



1. MARKET DESCRIPTION

ORTHODOX :

- DEMAND- GOOD.
- MARKET- WELL MADE AND TIPPY TEAS WERE READILY ABSORBED AT PRICES IN LINE WITH QUALITY. BELOW BEST SMALLER BROKENS SOMETIMES SETTLED LOWER. TEAS WITH INDIFFERENT MAKE SAW SOME WITHDRAWALS.
- BUYING- MIDDLE EAST AND CIS ACTIVE WITH FAIR FAIR SUPPORT FROM THE CONTINENT ON THE TIPPY SORTS. STRAY ENQUIRY FROM THE INTERNAL TRADE.

	WHOLE LEAF	BROKEN		FANNINGS
		LARGER	SMALLER	
BEST	340 – 460+	240 – 290+	240 – 300+	190 – 210+(N)
GOOD	260 – 320+	220 - 240	210 - 230	170 - 190
MEDIUM	200 – 240(N)	210 – 220(N)	190 – 210(N)	140 – 165(N)

N-NOMINAL

2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)

	2017/2018			2016/2017			UPTO SALE 31		
	SALE 31	SALE 30	+/-	SALE 31	SALE 30	+/-	2017	2016	+/-
ORTHODOX	235.74	238.31	-2.57	233.85	240.16	-6.31	224.97	235.99	-11.02

3. A. QUANTITY OFFERED AND SOLD IN SALE - COMBINED (IN LAC KGS)

	OFFERED QUANTITY	SOLD QUANTITY	OUT %	IN SALE 31 LAST YEAR	OUT % UPTO SALE NO 31		
					2017	2016	2015
ORTHODOX	9.33	7.11	24.00	15.33	20.00	13.00	15.00

B. CATEGORY WISE WEIGHTED AVERAGE - ORTHODOX(IN RS.) - SEASON 2017-2018

	WHOLE LEAF	BROKENS	FANNINGS
S/31/2017	270.67	226.20	170.46
S/30/2017	272.14	226.35	184.56
S/31/2016	257.43	224.24	169.39

C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE - ORTHODOX - SEASON 2017 - 2018

	WHOLE LEAF	BROKENS	FANNINGS	TOTAL
OFFERED-S/31(2017)	35.32%	53.86%	10.82%	100%
SOLD - S/31(2017)	37.63%	50.11%	12.26%	100%

4. PRICE RANGE FOR ORTHODOX

	2017		UPTO SALE 31		
	SALE 31	SALE 30	2017	2016	2015
A. % OF TEA SELLING ABOVE RS.300	9.66	8.33	4.61	8.62	14.71
B. % OF TEA SELLING BETWEEN RS.250-299.99	17.63	18.85	12.75	16.40	14.56
C. % OF TEA SELLING BETWEEN RS.240-249.99	10.21	13.09	9.20	8.87	4.62
D. % OF TEA SELLING BETWEEN RS 220-239.99	31.88	31.95	31.42	34.27	13.29
E. % OF TEA SELLING BETWEEN RS.200-219.99	11.11	8.95	21.69	15.56	14.94
F. % OF TEA SELLING BETWEEN RS.180-199.99	3.59	4.58	5.86	6.57	12.00
G. % OF TEA SELLING BETWEEN RS.150-179.99	8.74	8.45	8.62	6.13	13.96
H. % OF TEA SELLING BELOW RS.150	7.18	5.79	5.84	3.58	11.92

5. FUTURE OFFERINGS (PACKAGES) :

	SALE	THIS YEAR		LAST YEAR	
		QUANTITY	CL. DATE	QUANTITY	CL. DATE
KOLKATA	34	61265	02.08.2017	45411	03.08.2016

CURRENCY RATES: 1USD \$=₹63.58 INR, 1GBP £=₹83.58 INR, 1EUR € =₹75.47 INR (SOURCE IN REUTERS.COM -4th Aug 2017)

KOLKATA ORTHODOX PRICE RANGE

Price Range	2017		UPTO SALE - 31		
	SALE-31	SALE-30	2017	2016	2015
% OF TEA SELLING ABOVE RS 300.00	9.7	8.3	4.6	8.6	14.7
% OF TEA SELLING BETWEEN RS 290-299.99	1.4	0.7	0.6	1.3	1.5
% OF TEA SELLING BETWEEN RS 280-289.99	1.7	1.9	1.1	2.4	2.7
% OF TEA SELLING BETWEEN RS 270-279.99	2.9	2.2	1.5	2.7	2.9
% OF TEA SELLING BETWEEN RS 260-269.99	5.1	4.8	3.1	4.5	3.8
% OF TEA SELLING BETWEEN RS 250-259.99	6.5	9.3	6.5	5.5	3.6
% OF TEA SELLING BETWEEN RS 240-249.99	10.2	13.0	9.2	8.9	4.6
% OF TEA SELLING BETWEEN RS 230-239.99	13.0	17.4	13.6	16.7	5.2
% OF TEA SELLING BETWEEN RS 220-229.99	18.9	14.7	17.8	17.6	8.1
% OF TEA SELLING BETWEEN RS 210-219.99	7.3	6.2	13.3	9.9	7.6
% OF TEA SELLING BETWEEN RS 200-209.99	3.8	2.8	8.4	5.7	7.3
% OF TEA SELLING BETWEEN RS.190-199.99	1.6	1.7	2.6	3.5	5.6
% OF TEA SELLING BETWEEN RS.180-189.99	2.0	2.8	3.2	3.0	6.4
% OF TEA SELLING BETWEEN RS.170-179.99	3.9	3.7	3.4	2.4	5.7
% OF TEA SELLING BETWEEN RS 160-169.99	2.7	3.3	3.1	2.1	4.9
% OF TEA SELLING BETWEEN RS.150-159.99	2.1	1.4	2.1	1.6	3.4
% OF TEA SELLING BETWEEN RS.140-149.99	1.9	1.1	2.0	1.3	1.7
% OF TEA SELLING BETWEEN RS.130-139.99	1.6	0.9	1.5	1.1	1.8
% OF TEA SELLING BETWEEN RS.120-129.99	1.9	2.5	1.4	0.7	1.4
% OF TEA SELLING BETWEEN RS.110-119.99	0.9	0.8	0.8	0.3	1.0
% OF TEA SELLING BETWEEN RS.100-109.99	0.5	0.5	0.2	0.3	1.6
% OF TEA SELLING BELOW RS.100	0.4		0.0	0.0	4.4