



**1. MARKET DESCRIPTION**

- DEMAND – GOOD FOR QUALITY, FAIR FOR REMAINDER.
- MARKET – GOOD DEMAND FOR THE BETTER SORTS WHICH MAINTAINED LEVELS. REMAINDER WERE IRREGULAR FOLLOWING QUALITY AND SAW SOME WITHDRAWALS.
- BUYING – TGBL / HUL AND WI ACTIVE WITH FAIR SUPPORT FROM LOCAL TRADERS, EXPORTERS SELECTIVE.

**2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)**

	2017/2018			2016/2017			UPTO SALE 25		
	SALE 25	SALE 24	+/-	SALE 25	SALE 24	+/-	2017	2016	2015
CTC	161.43	158.64	2.79	160.46	164.03	-3.57	148.73	153.06	155.21
DUST	162.99	163.26	-0.27	170.05	163.84	6.21	153.77	156.42	166.77
TOTAL	161.94	159.99	1.95	163.83	163.96	-0.13	150.12	154.07	158.12

**3. A. QUANTITY OFFERED AND SOLD IN SALE - COMBINED (IN LAC KGS)**

CATEGORY	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT %	OUT % UPTO SALE NO 25		
				IN SALE 25 LAST YEAR	2017	2016	2015
CTC	20.80	13.90	33%	27%	34%	32%	35%
DUST	8.26	6.68	19%	18%	26%	29%	32%
TOTAL	29.06	20.58	29%	24%	32%	31%	34%

**B. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF AND DUST (IN RS.) - SEASON 2017 - 2018**

	BROKENS	FANNINGS	DUST	LEAF SEC	DUST SEC
S/25/2017	163.71	163.95	174.97	135.85	127.73
S/24/2017	160.84	161.23	176.58	132.55	127.92
S/25/2016	162.96	160.30	182.65	135.62	135.15

**C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE -CTC LEAF AND DUST - SEASON 2017 - 2018**

	BROKENS	FANNINGS	DUST	LEAF SEC	DUST SEC	TOTAL
OFFERED-S/25(2017)	50.17%	6.45%	11.30%	14.97%	17.12%	100%
SOLD - S/25(2017)	47.58%	5.42%	13.10%	14.53%	19.38%	100%

**4. PRICE RANGE- CTC LEAF AND ALL DUST COMBINED (FURTHER BREAK UP ON PAGE -2)**

PRICE RANGE- LEAF AND DUST COMBINED	2017		UPTO SALE 25		
	SALE 25	SALE 24	2017	2016	2015
A. % OF TEA SELLING ABOVE RS.220	13.04	12.74	7.10	3.83	8.01
B. % OF TEA SELLING BETWEEN RS.200-219.99	9.41	7.92	6.39	8.02	9.84
C. % OF TEA SELLING BETWEEN RS.180-199.99	12.06	10.45	9.59	13.88	16.15
D. % OF TEA SELLING BETWEEN RS 160-179.99	11.93	13.75	12.72	17.73	17.12
E. % OF TEA SELLING BETWEEN RS.150-159.99	7.94	8.13	8.46	9.02	7.68
F. % OF TEA SELLING BETWEEN RS.140-149.99	9.41	8.60	9.87	9.95	7.25
G. % OF TEA SELLING BETWEEN RS.130-139.99	6.82	6.81	9.46	10.06	6.81
H. % OF TEA SELLING BETWEEN RS.120-129.99	7.47	8.66	9.74	10.36	7.37
I. % OF TEA SELLING BETWEEN RS.110-119.99	7.68	8.44	11.42	9.21	6.16
J. % OF TEA SELLING BETWEEN RS.100-109.99	7.79	8.28	10.06	5.34	5.40
K.% OF TEA SELLING BELOW RS.100	6.44	6.22	5.20	2.61	8.20

**5. FUTURE OFFERINGS (PACKAGES) :**

	SALE	THIS YEAR		LAST YEAR		VARIANCE
		QUANTITY	UPTO	QUANTITY	UPTO	
KOLKATA	28	90074	860397	109928	1006849	-146452
SILIGURI	28	118395	1028637	90641	914997	+113640
GUWAHATI	27	94815	935458	89473	999714	-64256

CURRENCY RATES: 1USD \$= 64.54 INR, 1GBP £= 81.42 INR, 1EUR € = 71.79 INR (SOURCE IN REUTERS.COM -23<sup>rd</sup> Jun 2017)

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**KOLKATA PRICE RANGE SALE 14-25**

