



1. MARKET DESCRIPTION

- DEMAND - STRONG FOR QUALITY, FAIR FOR REMAINDER.
- MARKET - QUALITY TEAS COMPETED FOR AT DEARER RATES. REMAINDER CONTINUED TO BE IRREGULAR.
- BUYING - TGBL/HUL , WI & INTERNAL TRADE WAS ACTIVE WITH GOOD SUPPORT FROM EXPORTERS.

2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)

	2017/2018			2016/2017			UPTO SALE 24		
	SALE 24	SALE 23	+/-	SALE 24	SALE 23	+/-	2017	2016	2015
CTC	158.64	149.10	9.54	164.03	153.62	10.41	146.89	152.03	154.42
DUST	163.26	150.43	12.83	163.84	154.55	9.29	152.02	153.91	164.44
TOTAL	159.99	149.50	10.49	163.96	153.89	10.07	148.27	152.58	156.85

3. A. QUANTITY OFFERED AND SOLD IN SALE - COMBINED (IN LAC KGS)

CATEGORY	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT %	OUT % UPTO SALE NO 24		
				IN SALE 24 LAST YEAR	2017	2016	2015
CTC	19.69	14.78	25%	26%	34%	33%	35%
DUST	7.38	6.12	17%	26%	28%	31%	34%
TOTAL	27.08	20.90	23%	26%	32%	32%	35%

B. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF AND DUST (IN RS.) - SEASON 2017 - 2018

	BROKENS	FANNINGS	DUST	LEAF SEC	DUST SEC
S/24/2017	160.84	176.58	161.23	132.55	127.92
S/23/2017	151.23	161.61	151.12	122.45	123.54
S/24/2016	167.89	175.64	160.08	136.99	124.60

C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE -CTC LEAF AND DUST - SEASON 2017 - 2018

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.	TOTAL
OFFERED-S/24(2017)	53.24%	6.43%	10.99%	13.06%	16.28%	100%
SOLD - S/24(2017)	50.07%	6.51%	11.89%	14.14%	17.38%	100%

4. PRICE RANGE- CTC LEAF AND ALL DUST COMBINED (FURTHER BREAK UP ON PAGE 2)

PRICE RANGE- LEAF AND DUST COMBINED	2017		UPTO SALE 24		
	SALE 24	SALE 23	2017	2016	2015
A. % OF TEA SELLING ABOVE RS.220	12.74	8.73	6.17	3.03	6.27
B. % OF TEA SELLING BETWEEN RS.200-219.99	7.92	4.92	5.91	6.98	9.76
C. % OF TEA SELLING BETWEEN RS.180-199.99	10.45	7.37	9.20	13.87	17.01
D. % OF TEA SELLING BETWEEN RS 160-179.99	13.75	12.49	12.85	18.25	17.87
E. % OF TEA SELLING BETWEEN RS.150-159.99	8.13	9.32	8.54	9.40	7.91
F. % OF TEA SELLING BETWEEN RS.140-149.99	8.60	10.11	9.95	10.33	7.25
G. % OF TEA SELLING BETWEEN RS.130-139.99	6.81	9.47	9.87	9.93	6.59
H. % OF TEA SELLING BETWEEN RS.120-129.99	8.66	10.84	10.10	10.69	7.37
I. % OF TEA SELLING BETWEEN RS.110-119.99	8.44	10.24	12.00	9.64	6.24
J. % OF TEA SELLING BETWEEN RS.100-109.99	8.28	9.09	10.41	5.35	5.57
K.% OF TEA SELLING BELOW RS.100	6.22	7.43	5.00	2.52	8.18

5. FUTURE OFFERINGS (PACKAGES) :

	SALE	THIS YEAR		LAST YEAR		VARIANCE
		QUANTITY	CL. DATE	QUANTITY	CL. DATE	
KOLKATA	27	93553	770323	98489	896921	-126598
SILIGURI	27	100200	910242	89561	824356	+85886
GUWAHATI	26	100012	840643	94336	910241	-69598

CURRENCY RATES: 1USD \$= ` 64.43 INR, 1GBP £= ` 82.24 INR, 1EUR € = ` 71.96 INR (SOURCE IN REUTERS.COM - 16th Jun 2017)

