



PARCON

INDIA PRIVATE LIMITED



MARKET UPDATE (CTC)

SALE 31

KOLKATA

Saturday, 05 August, 2017

25 YEARS

1. MARKET DESCRIPTION

- DEMAND - LEAF – GOOD FOR QUALITY AND WEAK FOR REMAINDER. DUST – STRONG.
- MARKET – GOOD AND BETTER MEDIUM TEAS WERE SELLING AROUND LAST. REMAINDER EASIED AND WITNESSED SOME WITHDRAWAL. DUST LEVELS WERE FIRM.
- BUYING - TGBL/HUL WERE ACTIVE WITH GOOD SUPPORT FROM WI AND LOCAL TRADERS. EXPORTERS OPERATED.

2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)

	2017/2018			2016/2017			UPTO SALE 31		
	SALE 31	SALE 30	+/-	SALE 31	SALE 30	+/-	2017	2016	2015
CTC	148.83	158.67	-9.84	159.81	159.61	+0.20	153.73	157.82	158.19
DUST	167.00	170.94	-3.94	158.67	159.21	-0.54	163.45	161.40	169.58
TOTAL	154.56	162.98	-8.42	159.43	159.47	-0.04	156.78	158.97	161.66

3. A. QUANTITY OFFERED AND SOLD IN SALE - COMBINED (IN LAC KGS)

CATEGORY	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT % IN SALE 31 LAST YEAR	OUT % UPTO SALE NO 31		
					2017	2016	2015
CTC	26.65	18.30	31%	31%	33%	30%	31%
DUST	9.40	8.43	10%	21%	19%	25%	27%
TOTAL	36.05	26.73	26%	28%	30%	29%	30%

B. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF AND DUST(IN RS.) - SEASON 2017 - 2018

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
S/31/2017	149.02	155.59	187.14	131.16	130.27
S/30/2017	158.91	167.70	188.88	132.18	134.79
S/31/2016	163.70	158.50	173.68	129.49	122.29

C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE -CTC LEAF AND DUST - SEASON 2017 - 2018

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.	TOTAL
OFFERED-S/31(2017)	53.78%	14.05%	16.93%	6.10%	9.14%	100%
SOLD - S/31(2017)	46.43%	15.57%	20.38%	6.46%	11.17%	100%

4. PRICE RANGE- CTC LEAF AND ALL DUST COMBINED (*FURTHER BREAK UP ON PAGE-2)

PRICE RANGE- LEAF AND DUST COMBINED	2017		UPTO SALE 31		
	SALE 31	SALE 30	2017	2016	2015
A. % OF TEA SELLING ABOVE RS.200	21.24	23.58	19.33	18.09	23.21
B. % OF TEA SELLING BETWEEN RS.180-199.99	9.70	13.49	10.93	13.61	13.07
C. % OF TEA SELLING BETWEEN RS.170-179.99	6.65	7.53	6.10	7.97	6.85
D. % OF TEA SELLING BETWEEN RS 160-169.99	5.56	7.34	6.45	7.98	7.21
E. % OF TEA SELLING BETWEEN RS.150-159.99	6.77	7.15	7.54	7.68	6.82
F. % OF TEA SELLING BETWEEN RS.140-149.99	5.17	5.44	7.90	8.11	6.72
G. % OF TEA SELLING BETWEEN RS.130-139.99	8.85	6.90	8.51	9.39	6.69
H. % OF TEA SELLING BETWEEN RS.120-129.99	8.32	7.86	8.37	9.99	7.69
I. % OF TEA SELLING BETWEEN RS.110-119.99	6.38	6.61	9.01	8.96	6.64
J. % OF TEA SELLING BETWEEN RS.100-109.99	6.91	5.92	8.58	6.03	6.23
K.% OF TEA SELLING BELOW RS.100	14.46	8.18	7.28	2.19	8.88

5. FUTURE OFFERINGS (PACKAGES) :

	SALE	THIS YEAR		LAST YEAR		VARIANCE
		QUANTITY	UPTO	QUANTITY	UPTO	UPTO
KOLKATA	34	129814	1476793	108387	1695077	-218284
SILIGURI	34	119221	1739605	99784	1449082	+290523
GUWAHATI	33	128733	1547569	115264	1681483	-133914

CURRENCY RATES: 1USD \$=₹63.62 INR, 1GBP £=₹82.93 INR, 1EUR € =₹74.89 INR (SOURCE IN REUTERS.COM -5th Aug 2017)

