



PARCON

INDIA PRIVATE LIMITED



MARKET UPDATE (CTC)

SALE 29

KOLKATA

Saturday, 22 July, 2017

25 YEARS

1. MARKET DESCRIPTION

- DEMAND - CONTINUED TO BE STRONG FOR QUALITY, FAIR FOR BALANCE WITH PLAINER SORTS BEING NEGLECTED.
- MARKET - GOOD SORTS WERE WELL RECEIVED WHILST REMAINDER WERE IRREGULAR.
- BUYING - HUL/ WI ACTIVE. TGBL OPERATED WITH SOME SUPPORT FROM LOCAL TRADERS & EXPORTERS. ALL SECTIONS WERE ACTIVE IN DUST CATEGORY.

2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)

	2017/2018			2016/2017			UPTO SALE 29		
	SALE 29	SALE 28	+/-	SALE 29	SALE 28	+/-	2017	2016	2015
CTC	162.36	155.32	+7.04	161.60	169.68	-8.08	153.75	157.44	157.15
DUST	172.16	171.66	+0.50	164.45	175.06	-10.61	162.19	161.97	168.25
TOTAL	165.87	160.74	+5.13	162.54	171.50	-8.96	156.36	158.87	160.46

3. A. QUANTITY OFFERED AND SOLD IN SALE - COMBINED (IN LAC KGS)

CATEGORY	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT % IN SALE 29 LAST YEAR	OUT % UPTO SALE NO 29		
					2017	2016	2015
CTC	27.88	17.86	36%	29%	34%	30%	33%
DUST	11.12	9.99	10%	23%	21%	26%	29%
TOTAL	39.00	27.86	29%	27%	31%	29%	32%

B. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF AND DUST(IN RS.) - SEASON 2017 - 2018

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
S/29/2017	165.22	162.12	195.38	139.53	134.60
S/28/2017	156.81	159.28	188.11	134.35	139.48
S/29/2016	164.95	159.40	178.99	135.64	129.95

C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE -CTC LEAF AND DUST - SEASON 2017 - 2018

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.	TOTAL
OFFERED-S/29(2017)	52.63%	13.54%	17.99%	5.31%	10.52%	100%
SOLD - S/29(2017)	44.65%	14.03%	22.16%	5.45%	13.71%	100%

4. PRICE RANGE- CTC LEAF AND ALL DUST COMBINED (*FURTHER BREAK UP ON PAGE-2)

PRICE RANGE- LEAF AND DUST COMBINED	2017		UPTO SALE 29		
	SALE 29	SALE 28	2017	2016	2015
A. % OF TEA SELLING ABOVE RS.200	27.57	22.38	18.69	18.00	21.77
B. % OF TEA SELLING BETWEEN RS.180-199.99	11.22	14.08	10.79	13.55	13.91
C. % OF TEA SELLING BETWEEN RS.170-179.99	6.14	4.82	5.89	7.69	7.10
D. % OF TEA SELLING BETWEEN RS 160-169.99	6.01	6.82	6.45	7.84	7.41
E. % OF TEA SELLING BETWEEN RS.150-159.99	6.42	6.12	7.66	7.66	6.79
F. % OF TEA SELLING BETWEEN RS.140-149.99	5.39	6.12	8.45	8.35	6.57
G. % OF TEA SELLING BETWEEN RS.130-139.99	7.67	8.43	8.64	9.79	6.77
H. % OF TEA SELLING BETWEEN RS.120-129.99	6.69	6.50	8.42	10.18	7.95
I. % OF TEA SELLING BETWEEN RS.110-119.99	8.21	6.00	9.53	9.05	7.00
J. % OF TEA SELLING BETWEEN RS.100-109.99	6.19	8.17	9.03	5.70	6.06
K.% OF TEA SELLING BELOW RS.100	8.50	10.56	6.43	2.19	8.68

5. FUTURE OFFERINGS (PACKAGES) :

	SALE	THIS YEAR		LAST YEAR		VARIANCE
		QUANTITY	UPTO	QUANTITY	UPTO	UPTO
KOLKATA	32	92634	1233604	120057	1486483	-252879
SILIGURI	32	115138	1499585	103287	1254287	+245298
GUWAHATI	31	99307	1312046	103140	1450825	-138779

CURRENCY RATES: 1USD \$= 64.38 INR, 1GBP £= 83.64 INR, 1EUR € = 75.05 INR (SOURCE IN REUTERS.COM -22nd Jul 2017)