KOLKATA PRICE RANGE SALE 14-24

ASSAM ESTATE

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.240	5.9	1.7	4.2
% OF TEA SELLING BETWEEN RS 230-239.99	1.9	1.3	2.5
% OF TEA SELLING BETWEEN RS 220-229.99	2.9	2.2	4.6
% OF TEA SELLING BETWEEN RS 210-219.99	3.2	2.7	6.2
% OF TEA SELLING BETWEEN RS 200-209.99	3.9	7.6	8.4
% OF TEA SELLING BETWEEN RS.190-199.99	4.0	7.4	9.6
% OF TEA SELLING BETWEEN RS.180-189.99	6.5	10.8	10.4
% OF TEA SELLING BETWEEN RS.170-179.99	8.6	12.4	11.2
% OF TEA SELLING BETWEEN RS 160-169.99	10.1	11.8	11.3
% OF TEA SELLING BETWEEN RS.150-159.99	12.8	11.6	8.8
% OF TEA SELLING BETWEEN RS.140-149.99	13.7	11.5	6.8
% OF TEA SELLING BETWEEN RS.130-139.99	11.6	7.3	4.5
% OF TEA SELLING BETWEEN RS.120-129.99	7.3	4.9	5.0
% OF TEA SELLING BETWEEN RS.110-119.99	4.7	3.5	3.2
% OF TEA SELLING BETWEEN RS.100-109.99	2.3	2.5	2.0
% OF TEA SELLING BELOW RS.100	0.7	0.8	1.1

ASSAM BLF

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.180	2.7	1.9	0.4
% OF TEA SELLING BETWEEN RS.170-179.99	1.3	1.8	1.5
% OF TEA SELLING BETWEEN RS.160-169.99	3.8	3.1	3.0
% OF TEA SELLING BETWEEN RS.150-159.99	6.7	5.5	4.9
% OF TEA SELLING BETWEEN RS.140-149.99	12.4	11.4	8.8
% OF TEA SELLING BETWEEN RS.130-139.99	17.4	13.5	17.6
% OF TEA SELLING BETWEEN RS.120-129.99	17.9	14.8	18.7
% OF TEA SELLING BETWEEN RS.110-119.99	14.2	22.5	18.0
% OF TEA SELLING BETWEEN RS.100-109.99	10.5	13.9	12.5
% OF TEA SELLING BETWEEN RS.90-99.99	6.2	8.9	4.4
% OF TEA SELLING BELOW RS.90	7.0	2.6	10.3

DOOARS/TERAI ESTATE

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.230	3.0	0.4	1.1
% OF TEA SELLING BETWEEN RS.220-229.99	5.1	0.6	1.0
% OF TEA SELLING BETWEEN RS.210-219.99	8.6	2.6	2.2
% OF TEA SELLING BETWEEN RS.200-199.99	13.1	8.0	11.1
% OF TEA SELLING BETWEEN RS.190-199.99	17.2	12.3	17.2
% OF TEA SELLING BETWEEN RS.180-189.99	16.3	16.6	21.8
% OF TEA SELLING BETWEEN RS.170-179.99	12.5	16.2	16.3
% OF TEA SELLING BETWEEN RS 160-169.99	9.4	15.6	11.5
% OF TEA SELLING BETWEEN RS 150-159.99	8.1	12.7	6.8
% OF TEA SELLING BETWEEN RS 140-149.99	3.3	7.2	3.5
% OF TEA SELLING BETWEEN RS 130-139.99	1.0	3.0	3.3
% OF TEA SELLING BETWEEN RS 120-129.99	0.6	3.5	1.9
% OF TEA SELLING BELOW RS.120	1.8	1.3	2.3

DOOARS/TERAI BOUGHT LEAF

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.140	5.2	11.5	15.5
% OF TEA SELLING BETWEEN RS.135-139.99	2.1	6.2	3.8
% OF TEA SELLING BETWEEN RS.130-134.99	3.8	10.2	4.5
% OF TEA SELLING BETWEEN RS.125-129.99	5.1	11.8	4.9
% OF TEA SELLING BETWEEN RS.120-124.99	8.0	15.8	7.8
% OF TEA SELLING BETWEEN RS.115-119.99	12.8	14.5	6.1
% OF TEA SELLING BETWEEN RS.110-114.99	18.2	11.2	8.8
% OF TEA SELLING BETWEEN RS.105-109.99	17.2	7.2	7.5
% OF TEA SELLING BETWEEN RS.100-104.99	15.3	6.4	9.8
% OF TEA SELLING BETWEEN RS.95-99.99	5.4	2.8	4.8
% OF TEA SELLING BETWEEN RS.90-94.99	3.7	1.7	5.6
% OF TEA SELLING BELOW RS.90	3.3	0.6	21.0

CACHAR/TRIPURA

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.180	5.3	2.7	3.1
% OF TEA SELLING BETWEEN RS.170-179.99	4.1	1.7	5.6
% OF TEA SELLING BETWEEN RS.160-169.99	6.6	2.5	11.2
% OF TEA SELLING BETWEEN RS.150-159.99	7.8	7.3	12.5
% OF TEA SELLING BETWEEN RS.140-149.99	14.4	10.7	16.7
% OF TEA SELLING BETWEEN RS.130-139.99	16.7	19.6	15.5
% OF TEA SELLING BETWEEN RS.120-129.99	24.1	22.3	16.1
% OF TEA SELLING BETWEEN RS.110-119.99	10.2	20.6	11.4
% OF TEA SELLING BETWEEN RS.100-109.99	3.6	8.4	5.6
% OF TEA SELLING BELOW RS.100	7.2	4.2	2.3