



**1. MARKET DESCRIPTION**

**ORTHODOX :**

- GOOD DEMAND.
- TIPPY SORTS & OTHER BEST VARIETIES SOLD FIRM TO DEARER. REMAINDER WERE AROUND LAST EXCEPT SMALLER BROKENS THAT SETTLED LOWER. FLAKY AND STALKY VARIETIES WERE DISCOUNTED WITH WITHDRAWALS.
- MIDDLE EAST & CIS ACTIVE.

	WHOLE LEAF	BROKENS		FANNINGS
		LARGER	SMALLER	
<b>BEST</b>	320 – 450 +	260 - 300	230 + (N)	200 – 210 (N)
<b>GOOD</b>	230 - 280	220 - 240	210 - 230	170 - 190
<b>MEDIUM</b>	200 – 230 (N)	200 - 220	200 – 210 (N)	150 - 170

**N-NOMINAL**

**2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)**

	2017/2018			2016/2017			UPTO SALE 26		
	SALE 26	SALE 25	+/-	SALE 26	SALE 25	+/-	2017	2016	+/-
<b>ORTHODOX</b>	233.69	229.14	+4.55	248.28	256.66	-8.38	219.43	233.03	-13.60

**3. A. QUANTITY OFFERED AND SOLD IN SALE - COMBINED (IN LAC KGS)**

	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT % IN SALE 26 LAST YEAR	OUT % UPTO SALE NO 26		
					2017	2016	2015
<b>ORTHODOX</b>	8.13	6.19	24.00	13.44	20.00	10.00	16.00

**B. CATEGORY WISE WEIGHTED AVERAGE – ORTHODOX (IN RS.) - SEASON 2017-2018**

	WHOLE LEAF	BROKENS	FANNINGS
<b>S/26/2017</b>	257.22	224.34	185.87
<b>S/25/2017</b>	255.05	219.20	179.18
<b>S/26/2016</b>	273.80	240.25	184.32

**C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE - ORTHODOX - SEASON 2017 - 2018**

	WHOLE LEAF	BROKENS	FANNINGS	TOTAL
<b>OFFERED-S/26(2017)</b>	36.54%	53.36%	9.93%	100%
<b>SOLD - S/26(2017)</b>	37.82%	52.08%	9.88%	100%

**4. PRICE RANGE FOR ORTHODOX**

	2017		UPTO SALE 26		
	SALE 26	SALE 25	2017	2016	2015
A. % OF TEA SELLING ABOVE RS.300	6.65	4.88	2.66	7.02	10.77
B. % OF TEA SELLING BETWEEN RS.250-299.99	21.41	16.93	9.60	15.41	10.86
C. % OF TEA SELLING BETWEEN RS.240-249.99	9.50	10.04	8.17	9.09	3.57
D. % OF TEA SELLING BETWEEN RS 220-239.99	27.17	33.06	31.64	36.72	13.13
E. % OF TEA SELLING BETWEEN RS.200-219.99	15.46	16.55	28.27	16.51	18.31
F. % OF TEA SELLING BETWEEN RS.180-199.99	6.35	5.60	6.07	5.74	14.81
G. % OF TEA SELLING BETWEEN RS.150-179.99	7.43	7.69	8.68	5.52	17.51
H. % OF TEA SELLING BELOW RS.150	6.04	5.25	4.89	4.01	11.05

**5. FUTURE OFFERINGS (PACKAGES) :**

	SALE	THIS YEAR		LAST YEAR	
		QUANTITY	CL. DATE	QUANTITY	CL. DATE
<b>KOLKATA</b>	<b>29</b>	<b>36506</b>	<b>28.06.2017</b>	<b>35838</b>	<b>29.06.2016</b>

CURRENCY RATES: 1USD \$=₹64.68 INR, 1GBP £=₹83.97 INR, 1EUR € =₹73.73 INR (SOURCE IN REUTERS.COM -30<sup>th</sup> Jun 2017)

**KOLKATA ORTHODOX PRICE RANGE**

Price Range	2017		UPTO SALE - 26		
	SALE-26	SALE-25	2017	2016	2015
% OF TEA SELLING ABOVE RS 300.00	6.7	5.0	2.8	7.4	11.1
% OF TEA SELLING BETWEEN RS 290-299.99	0.6	0.2	0.4	1.1	1.0
% OF TEA SELLING BETWEEN RS 280-289.99	1.5	1.0	0.8	2.0	2.4
% OF TEA SELLING BETWEEN RS 270-279.99	1.2	1.4	0.9	2.6	2.1
% OF TEA SELLING BETWEEN RS 260-269.99	6.3	5.1	2.4	4.0	2.5
% OF TEA SELLING BETWEEN RS 250-259.99	11.7	9.1	5.3	5.9	2.7
% OF TEA SELLING BETWEEN RS 240-249.99	9.5	10.0	8.2	9.0	3.6
% OF TEA SELLING BETWEEN RS 230-239.99	12.1	15.4	13.4	16.6	4.7
% OF TEA SELLING BETWEEN RS 220-229.99	15.1	17.6	18.2	19.7	8.3
% OF TEA SELLING BETWEEN RS 210-219.99	10.6	₹10.3	17.1	10.6	9.2
% OF TEA SELLING BETWEEN RS 200-209.99	4.8	6.2	11.1	5.7	9.1
% OF TEA SELLING BETWEEN RS.190-199.99	2.4	2.6	2.6	3.0	6.7
% OF TEA SELLING BETWEEN RS.180-189.99	3.9	3.0	3.5	2.6	8.0
% OF TEA SELLING BETWEEN RS.170-179.99	3.1	2.9	3.1	2.1	7.2
% OF TEA SELLING BETWEEN RS 160-169.99	2.4	2.6	3.3	1.9	6.0
% OF TEA SELLING BETWEEN RS.150-159.99	1.9	2.2	2.3	1.5	4.2
% OF TEA SELLING BETWEEN RS.140-149.99	3.0	2.1	2.0	1.4	2.0
% OF TEA SELLING BETWEEN RS.130-139.99	1.7	0.7	1.1	1.3	1.5
% OF TEA SELLING BETWEEN RS.120-129.99	1.2	0.9	1.0	0.6	1.0
% OF TEA SELLING BETWEEN RS.110-119.99	0.2	1.3	0.7	0.3	1.0
% OF TEA SELLING BETWEEN RS.100-109.99	0.0	0.2	0.1	0.4	1.1
% OF TEA SELLING BELOW RS.100	0.0	0.0	0.0	0.0	4.5