**ASSAM ESTATE**

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.240	7.0	2.5	6.1
% OF TEA SELLING BETWEEN RS 230-239.99	2.1	1.6	3.1
% OF TEA SELLING BETWEEN RS 220-229.99	3.4	2.4	5.2
% OF TEA SELLING BETWEEN RS 210-219.99	3.7	3.8	6.4
% OF TEA SELLING BETWEEN RS 200-209.99	4.3	8.2	8.2
% OF TEA SELLING BETWEEN RS.190-199.99	4.2	7.3	9.0
% OF TEA SELLING BETWEEN RS.180-189.99	6.6	10.8	9.8
% OF TEA SELLING BETWEEN RS.170-179.99	8.3	12.0	10.2
% OF TEA SELLING BETWEEN RS 160-169.99	9.6	11.0	10.5
% OF TEA SELLING BETWEEN RS.150-159.99	12.2	10.8	8.6
% OF TEA SELLING BETWEEN RS.140-149.99	13.1	10.6	7.1
% OF TEA SELLING BETWEEN RS.130-139.99	10.7	7.4	5.0
% OF TEA SELLING BETWEEN RS.120-129.99	6.8	5.3	4.7
% OF TEA SELLING BETWEEN RS.110-119.99	4.6	3.4	2.9
% OF TEA SELLING BETWEEN RS.100-109.99	2.5	2.3	2.1
% OF TEA SELLING BELOW RS.100	0.7	0.7	1.1

**ASSAM BLF**

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.180	3.9	2.2	1.5
% OF TEA SELLING BETWEEN RS.170-179.99	2.0	2.4	1.7
% OF TEA SELLING BETWEEN RS.160-169.99	4.6	3.4	2.6
% OF TEA SELLING BETWEEN RS.150-159.99	7.5	5.6	4.6
% OF TEA SELLING BETWEEN RS.140-149.99	11.9	11.5	9.1
% OF TEA SELLING BETWEEN RS.130-139.99	15.9	13.2	16.7
% OF TEA SELLING BETWEEN RS.120-129.99	16.4	13.8	17.2
% OF TEA SELLING BETWEEN RS.110-119.99	13.4	19.9	15.5
% OF TEA SELLING BETWEEN RS.100-109.99	10.5	14.6	11.9
% OF TEA SELLING BETWEEN RS.90-99.99	6.1	9.2	3.9
% OF TEA SELLING BETWEEN RS.80-89.99	7.4	2.8	3.7
% OF TEA SELLING BELOW RS.80	0.3	1.3	11.8

**DOOARS/TERAI ESTATE**

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.230	2.8	0.4	1.0
% OF TEA SELLING BETWEEN RS.220-229.99	4.8	0.6	0.9
% OF TEA SELLING BETWEEN RS.210-219.99	8.1	2.5	2.1
% OF TEA SELLING BETWEEN RS.200-199.99	12.7	8.2	10.6
% OF TEA SELLING BETWEEN RS.190-199.99	18.6	13.1	16.4
% OF TEA SELLING BETWEEN RS.180-189.99	16.5	16.0	21.0
% OF TEA SELLING BETWEEN RS.170-179.99	12.5	15.6	16.1
% OF TEA SELLING BETWEEN RS 160-169.99	8.8	15.5	13.0
% OF TEA SELLING BETWEEN RS 150-159.99	7.8	12.6	7.0
% OF TEA SELLING BETWEEN RS 140-149.99	3.4	7.1	3.9
% OF TEA SELLING BETWEEN RS 130-139.99	1.0	3.5	3.8
% OF TEA SELLING BETWEEN RS 120-129.99	0.6	3.4	2.0
% OF TEA SELLING BELOW RS.120	2.5	1.5	2.3

**DOOARS/TERAI BOUGHT LEAF**

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.140	4.9	11.7	14.2
% OF TEA SELLING BETWEEN RS.135-139.99	1.9	6.2	3.5
% OF TEA SELLING BETWEEN RS.130-134.99	3.7	10.1	4.4
% OF TEA SELLING BETWEEN RS.125-129.99	5.1	11.3	5.5
% OF TEA SELLING BETWEEN RS.120-124.99	7.7	15.1	7.6
% OF TEA SELLING BETWEEN RS.115-119.99	12.5	14.3	6.6
% OF TEA SELLING BETWEEN RS.110-114.99	18.0	11.6	9.1
% OF TEA SELLING BETWEEN RS.105-109.99	17.0	8.1	7.5
% OF TEA SELLING BETWEEN RS.100-104.99	15.3	6.5	9.7
% OF TEA SELLING BETWEEN RS.95-99.99	5.9	2.8	5.1
% OF TEA SELLING BETWEEN RS.90-94.99	4.4	1.8	5.6
% OF TEA SELLING BELOW RS.90	3.4	0.6	21.1

**CACHAR/TRIPURA**

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.180	4.9	2.7	3.1
% OF TEA SELLING BETWEEN RS.170-179.99	3.9	2.0	4.7
% OF TEA SELLING BETWEEN RS.160-169.99	7.1	2.8	9.6
% OF TEA SELLING BETWEEN RS.150-159.99	8.1	7.4	11.0
% OF TEA SELLING BETWEEN RS.140-149.99	15.3	11.4	15.0
% OF TEA SELLING BETWEEN RS.130-139.99	17.1	21.0	15.2
% OF TEA SELLING BETWEEN RS.120-129.99	24.0	21.6	18.3
% OF TEA SELLING BETWEEN RS.110-119.99	9.7	19.3	13.9
% OF TEA SELLING BETWEEN RS.100-109.99	3.5	7.7	5.9
% OF TEA SELLING BELOW RS.100	6.4	4.1	3.2