



1. MARKET DESCRIPTION

- ORTHODOX :
- MARKET OPENED TO GOOD DEMAND THAT SLACKENED TOWARDS THE CLOSE.
 - TIPPY SORTS WERE READILY ABSORBED AT ATTRACTIVE PREMIUMS. PRIMARY WHOLE LEAF SETTLED LOWER WITH SOME WITHDRAWALS. BROKENS AND FANNINGS WERE FIRM.
 - MIDDLE EAST ACTIVE WITH SOME CIS OPERATION. STRAY ENQUIRY FROM THE CONTINENT.

	WHOLE LEAF	BROKENS		FANNINGS
		LARGER	SMALLER	
BEST	320 – 400 (N)	245 - 270	230 (+) (N)	190 – 215 (+)
GOOD	240 - 300	220 - 240	210 - 230	170 - 190
MEDIUM	200 - 230	200 - 220	200 - 210	140 - 170

N-NOMINAL

2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)

	2017/2018			2016/2017			UPTO SALE 24		
	SALE 24	SALE 23	+/-	SALE 24	SALE 23	+/-	2017	2016	+/-
ORTHODOX	217.59	213.16	+4.43	245.63	241.68	3.95	215.90	227.24	-11.34

3. A. QUANTITY OFFERED AND SOLD IN SALE - COMBINED (IN LAC KGS)

	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT % IN SALE 24 LAST YEAR	OUT % UPTO SALE NO 24		
					2017	2016	2015
ORTHODOX	7.50	6.43	14.00	6.90	17.00	9.00	17.00

B. CATEGORY WISE WEIGHTED AVERAGE – ORTHODOX (IN RS.) - SEASON 2017-2018

	WHOLE LEAF	BROKENS	FANNINGS
S/24/2017	239.42	210.37	173.46
S/23/2017	236.01	207.39	175.25
S/24/2016	271.47	239.49	160.93

C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE - ORTHODOX - SEASON 2017 - 2018

	WHOLE LEAF	BROKENS	FANNINGS	TOTAL
OFFERED-S/24(2017)	36.35%	54.79%	8.53%	100.00%
SOLD - S/24(2017)	32.88%	58.04%	8.69%	100.00%

4. PRICE RANGE FOR ORTHODOX (FURTHER BREAK UP ON PAGE – 2)

	2017		UPTO SALE 24		
	SALE 24	SALE 23	2017	2016	2015
A. % OF TEA SELLING ABOVE RS.300	2.27	1.69	1.73	5.00	6.56
B. % OF TEA SELLING BETWEEN RS.250-299.99	11.47	6.30	6.76	13.06	7.59
C. % OF TEA SELLING BETWEEN RS.240-249.99	8.40	8.14	7.72	8.04	2.07
D. % OF TEA SELLING BETWEEN RS 220-239.99	25.97	32.34	32.18	39.09	13.18
E. % OF TEA SELLING BETWEEN RS.200-219.99	30.91	26.18	31.85	18.53	21.15
F. % OF TEA SELLING BETWEEN RS.180-199.99	5.72	6.88	6.09	5.97	17.57
G. % OF TEA SELLING BETWEEN RS.150-179.99	8.74	10.74	9.01	5.54	19.75
H. % OF TEA SELLING BELOW RS.150	6.53	7.73	4.66	4.77	12.12

5. FUTURE OFFERINGS (PACKAGES) :

	SALE	THIS YEAR		LAST YEAR	
		QUANTITY	CL. DATE	QUANTITY	CL. DATE
KOLKATA	27	40858	14.06.2017	37648	15.06.2016

CURRENCY RATES: 1USD \$ = ` 64.43 INR, 1GBP £ = ` 82.24 INR, 1EUR € = ` 71.96 INR (SOURCE IN REUTERS.COM - 16th Jun 2017)

KOLKATA ORTHODOX PRICE RANGE

Price Range	2017		UPTO SALE - 24		
	SALE-24	SALE-23	2017	2016	2015
% OF TEA SELLING ABOVE RS 300.00	2.5	1.8	1.9	5.3	6.8
% OF TEA SELLING BETWEEN RS 290-299.99	0.5	0.3	0.4	1.0	0.7
% OF TEA SELLING BETWEEN RS 280-289.99	0.5	0.7	0.6	1.7	1.5
% OF TEA SELLING BETWEEN RS 270-279.99	0.6	1.0	0.8	2.4	1.3
% OF TEA SELLING BETWEEN RS 260-269.99	3.0	1.7	1.4	3.2	1.7
% OF TEA SELLING BETWEEN RS 250-259.99	7.0	2.6	3.8	5.1	2.4
% OF TEA SELLING BETWEEN RS 240-249.99	8.5	8.1	7.8	8.0	2.1
% OF TEA SELLING BETWEEN RS 230-239.99	11.4	11.6	13.3	16.3	4.6
% OF TEA SELLING BETWEEN RS 220-229.99	14.5	20.8	18.8	22.3	8.5
% OF TEA SELLING BETWEEN RS 210-219.99	17.1	15.4	19.0	12.3	10.3
% OF TEA SELLING BETWEEN RS 200-209.99	13.6	10.7	12.7	6.0	10.8
% OF TEA SELLING BETWEEN RS.190-199.99	2.9	2.0	2.6	3.2	8.0
% OF TEA SELLING BETWEEN RS.180-189.99	2.8	4.9	3.5	2.7	9.5
% OF TEA SELLING BETWEEN RS.170-179.99	2.8	4.4	3.2	2.0	8.7
% OF TEA SELLING BETWEEN RS 160-169.99	2.6	3.5	3.5	2.0	6.6
% OF TEA SELLING BETWEEN RS.150-159.99	3.3	2.8	2.3	1.6	4.4
% OF TEA SELLING BETWEEN RS.140-149.99	2.0	1.9	1.8	1.7	2.2
% OF TEA SELLING BETWEEN RS.130-139.99	1.0	2.3	1.0	1.6	1.7
% OF TEA SELLING BETWEEN RS.120-129.99	1.9	1.3	1.0	0.7	1.2
% OF TEA SELLING BETWEEN RS.110-119.99	1.3	2.0	0.7	0.4	1.2
% OF TEA SELLING BETWEEN RS.100-109.99	0.3	0.1	0.1	0.5	1.3
% OF TEA SELLING BELOW RS.100	0.0	0.0	0.0	0.1	4.5