Our Website : www.parcon-india.com

KOLKATA PRICE RANGE SALE 14-31

ASSAM ESTATE

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.240	10.0	4.7	14.4
% OF TEA SELLING BETWEEN RS 230-239.99	4.9	3.0	4.7
% OF TEA SELLING BETWEEN RS 220-229.99	6.5	4.5	5.5
% OF TEA SELLING BETWEEN RS 210-219.99	5.4	6.6	6.4
% OF TEA SELLING BETWEEN RS 200-209.99	5.3	9.9	7.1
% OF TEA SELLING BETWEEN RS.190-199.99	5.3	7.7	6.9
% OF TEA SELLING BETWEEN RS.180-189.99	6.4	9.1	7.8
% OF TEA SELLING BETWEEN RS.170-179.99	7.3	9.7	8.0
% OF TEA SELLING BETWEEN RS 160-169.99	8.5	9.3	8.2
% OF TEA SELLING BETWEEN RS.150-159.99	9.5	8.6	7.1
% OF TEA SELLING BETWEEN RS.140-149.99	9.5	8.5	6.4
% OF TEA SELLING BETWEEN RS.130-139.99	8.4	6.9	5.0
% OF TEA SELLING BETWEEN RS.120-129.99	5.8	5.2	4.6
% OF TEA SELLING BETWEEN RS.110-119.99	4.0	3.3	2.8
% OF TEA SELLING BETWEEN RS.100-109.99	2.3	2.2	3.0
% OF TEA SELLING BELOW RS.100	1.1	0.7	2.2

ASSAM BLF

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.180	6.0	2.6	2.6
% OF TEA SELLING BETWEEN RS.170-179.99	3.1	2.7	2.0
% OF TEA SELLING BETWEEN RS.160-169.99	4.9	4.8	3.6
% OF TEA SELLING BETWEEN RS.150-159.99	9.3	7.0	5.5
% OF TEA SELLING BETWEEN RS.140-149.99	10.9	10.3	8.5
% OF TEA SELLING BETWEEN RS.130-139.99	14.2	14.2	16.2
% OF TEA SELLING BETWEEN RS.120-129.99	16.2	17.3	22.1
% OF TEA SELLING BETWEEN RS.110-119.99	13.4	17.6	13.7
% OF TEA SELLING BETWEEN RS.100-109.99	9.4	13.3	11.1
% OF TEA SELLING BETWEEN RS.90-99.99	5.2	7.2	3.8
% OF TEA SELLING BELOW RS.90	7.4	3.0	10.9

DOOARS/TERAI ESTATE

Price Range	2017	2016	2015
% OF TEA SELLING BETWEEN RS.220	3.6	0.5	1.0
% OF TEA SELLING BETWEEN RS.210-219.99	4.2	1.6	1.5
% OF TEA SELLING BETWEEN RS.200-199.99	7.9	5.9	6.9
% OF TEA SELLING BETWEEN RS.190-199.99	15.0	12.2	13.3
% OF TEA SELLING BETWEEN RS.180-189.99	23.0	17.3	19.6
% OF TEA SELLING BETWEEN RS.170-179.99	15.7	16.1	14.3
% OF TEA SELLING BETWEEN RS 160-169.99	10.0	16.5	12.6
% OF TEA SELLING BETWEEN RS 150-159.99	9.1	12.7	10.7
% OF TEA SELLING BETWEEN RS 140-149.99	3.9	7.2	7.2
% OF TEA SELLING BETWEEN RS 130-139.99	2.1	4.3	5.5
% OF TEA SELLING BETWEEN RS 120-129.99	1.3	3.5	3.4
% OF TEA SELLING BELOW RS.120	4.3	2.1	3.8

DOOARS/TERAI BOUGHT LEAF

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.140	3.4	7.2	8.3
% OF TEA SELLING BETWEEN RS.135-139.99	1.3	4.4	2.1
% OF TEA SELLING BETWEEN RS.130-134.99	2.6	7.1	2.9
% OF TEA SELLING BETWEEN RS.125-129.99	3.5	8.5	4.2
% OF TEA SELLING BETWEEN RS.120-124.99	6.1	12.9	7.0
% OF TEA SELLING BETWEEN RS.115-119.99	10.2	15.8	6.6
% OF TEA SELLING BETWEEN RS.110-114.99	15.2	15.1	10.0
% OF TEA SELLING BETWEEN RS.105-109.99	15.3	14.5	8.1
% OF TEA SELLING BETWEEN RS.100-104.99	15.8	8.8	10.1
% OF TEA SELLING BETWEEN RS.95-99.99	7.9	3.1	5.9
% OF TEA SELLING BETWEEN RS.90-94.99	10.0	1.9	7.8
% OF TEA SELLING BELOW RS.90	8.7	0.7	27.0

CACHAR/TRIPURA

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.180	4.3	2.9	3.1
% OF TEA SELLING BETWEEN RS.170-179.99	2.4	1.8	3.2
% OF TEA SELLING BETWEEN RS.160-169.99	4.1	2.4	6.4
% OF TEA SELLING BETWEEN RS.150-159.99	6.5	5.2	6.7
% OF TEA SELLING BETWEEN RS.140-149.99	12.7	9.8	11.3
% OF TEA SELLING BETWEEN RS.130-139.99	21.3	23.9	15.6
% OF TEA SELLING BETWEEN RS.120-129.99	22.7	26.2	18.0
% OF TEA SELLING BETWEEN RS.110-119.99	11.5	16.9	18.5
% OF TEA SELLING BETWEEN RS.100-109.99	7.1	7.5	11.2
% OF TEA SELLING BELOW RS.100	7.2	3.3	5.9