



**PARCON**

**INDIA PRIVATE LIMITED**

25 YEARS



**MARKET UPDATE (CTC)**

SALE 27

KOLKATA

Monday, 10 July, 2017

**1. MARKET DESCRIPTION**

- DEMAND – FAIR FOR LEAF. STRONG FOR DUST
- MARKET – GOOD / BEST SORTS SOLD AT STEADY RATES. MEDIUM / PLAINER SORTS SOLD IN LINE WITH QUALITY AND SAW SOME WITHDRAWALS.
- BUYING – TGBL / HUL ACTIVE MORE SO ON THE DUST CATEGORY, WITH GOOD SUPPORT FROM WI AND EXPORTERS. INTERNAL SELECTIVE.

**2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)**

	2017/2018			2016/2017			UPTO SALE 27		
	SALE 27	SALE 26	+/-	SALE 27	SALE 26	+/-	2017	2016	2015
CTC	170.30	162.13	+8.17	163.81	164.53	-0.72	152.47	155.49	155.24
DUST	171.47	172.34	-0.87	164.21	175.75	-11.54	159.19	159.88	168.18
TOTAL	170.76	165.76	+5.00	163.95	168.50	-4.55	154.48	156.85	158.72

**3. A. QUANTITY OFFERED AND SOLD IN SALE - COMBINED (IN LAC KGS)**

CATEGORY	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT % IN SALE 27 LAST YEAR	OUT % UPTO SALE NO 27		
					2017	2016	2015
CTC	24.88	14.49	42%	22%	34%	31%	34%
DUST	10.38	9.19	12%	22%	23%	27%	30%
TOTAL	35.26	23.68	33%	22%	31%	30%	33%

**B. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF AND DUST(IN RS.) - SEASON 2017 - 2018**

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
S/27/2017	170.60	169.28	171.47	138.99	135.32
S/26/2017	162.65	160.66	172.34	135.69	133.97
S/27/2016	164.78	161.50	164.28	136.53	126.47

**C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE -CTC LEAF AND DUST - SEASON 2017 - 2018**

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.	TOTAL
OFFERED-S/27(2017)	51.92%	6.67%	10.10%	11.96%	19.35%	100%
SOLD - S/27(2017)	43.98%	4.98%	13.13%	12.23%	25.67%	100%

**4. PRICE RANGE- CTC LEAF AND ALL DUST COMBINED**

PRICE RANGE- LEAF AND DUST COMBINED	2017		UPTO SALE 27		
	SALE 27	SALE 26	2017	2016	2015
A. % OF TEA SELLING ABOVE RS.220	21.20	17.52	10.05	6.17	10.15
B. % OF TEA SELLING BETWEEN RS.200-219.99	8.15	9.14	6.94	9.53	9.46
C. % OF TEA SELLING BETWEEN RS.180-199.99	11.32	13.67	10.29	13.45	14.97
D. % OF TEA SELLING BETWEEN RS 160-179.99	12.06	11.29	12.47	16.03	15.77
E. % OF TEA SELLING BETWEEN RS.150-159.99	7.73	5.78	8.04	8.02	7.16
F. % OF TEA SELLING BETWEEN RS.140-149.99	7.40	6.55	9.17	9.10	6.93
G. % OF TEA SELLING BETWEEN RS.130-139.99	7.17	6.44	8.81	10.33	6.64
H. % OF TEA SELLING BETWEEN RS.110-119.99	6.55	5.95	10.17	8.99	6.77
I. % OF TEA SELLING BETWEEN RS.100-109.99	6.05	9.69	9.54	5.54	5.75
J. % OF TEA SELLING BELOW RS.100	5.36	8.28	5.59	2.44	8.63
K.% OF TEA SELLING BETWEEN RS.120-129.99	7.01	5.68	8.92	10.40	7.78

**5. FUTURE OFFERINGS (PACKAGES) :**

	SALE	THIS YEAR		LAST YEAR		VARIANCE
		QUANTITY	UPTO	QUANTITY	UPTO	UPTO
KOLKATA	30	105222	1061649	115475	1233050	-171401
SILIGURI	30	118011	1267950	80055	1066593	+201357
GUWAHATI	29	106557	1129313	107981	1220172	-90859

CURRENCY RATES: 1USD \$= 64.50 INR, 1GBP £= 83.17 INR, 1EUR € = 73.55 INR (SOURCE IN REUTERS.COM -10<sup>th</sup> Jul 2017)

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**KOLKATA PRICE RANGE SALE 14-27**

