



PARCON

INDIA PRIVATE LIMITED



MARKET UPDATE (CTC)

SALE 28

KOLKATA

Saturday, 15 July, 2017

1. MARKET DESCRIPTION

- DEMAND -STRONG FOR QUALITY, FAIR FOR REMAINDER WITH INDIFFERENT SORTS BEING NEGLECTED IN THE LEAF CATEGORY.
- MARKET -GOOD TEAS WERE WELL RECEIVED & COMPETED FOR IN BOTH SECTIONS. BALANCE EASED IRREGULARLY.
- BUYING -TGBL/ HUL OPERATED IN LEAF AND MORE SO ON THE DUST CATEGORY. WI ACTIVE WITH SOME SUPPORT FROM EXPORTERS. INTERANAL OPERATED.

2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)

	2017/2018			2016/2017			UPTO SALE 28		
	SALE 28	SALE 27	+/-	SALE 28	SALE 27	+/-	2017	2016	2015
CTC	155.32	170.30	-14.98	169.68	163.83	+5.85	152.78	156.95	156.18
DUST	171.66	171.47	-0.19	175.06	164.28	+10.78	160.74	161.67	167.50
TOTAL	160.74	170.76	-10.02	171.50	163.99	+7.51	155.20	158.43	159.48

3. A. QUANTITY OFFERED AND SOLD IN SALE - COMBINED (IN LAC KGS)

CATEGORY	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT % IN SALE 28 LAST YEAR	OUT % UPTO SALE NO 28		
					2017	2016	2015
CTC	25.81	17.54	32%	25%	34%	30%	33%
DUST	10.29	8.72	15%	21%	22%	26%	29%
TOTAL	36.09	26.26	27%	24%	31%	29%	32%

B. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF AND DUST(IN RS.) - SEASON 2017 - 2018

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
S/28/2017	156.81	159.28	188.11	134.35	139.48
S/27/2017	170.60	169.28	171.47	138.99	135.32
S/28/2016		169.88	189.73	143.22	133.92

C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE -CTC LEAF AND DUST - SEASON 2017 - 2018

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.	TOTAL
OFFERED-S/28(2017)	51.67%	13.99%	18.79%	5.84%	9.72%	100%
SOLD - S/28(2017)	46.81%	13.99%	21.97%	5.99%	11.24%	100%

4. PRICE RANGE- CTC LEAF AND ALL DUST COMBINED (*FURTHER BREAK UP ON PAGE-2)

PRICE RANGE- LEAF AND DUST COMBINED	2017		UPTO SALE 28		
	SALE 28	SALE 27	2017	2016	2015
A. % OF TEA SELLING ABOVE RS.200	22.38	25.79	17.60	17.38	20.79
B. % OF TEA SELLING BETWEEN RS.180-199.99	14.08	13.13	10.74	13.69	14.25
C. % OF TEA SELLING BETWEEN RS.170-179.99	4.82	5.07	5.86	7.83	7.25
D. % OF TEA SELLING BETWEEN RS 160-169.99	6.82	4.96	6.50	7.79	7.68
E. % OF TEA SELLING BETWEEN RS.150-159.99	6.12	4.84	7.81	7.73	6.92
F. % OF TEA SELLING BETWEEN RS.140-149.99	6.12	5.33	8.82	8.60	6.66
G. % OF TEA SELLING BETWEEN RS.130-139.99	8.43	12.06	8.76	9.87	6.74
H. % OF TEA SELLING BETWEEN RS.120-129.99	6.50	11.55	8.64	10.33	7.97
I. % OF TEA SELLING BETWEEN RS.110-119.99	6.00	9.26	9.69	9.02	6.98
J. % OF TEA SELLING BETWEEN RS.100-109.99	8.17	6.04	9.38	5.50	5.95
K.% OF TEA SELLING BELOW RS.100	10.56	1.97	6.18	2.26	8.80

5. FUTURE OFFERINGS (PACKAGES) :

	SALE	THIS YEAR		LAST YEAR		VARIANCE
		QUANTITY	UPTO	QUANTITY	UPTO	UPTO
KOLKATA	31	79321	1140970	133376	1366426	-225456
SILIGURI	31	116497	1384447	84407	1151000	+233447
GUWAHATI	30	83426	1212739	127513	1347685	-134946

CURRENCY RATES: 1USD \$=₹64.38 INR, 1GBP £=₹84.35 INR, 1EUR € =₹73.89 INR (SOURCE IN REUTERS.COM -15th Jul 2017)

