



**1. MARKET DESCRIPTION**

- DEMAND- FAIR FOR LEAF GOOD FOR DUST
- MARKET- STRONG DEMAND FOR THE BRIGHTER LIQUORING ASSAMS WHICH SOLD WELL WITH COMPETITION. REMAINDER WERE IRREGULAR AROUND LAST FOLLOWING QUALITY.
- BUYING- TGBL/HUL AND WI WAS ACTIVE WITH GOOD SUPPORT FROM EXPORTERS. INTERNALS SELECTIVE.

**2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)**

	2017/2018			2016/2017			UPTO SALE 26		
	SALE 26	SALE 25	+/-	SALE 26	SALE 25	+/-	2017	2016	2015
CTC	162.13	161.43	0.70	164.53	160.46	4.07	150.42	154.39	154.78
DUST	172.34	162.99	9.35	175.75	170.05	5.70	156.96	159.22	166.48
TOTAL	165.76	161.94	3.82	168.50	163.83	4.67	152.30	155.87	157.81

**3. A. QUANTITY OFFERED AND SOLD IN SALE - COMBINED (IN LAC KGS)**

CATEGORY	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT % IN SALE 26 LAST YEAR	OUT % UPTO SALE NO 26		
					2017	2016	2015
CTC	23.19	15.86	32%	27%	33%	32%	34%
DUST	10.40	8.72	16%	21%	25%	28%	31%
TOTAL	33.59	24.58	27%	25%	31%	31%	33%

**B. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF AND DUST (IN RS.) - SEASON 2017 - 2018**

	BROKENS	FANNINGS	DUST	LEAF SEC	DUST SEC
S/26/2017	164.73	163.36	187.03	135.69	133.97
S/25/2017	163.71	163.95	174.97	135.85	127.73
S/26/2016	166.86	166.21	187.36	135.59	134.70

**C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE - CTC LEAF AND DUST - SEASON 2017 - 2018**

	BROKENS	FANNINGS	DUST	LEAF SEC	DUST SEC	TOTAL
OFFERED-	48.18%	7.23%	11.81%	13.62%	19.16%	100%
SOLD - S/26(2017)	44.00%	6.60%	13.32%	13.91%	22.17%	100%

**4. PRICE RANGE- CTC LEAF AND ALL DUST COMBINED (FURTHER BREAK UP ON PAGE -2)**

PRICE RANGE- LEAF AND DUST COMBINED	2017		UPTO SALE 26		
	SALE 26	SALE 25	2017	2016	2015
A. % OF TEA SELLING ABOVE RS.220	17.52	13.04	8.55	5.24	8.64
B. % OF TEA SELLING BETWEEN RS.200-219.99	9.14	9.41	6.77	9.05	9.65
C. % OF TEA SELLING BETWEEN RS.180-199.99	13.67	12.06	10.16	13.50	15.63
D. % OF TEA SELLING BETWEEN RS 160-179.99	11.29	11.93	12.52	16.86	16.44
E. % OF TEA SELLING BETWEEN RS.150-159.99	5.78	7.94	8.08	8.46	7.49
F. % OF TEA SELLING BETWEEN RS.140-149.99	6.55	9.41	9.41	9.62	7.07
G. % OF TEA SELLING BETWEEN RS.130-139.99	6.44	6.82	9.04	10.10	6.78
I. % OF TEA SELLING BETWEEN RS.120-129.99	5.68	7.47	9.17	10.24	7.44
J. % OF TEA SELLING BETWEEN RS.110-119.99	5.95	7.68	10.66	8.95	6.72
K. % OF TEA SELLING BETWEEN RS.100-109.99	9.69	7.79	10.01	5.46	5.69
H.% OF TEA SELLING BELOW RS.100	8.28	6.44	5.63	2.50	8.44

**5. FUTURE OFFERINGS (PACKAGES) :**

	SALE	THIS YEAR		LAST YEAR		VARIANCE
		QUANTITY	UPTO	QUANTITY	UPTO	
KOLKATA	29	96030	956427	110726	1117575	-161148
SILIGURI	29	121302	1149939	71541	986538	+163401
GUWAHATI	28	87298	1022756	112477	1112191	-89435

CURRENCY RATES : 1USD \$=₹64.61 INR, 1GBP £=₹84.13 INR, 1EUR € =₹ 73.80 INR (SOURCE IN REUTERS.COM -1<sup>st</sup> Jul 2017)

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**KOLKATA PRICE RANGE SALE 14-26**

