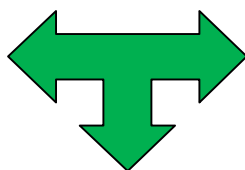




25 YEARS

PARCON
INDIA PRIVATE LIMITED

**MARKET UPDATE (ORTHODOX)**

SALE 21

KOLKATA Friday, May 26, 2017

1. MARKET DESCRIPTION

- ORTHODOX :**
- GOOD DEMAND
 - WELL MADE TEAS WERE READILY ABSORBED WITH FLAKY SORTS BEING DISCOUNTED. FANNING'S CONTINUED TO BE WELL RECEIVED.
 - MIDDLE EAST AND CIS ACTIVE WITH SOME ENQUIRY FROM THE INTERNAL TRADE

	WHOLE LEAF	BROKENS		FANNINGS
		LARGER	SMALLER	
BEST	300 (+) (N)	220 – 230 (N)	220 – 230 (N)	NQ
GOOD	240 - 290	210 - 220	205 - 220	170 – 195 (+) (N)
MEDIUM	205 - 230	200 - 210	NQ	150 - 170

N-NOMINAL

2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)

	2017/2018			2016/2017			UPTO SALE 21		
	SALE 21	SALE 20	+/-	SALE 21	SALE 20	+/-	2017	2016	+/-
ORTHODOX	209.98	217.98	-8.00	216.09	209.55	6.54	217.63	220.10	-2.47

3. A. QUANTITY OFFERED AND SOLD IN SALE - COMBINED (IN LAC KGS)

	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT % IN SALE 21 LAST YEAR	OUT % UPTO SALE NO 21		
					2017	2016	2015
ORTHODOX	6.20	5.13	17.00	10.32	19.00	10.00	22.00

B. CATEGORY WISE WEIGHTED AVERAGE – ORTHODOX (IN RS.) - SEASON 2017-2018

	WHOLE LEAF	BROKENS	FANNINGS
S/21/2017	224.70	205.45	175.60
S/20/2017	235.63	212.10	178.10
S/21/2016	239.87	209.19	160.84

C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE - ORTHODOX - SEASON 2017 - 2018

	WHOLE LEAF	BROKENS	FANNINGS	TOTAL
OFFERED-S/21(2017)	36.57%	52.32%	9.80%	100.00%
SOLD - S/21(2017)	37.59%	50.28%	11.02%	100.00%

4. PRICE RANGE FOR ORTHODOX

	2017		UPTO SALE 21		
	SALE 21	SALE 20	2017	2016	2015
A. % OF TEA SELLING ABOVE RS.300	0.70	0.87	1.60	2.40	4.11
B. % OF TEA SELLING BETWEEN RS.250-299.99	3.60	7.31	5.88	10.04	4.62
C. % OF TEA SELLING BETWEEN RS.240-249.99	4.21	9.27	7.48	4.79	1.61
D. % OF TEA SELLING BETWEEN RS 220-239.99	31.77	37.15	35.70	41.68	12.21
E. % OF TEA SELLING BETWEEN RS.200-219.99	37.70	27.96	32.99	23.48	22.32
F. % OF TEA SELLING BETWEEN RS.180-199.99	7.35	6.44	5.86	6.45	21.10
G. % OF TEA SELLING BETWEEN RS.150-179.99	10.16	7.71	8.01	5.84	22.52
H. % OF TEA SELLING BELOW RS.150	4.50	3.30	2.48	5.32	11.51

5. FUTURE OFFERINGS (PACKAGES) :

	SALE	THIS YEAR		LAST YEAR	
		QUANTITY	CL. DATE	QUANTITY	CL. DATE
KOLKATA	24	34122	24.05.2017	23580	25.05.2016

CURRENCY RATES: 1USD \$ = ` 64.55 INR, 1GBP £ = ` 83.16 INR, 1EUR € = ` 72.37 INR (SOURCE IN REUTERS.COM -26th May 2017)