Our Website : www.parcon-india.com

KOLKATA PRICE RANGE SALE 14-28

ASSAM ESTATE

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.240	9.8	4.8	10.7
% OF TEA SELLING BETWEEN RS 230-239.99	3.7	2.9	4.3
% OF TEA SELLING BETWEEN RS 220-229.99	5.6	4.0	5.5
% OF TEA SELLING BETWEEN RS 210-219.99	4.7	6.3	6.1
% OF TEA SELLING BETWEEN RS 200-209.99	4.8	9.3	7.8
% OF TEA SELLING BETWEEN RS.190-199.99	4.8	7.9	7.8
% OF TEA SELLING BETWEEN RS.180-189.99	6.7	9.5	8.8
% OF TEA SELLING BETWEEN RS.170-179.99	7.7	10.0	8.7
% OF TEA SELLING BETWEEN RS 160-169.99	8.9	9.3	9.1
% OF TEA SELLING BETWEEN RS.150-159.99	10.4	8.9	7.7
% OF TEA SELLING BETWEEN RS.140-149.99	10.9	8.8	6.8
% OF TEA SELLING BETWEEN RS.130-139.99	8.9	7.0	5.2
% OF TEA SELLING BETWEEN RS.120-129.99	5.8	5.2	4.9
% OF TEA SELLING BETWEEN RS.110-119.99	3.9	3.2	2.9
% OF TEA SELLING BETWEEN RS.100-109.99	2.4	2.1	2.3
% OF TEA SELLING BELOW RS.100	1.0	0.7	1.5

ASSAM BLF

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.180	5.0	3.0	2.3
% OF TEA SELLING BETWEEN RS.170-179.99	2.8	2.6	2.1
% OF TEA SELLING BETWEEN RS.160-169.99	4.6	4.4	3.1
% OF TEA SELLING BETWEEN RS.150-159.99	8.6	5.8	4.9
% OF TEA SELLING BETWEEN RS.140-149.99	11.8	10.7	7.9
% OF TEA SELLING BETWEEN RS.130-139.99	15.0	14.3	16.2
% OF TEA SELLING BETWEEN RS.120-129.99	16.1	15.6	21.4
% OF TEA SELLING BETWEEN RS.110-119.99	12.6	17.0	14.8
% OF TEA SELLING BETWEEN RS.100-109.99	9.9	14.5	11.6
% OF TEA SELLING BETWEEN RS.90-99.99	5.6	8.4	3.6
% OF TEA SELLING BETWEEN RS.80-89.99	7.7	2.5	3.5
% OF TEA SELLING BELOW RS.80	0.3	1.1	8.5

DOOARS/TERAI ESTATE

Price Range	2017	2016	2015
% OF TEA SELLING BETWEEN RS.220	5.1	0.7	1.4
% OF TEA SELLING BETWEEN RS.210-219.99	5.7	2.2	2.0
% OF TEA SELLING BETWEEN RS.200-199.99	10.2	8.2	8.7
% OF TEA SELLING BETWEEN RS.190-199.99	17.1	14.7	15.3
% OF TEA SELLING BETWEEN RS.180-189.99	23.0	15.0	19.8
% OF TEA SELLING BETWEEN RS.170-179.99	12.6	14.6	15.1
% OF TEA SELLING BETWEEN RS 160-169.99	8.7	16.2	13.1
% OF TEA SELLING BETWEEN RS 150-159.99	8.3	12.1	8.6
% OF TEA SELLING BETWEEN RS 140-149.99	3.0	7.1	5.2
% OF TEA SELLING BETWEEN RS 130-139.99	1.6	4.0	5.1
% OF TEA SELLING BETWEEN RS 120-129.99	0.7	3.4	2.3
% OF TEA SELLING BELOW RS.120	4.2	1.8	3.5

DOOARS/TERAI BOUGHT LEAF

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.140	4.0	3.0	5.0
% OF TEA SELLING BETWEEN RS.135-139.99	1.6	1.8	2.6
% OF TEA SELLING BETWEEN RS.130-134.99	3.1	4.3	2.5
% OF TEA SELLING BETWEEN RS.125-129.99	4.3	5.3	2.5
% OF TEA SELLING BETWEEN RS.120-124.99	6.7	8.8	3.4
% OF TEA SELLING BETWEEN RS.115-119.99	11.4	10.0	4.7
% OF TEA SELLING BETWEEN RS.110-114.99	16.5	14.7	7.3
% OF TEA SELLING BETWEEN RS.105-109.99	16.4	15.8	6.1
% OF TEA SELLING BETWEEN RS.100-104.99	16.2	13.2	10.0
% OF TEA SELLING BETWEEN RS.95-99.99	7.7	11.2	7.7
% OF TEA SELLING BETWEEN RS.90-94.99	7.2	7.2	10.1
% OF TEA SELLING BELOW RS.90	4.9	4.6	37.9

CACHAR/TRIPURA

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.180	4.5	3.4	3.4
% OF TEA SELLING BETWEEN RS.170-179.99	2.7	1.9	2.9
% OF TEA SELLING BETWEEN RS.160-169.99	5.0	2.6	6.9
% OF TEA SELLING BETWEEN RS.150-159.99	7.0	6.2	7.4
% OF TEA SELLING BETWEEN RS.140-149.99	14.8	10.9	11.1
% OF TEA SELLING BETWEEN RS.130-139.99	19.8	24.4	13.8
% OF TEA SELLING BETWEEN RS.120-129.99	22.5	23.8	19.3
% OF TEA SELLING BETWEEN RS.110-119.99	10.6	17.3	20.4
% OF TEA SELLING BETWEEN RS.100-109.99	6.9	6.2	9.8
% OF TEA SELLING BELOW RS.100	6.1	3.2	4.8