229.99	8.2	3.5	6.4
% OF TEA SELLING BETWEEN RS 210-219.99	7.2	5.7	6.5
% OF TEA SELLING BETWEEN RS 200-209.99	6.5	9.3	6.8
% OF TEA SELLING BETWEEN RS.190-199.99	6.3	7.9	6.2
% OF TEA SELLING BETWEEN RS.180-189.99	6.6	9.2	6.9
% OF TEA SELLING BETWEEN RS.170-179.99	6.6	9.4	6.8
% OF TEA SELLING BETWEEN RS 160-169.99	7.6	9.7	6.8
% OF TEA SELLING BETWEEN RS.150-159.99	8.2	9.2	6.1
% OF TEA SELLING BETWEEN RS.140-149.99	8.2	9.5	5.4
% OF TEA SELLING BETWEEN RS.130-139.99	7.6	7.6	4.6
% OF TEA SELLING BETWEEN RS.120-129.99	5.7	5.8	4.4
% OF TEA SELLING BETWEEN RS.110-119.99	3.9	3.7	2.8
% OF TEA SELLING BETWEEN RS.100-109.99	2.3	2.8	3.2
% OF TEA SELLING BELOW RS.100	1.1	0.8	4.0

ASSAM BLF

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.180	6.9	1.9	3.4
% OF TEA SELLING BETWEEN RS.170-179.99	3.1	1.9	2.0
% OF TEA SELLING BETWEEN RS.160-169.99	4.9	3.9	3.6
% OF TEA SELLING BETWEEN RS.150-159.99	9.1	7.4	5.3
% OF TEA SELLING BETWEEN RS.140-149.99	11.8	11.2	8.4
% OF TEA SELLING BETWEEN RS.130-139.99	14.1	15.5	14.2
% OF TEA SELLING BETWEEN RS.120-129.99	15.8	20.2	20.2
% OF TEA SELLING BETWEEN RS.110-119.99	15.3	19.2	15.3
% OF TEA SELLING BETWEEN RS.100-109.99	9.1	11.1	11.9
% OF TEA SELLING BETWEEN RS.90-99.99	4.4	5.6	4.4
% OF TEA SELLING BELOW RS.90	5.6	2.2	11.3

DOOARS/TERAI ESTATE

Price Range	2017	2016	2015
% OF TEA SELLING BETWEEN RS.220	2.2	0.3	0.7
% OF TEA SELLING BETWEEN RS.210-219.99	2.6	1.1	1.0
% OF TEA SELLING BETWEEN RS.200-199.99	5.2	3.7	4.4
% OF TEA SELLING BETWEEN RS.190-199.99	11.7	7.9	9.1
% OF TEA SELLING BETWEEN RS.180-189.99	19.7	13.6	15.9
% OF TEA SELLING BETWEEN RS.170-179.99	18.4	20.1	15.5
% OF TEA SELLING BETWEEN RS 160-169.99	10.8	16.0	11.2
% OF TEA SELLING BETWEEN RS 150-159.99	11.2	14.3	12.9
% OF TEA SELLING BETWEEN RS 140-149.99	5.6	10.6	11.1
% OF TEA SELLING BETWEEN RS 130-139.99	4.6	5.7	7.5
% OF TEA SELLING BETWEEN RS 120-129.99	2.4	3.7	5.0
% OF TEA SELLING BELOW RS.120	5.6	2.9	5.7

DOOARS/TERAI BOUGHT LEAF

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.140	2.6	5.0	5.9
% OF TEA SELLING BETWEEN RS.135-139.99	0.9	3.0	1.4
% OF TEA SELLING BETWEEN RS.130-134.99	1.8	4.9	2.2
% OF TEA SELLING BETWEEN RS.125-129.99	2.6	6.2	3.2
% OF TEA SELLING BETWEEN RS.120-124.99	4.7	11.2	6.0
% OF TEA SELLING BETWEEN RS.115-119.99	8.4	15.9	6.5
% OF TEA SELLING BETWEEN RS.110-114.99	12.8	15.7	9.3
% OF TEA SELLING BETWEEN RS.105-109.99	13.8	17.0	8.3
% OF TEA SELLING BETWEEN RS.100-104.99	15.3	13.1	9.9
% OF TEA SELLING BETWEEN RS.95-99.99	7.7	5.1	6.4
% OF TEA SELLING BETWEEN RS.90-94.99	10.7	2.3	8.7
% OF TEA SELLING BELOW RS.90	18.7	0.6	32.0

CACHAR/TRIPURA

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.180	4.1	2.6	3.3
% OF TEA SELLING BETWEEN RS.170-179.99	2.6	1.6	3.3
% OF TEA SELLING BETWEEN RS.160-169.99	3.8	2.5	6.3
% OF TEA SELLING BETWEEN RS.150-159.99	5.8	4.9	5.7
% OF TEA SELLING BETWEEN RS.140-149.99	12.7	9.3	9.2
% OF TEA SELLING BETWEEN RS.130-139.99	24.6	23.6	15.3
% OF TEA SELLING BETWEEN RS.120-129.99	23.2	29.9	19.9
% OF TEA SELLING BETWEEN RS.110-119.99	10.8	16.0	16.3
% OF TEA SELLING BETWEEN RS.100-109.99	6.6	7.0	12.0
% OF TEA SELLING BELOW RS.100	5.9	2.6	8.7