Our Website : www.parcon-india.com

KOLKATA PRICE RANGE SALE 14-29

ASSAM ESTATE

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.240	10.4	5.0	12.2
% OF TEA SELLING BETWEEN RS 230-239.99	4.4	3.2	4.7
% OF TEA SELLING BETWEEN RS 220-229.99	6.0	4.3	5.4
% OF TEA SELLING BETWEEN RS 210-219.99	5.0	6.6	6.2
% OF TEA SELLING BETWEEN RS 200-209.99	4.8	9.5	7.5
% OF TEA SELLING BETWEEN RS.190-199.99	4.9	7.9	7.5
% OF TEA SELLING BETWEEN RS.180-189.99	6.5	9.0	8.4
% OF TEA SELLING BETWEEN RS.170-179.99	7.5	9.7	8.4
% OF TEA SELLING BETWEEN RS 160-169.99	8.7	9.2	8.6
% OF TEA SELLING BETWEEN RS.150-159.99	9.8	8.8	7.3
% OF TEA SELLING BETWEEN RS.140-149.99	10.2	8.6	6.6
% OF TEA SELLING BETWEEN RS.130-139.99	8.6	7.1	5.2
% OF TEA SELLING BETWEEN RS.120-129.99	5.7	5.2	4.9
% OF TEA SELLING BETWEEN RS.110-119.99	4.1	3.2	2.9
% OF TEA SELLING BETWEEN RS.100-109.99	2.3	2.0	2.5
% OF TEA SELLING BELOW RS.100	1.0	0.7	1.8

ASSAM BLF

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.180	5.4	2.9	2.4
% OF TEA SELLING BETWEEN RS.170-179.99	2.8	2.9	2.2
% OF TEA SELLING BETWEEN RS.160-169.99	4.7	5.0	3.1
% OF TEA SELLING BETWEEN RS.150-159.99	9.0	6.0	4.9
% OF TEA SELLING BETWEEN RS.140-149.99	11.2	10.6	7.8
% OF TEA SELLING BETWEEN RS.130-139.99	14.8	14.3	16.0
% OF TEA SELLING BETWEEN RS.120-129.99	16.0	16.4	22.6
% OF TEA SELLING BETWEEN RS.110-119.99	13.0	17.0	14.1
% OF TEA SELLING BETWEEN RS.100-109.99	9.6	13.9	11.6
% OF TEA SELLING BETWEEN RS.90-99.99	5.5	7.7	3.6
% OF TEA SELLING BELOW RS.90	8.0	3.4	11.6

DOOARS/TERAI ESTATE

Price Range	2017	2016	2015
% OF TEA SELLING BETWEEN RS.220	4.5	0.7	1.2
% OF TEA SELLING BETWEEN RS.210-219.99	5.0	2.0	1.8
% OF TEA SELLING BETWEEN RS.200-199.99	9.5	7.3	8.1
% OF TEA SELLING BETWEEN RS.190-199.99	17.1	14.5	14.8
% OF TEA SELLING BETWEEN RS.180-189.99	23.0	15.8	19.8
% OF TEA SELLING BETWEEN RS.170-179.99	13.5	14.4	14.8
% OF TEA SELLING BETWEEN RS 160-169.99	9.0	16.7	12.8
% OF TEA SELLING BETWEEN RS 150-159.99	8.5	12.3	9.2
% OF TEA SELLING BETWEEN RS 140-149.99	3.4	7.1	5.8
% OF TEA SELLING BETWEEN RS 130-139.99	1.7	4.2	5.4
% OF TEA SELLING BETWEEN RS 120-129.99	0.7	3.3	2.6
% OF TEA SELLING BELOW RS.120	4.1	1.8	3.6

DOOARS/TERAI BOUGHT LEAF

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.140	3.8	8.2	9.6
% OF TEA SELLING BETWEEN RS.135-139.99	1.4	4.9	2.4
% OF TEA SELLING BETWEEN RS.130-134.99	3.0	8.0	3.3
% OF TEA SELLING BETWEEN RS.125-129.99	4.0	9.5	4.6
% OF TEA SELLING BETWEEN RS.120-124.99	6.7	13.9	7.2
% OF TEA SELLING BETWEEN RS.115-119.99	11.0	16.1	6.4
% OF TEA SELLING BETWEEN RS.110-114.99	16.1	13.8	10.4
% OF TEA SELLING BETWEEN RS.105-109.99	16.0	12.7	8.0
% OF TEA SELLING BETWEEN RS.100-104.99	16.3	8.1	10.1
% OF TEA SELLING BETWEEN RS.95-99.99	7.7	2.6	5.9
% OF TEA SELLING BETWEEN RS.90-94.99	8.1	1.6	7.5
% OF TEA SELLING BELOW RS.90	5.7	0.6	24.7

CACHAR/TRIPURA

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.180	4.3	3.1	3.4
% OF TEA SELLING BETWEEN RS.170-179.99	2.5	1.9	2.9
% OF TEA SELLING BETWEEN RS.160-169.99	4.5	2.7	6.6
% OF TEA SELLING BETWEEN RS.150-159.99	7.3	5.6	7.5
% OF TEA SELLING BETWEEN RS.140-149.99	14.1	10.3	10.5
% OF TEA SELLING BETWEEN RS.130-139.99	20.6	24.2	14.6
% OF TEA SELLING BETWEEN RS.120-129.99	21.9	24.5	18.6
% OF TEA SELLING BETWEEN RS.110-119.99	11.3	17.5	20.6
% OF TEA SELLING BETWEEN RS.100-109.99	7.1	6.9	10.1
% OF TEA SELLING BELOW RS.100	6.4	3.3	5.2