**ASSAM ESTATE**

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.240	14.0	11.4	13.5
% OF TEA SELLING BETWEEN RS 230-239.99	6.8	6.0	4.2
% OF TEA SELLING BETWEEN RS 220-229.99	9.5	7.3	6.2
% OF TEA SELLING BETWEEN RS 210-219.99	8.6	6.6	7.0
% OF TEA SELLING BETWEEN RS 200-209.99	6.7	8.0	8.3
% OF TEA SELLING BETWEEN RS.190-199.99	3.9	6.4	7.7
% OF TEA SELLING BETWEEN RS.180-189.99	5.4	8.1	8.8
% OF TEA SELLING BETWEEN RS.170-179.99	6.3	8.5	8.5
% OF TEA SELLING BETWEEN RS 160-169.99	6.9	7.8	8.6
% OF TEA SELLING BETWEEN RS.150-159.99	7.9	7.5	6.9
% OF TEA SELLING BETWEEN RS.140-149.99	8.2	7.4	5.7
% OF TEA SELLING BETWEEN RS.130-139.99	6.4	5.9	4.2
% OF TEA SELLING BETWEEN RS.120-129.99	4.2	4.3	3.8
% OF TEA SELLING BETWEEN RS.110-119.99	2.9	2.6	2.4
% OF TEA SELLING BETWEEN RS.100-109.99	1.6	1.7	2.0
% OF TEA SELLING BELOW RS.100	0.6	0.6	2.2

**ASSAM BLF**

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.180	4.6	2.5	2.5
% OF TEA SELLING BETWEEN RS.170-179.99	2.7	2.4	2.2
% OF TEA SELLING BETWEEN RS.160-169.99	4.7	3.9	3.0
% OF TEA SELLING BETWEEN RS.150-159.99	8.3	5.2	4.8
% OF TEA SELLING BETWEEN RS.140-149.99	12.6	11.1	8.4
% OF TEA SELLING BETWEEN RS.130-139.99	15.2	14.4	16.7
% OF TEA SELLING BETWEEN RS.120-129.99	16.6	14.9	20.1
% OF TEA SELLING BETWEEN RS.110-119.99	12.5	17.6	14.8
% OF TEA SELLING BETWEEN RS.100-109.99	10.2	15.3	11.4
% OF TEA SELLING BETWEEN RS.90-99.99	5.4	8.9	3.7
% OF TEA SELLING BETWEEN RS.80-89.99	6.8	2.7	3.4
% OF TEA SELLING BELOW RS.80	0.3	1.2	9.0

**DOOARS/TERAI ESTATE**

Price Range	2017	2016	2015
% OF TEA SELLING BETWEEN RS.220	5.9	0.8	1.5
% OF TEA SELLING BETWEEN RS.210-219.99	6.5	2.4	2.1
% OF TEA SELLING BETWEEN RS.200-199.99	11.4	8.4	9.3
% OF TEA SELLING BETWEEN RS.190-199.99	17.4	14.0	15.6
% OF TEA SELLING BETWEEN RS.180-189.99	21.3	15.2	19.6
% OF TEA SELLING BETWEEN RS.170-179.99	12.7	15.1	15.2
% OF TEA SELLING BETWEEN RS 160-169.99	8.4	15.4	13.4
% OF TEA SELLING BETWEEN RS 150-159.99	7.8	12.1	8.1
% OF TEA SELLING BETWEEN RS 140-149.99	3.0	7.1	4.9
% OF TEA SELLING BETWEEN RS 130-139.99	1.4	3.9	4.7
% OF TEA SELLING BETWEEN RS 120-129.99	0.7	3.6	2.3
% OF TEA SELLING BELOW RS.120	3.6	1.9	3.3

**DOOARS/TERAI BOUGHT LEAF**

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.140	4.6	11.1	11.1
% OF TEA SELLING BETWEEN RS.135-139.99	1.8	6.2	2.8
% OF TEA SELLING BETWEEN RS.130-134.99	3.5	9.7	3.7
% OF TEA SELLING BETWEEN RS.125-129.99	4.7	10.8	5.0
% OF TEA SELLING BETWEEN RS.120-124.99	7.2	14.8	7.3
% OF TEA SELLING BETWEEN RS.115-119.99	11.9	14.4	6.4
% OF TEA SELLING BETWEEN RS.110-114.99	17.2	11.9	9.5
% OF TEA SELLING BETWEEN RS.105-109.99	17.0	9.0	7.7
% OF TEA SELLING BETWEEN RS.100-104.99	15.8	7.1	10.3
% OF TEA SELLING BETWEEN RS.95-99.99	7.5	2.7	6.0
% OF TEA SELLING BETWEEN RS.90-94.99	5.4	1.7	7.1
% OF TEA SELLING BELOW RS.90	3.4	0.7	23.1

**CACHAR/TRIPURA**

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.180	4.8	3.0	3.5
% OF TEA SELLING BETWEEN RS.170-179.99	3.1	1.9	3.4
% OF TEA SELLING BETWEEN RS.160-169.99	5.7	2.5	7.6
% OF TEA SELLING BETWEEN RS.150-159.99	7.6	6.5	8.0
% OF TEA SELLING BETWEEN RS.140-149.99	15.0	11.3	11.2
% OF TEA SELLING BETWEEN RS.130-139.99	18.4	23.5	12.9
% OF TEA SELLING BETWEEN RS.120-129.99	23.6	22.4	20.0
% OF TEA SELLING BETWEEN RS.110-119.99	10.4	18.3	20.3
% OF TEA SELLING BETWEEN RS.100-109.99	5.3	7.0	8.9
% OF TEA SELLING BELOW RS.100	6.1	3.7	4.3