**ASSAM ESTATE**

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.240	8.0	3.6	6.7
% OF TEA SELLING BETWEEN RS 230-239.99	2.9	2.2	3.4
% OF TEA SELLING BETWEEN RS 220-229.99	4.5	3.1	5.3
% OF TEA SELLING BETWEEN RS 210-219.99	4.5	4.9	6.3
% OF TEA SELLING BETWEEN RS 200-209.99	4.4	8.6	8.1
% OF TEA SELLING BETWEEN RS.190-199.99	4.5	7.2	8.6
% OF TEA SELLING BETWEEN RS.180-189.99	6.9	10.2	9.7
% OF TEA SELLING BETWEEN RS.170-179.99	8.1	11.2	9.8
% OF TEA SELLING BETWEEN RS 160-169.99	9.1	10.3	10.2
% OF TEA SELLING BETWEEN RS.150-159.99	11.3	9.9	8.5
% OF TEA SELLING BETWEEN RS.140-149.99	12.2	9.9	7.3
% OF TEA SELLING BETWEEN RS.130-139.99	9.9	7.4	5.1
% OF TEA SELLING BETWEEN RS.120-129.99	6.3	5.3	4.6
% OF TEA SELLING BETWEEN RS.110-119.99	4.4	3.3	3.1
% OF TEA SELLING BETWEEN RS.100-109.99	2.5	2.2	2.2
% OF TEA SELLING BELOW RS.100	0.8	0.7	1.1

**ASSAM BLF**

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.180	3.9	2.5	1.9
% OF TEA SELLING BETWEEN RS.170-179.99	2.4	2.5	1.9
% OF TEA SELLING BETWEEN RS.160-169.99	4.7	3.9	2.6
% OF TEA SELLING BETWEEN RS.150-159.99	8.4	5.2	4.6
% OF TEA SELLING BETWEEN RS.140-149.99	12.3	11.5	9.1
% OF TEA SELLING BETWEEN RS.130-139.99	15.5	13.2	17.0
% OF TEA SELLING BETWEEN RS.120-129.99	16.1	13.9	18.8
% OF TEA SELLING BETWEEN RS.110-119.99	12.6	18.3	15.0
% OF TEA SELLING BETWEEN RS.100-109.99	10.7	15.8	12.1
% OF TEA SELLING BETWEEN RS.90-99.99	5.9	9.2	3.7
% OF TEA SELLING BETWEEN RS.80-89.99	7.1	2.8	3.7
% OF TEA SELLING BELOW RS.80	0.4	1.3	9.6

**DOOARS/TERAI ESTATE**

Price Range	2017	2016	2015
% OF TEA SELLING BETWEEN RS.220	6.4	0.9	1.7
% OF TEA SELLING BETWEEN RS.210-219.99	7.1	2.5	2.2
% OF TEA SELLING BETWEEN RS.200-199.99	12.0	8.5	10.2
% OF TEA SELLING BETWEEN RS.190-199.99	17.9	13.7	16.4
% OF TEA SELLING BETWEEN RS.180-189.99	19.3	15.4	20.4
% OF TEA SELLING BETWEEN RS.170-179.99	12.5	15.0	15.4
% OF TEA SELLING BETWEEN RS 160-169.99	8.7	15.3	13.3
% OF TEA SELLING BETWEEN RS 150-159.99	7.6	12.2	7.6
% OF TEA SELLING BETWEEN RS 140-149.99	3.2	7.0	4.0
% OF TEA SELLING BETWEEN RS 130-139.99	1.3	4.0	4.4
% OF TEA SELLING BETWEEN RS 120-129.99	0.6	3.6	2.0
% OF TEA SELLING BELOW RS.120	3.3	2.0	2.5

**DOOARS/TERAI BOUGHT LEAF**

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.140	4.6	11.1	11.3
% OF TEA SELLING BETWEEN RS.135-139.99	1.8	6.2	2.8
% OF TEA SELLING BETWEEN RS.130-134.99	3.5	9.7	3.7
% OF TEA SELLING BETWEEN RS.125-129.99	4.7	10.8	4.8
% OF TEA SELLING BETWEEN RS.120-124.99	7.2	14.8	6.8
% OF TEA SELLING BETWEEN RS.115-119.99	11.9	14.4	6.0
% OF TEA SELLING BETWEEN RS.110-114.99	17.2	11.9	8.9
% OF TEA SELLING BETWEEN RS.105-109.99	17.0	9.0	6.7
% OF TEA SELLING BETWEEN RS.100-104.99	15.8	7.1	9.5
% OF TEA SELLING BETWEEN RS.95-99.99	7.5	2.7	5.2
% OF TEA SELLING BETWEEN RS.90-94.99	5.4	1.7	6.1
% OF TEA SELLING BELOW RS.90	3.4	0.7	28.4

**CACHAR/TRIPURA**

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.180	4.8	2.9	3.3
% OF TEA SELLING BETWEEN RS.170-179.99	3.6	2.2	3.8
% OF TEA SELLING BETWEEN RS.160-169.99	6.5	2.7	8.2
% OF TEA SELLING BETWEEN RS.150-159.99	7.9	7.4	9.1
% OF TEA SELLING BETWEEN RS.140-149.99	14.7	12.0	12.6
% OF TEA SELLING BETWEEN RS.130-139.99	17.7	21.4	14.4
% OF TEA SELLING BETWEEN RS.120-129.99	23.8	21.7	18.5
% OF TEA SELLING BETWEEN RS.110-119.99	10.0	18.4	18.0
% OF TEA SELLING BETWEEN RS.100-109.99	4.9	7.3	8.1
% OF TEA SELLING BELOW RS.100	6.2	3.9	4.1