

**1. MARKET DESCRIPTION**

- STRONG DEMAND FOR THE CLEAN-BLACK AND LIQUORING VARIETIES AT FULLY FIRM LEVELS WITH SELECT FEW OFTEN COMPETED FOR AT ATTRACTIVE PRICES.
- THE REMAINDER WERE WELL RECEIVED AT STEADY RATES. COMMON SORTS WERE IRREGULAR AND SAW SOME WITHDRAWALS.
- DUSTS, IN GENERAL, EASED WITH BETTER ENQUIRY FOR MEDIUM/COMMON VARIETIES.
- INTERNAL BUYERS WERE THE MAINSTAY WITH FAIR SUPPORT FROM BLENDERS. EXPORTERS WERE VERY SELECTIVE.

2. TOTAL AUCTION AVERAGE – NEW SEASON ONLY (₹)

	2017/2018			2016/2017			UPTO SALE 20		
	SALE 20	SALE 19	+/-	SALE 20	SALE 19	+/-	2017-2018	2016-2017	2015-2016
LEAF	145.62	142.68	+2.94	144.47	137.86	+6.61	142.84	141.38	139.69
DUST	128.63	131.05	-2.42	136.48	134.06	+2.42	132.01	133.40	130.20
TOTAL	143.41	141.29	+2.12	143.46	137.37	+6.09	141.53	140.41	138.64

3. A. QUANTITY OFFERED & SOLD IN SALE 20 – NEW SEASON ONLY - IN LAC KGS

CATEGORY	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT%	OUT% UPTO SALE 20		
				IN SALE 20 LAST YEAR	2017-2018	2016-2017	2015-2016
LEAF	17.21	12.80	26%	15%	32%	27%	31%
DUST	2.47	1.91	22%	10%	25%	19%	32%
TOTAL	19.68	14.71	25%	14%	31%	26%	31%

B. CATEGORY WISE WEIGHTED AVERAGE – NEW SEASON ONLY (₹)

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
S/20/2017-18	148.29	151.28	133.02	124.32	117.92
S/19/2017-18	145.94	154.26	134.94	120.09	122.23
S/20/2016-17	145.78	151.60	140.18	129.31	123.86

C. CATEGORY WISE OFFERED & SOLD PERCENTAGE – NEW SEASON ONLY

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
OFFERED – S/20	61.06%	14.99%	9.10%	11.43%	3.42%
SOLD – S/20	58.18%	17.01%	9.22%	11.81%	3.78%

4. PRICE RANGE

PRICE RANGE - LEAF & DUST (NEW SEASON ONLY)	2017-2018		UPTO SALE 20		
	SALE 20	SALE 19	2017/18	2016/17	2015/16
A. % OF TEA SELLING ABOVE RS. 220.00	5.51	3.41	5.73	1.32	1.23
B. % OF TEA SELLING BETWEEN RS. 200.00 – 219.99	7.41	5.20	6.69	4.08	6.41
C. % OF TEA SELLING BETWEEN RS. 180.00 – 199.99	10.03	12.87	10.10	10.72	13.12
D. % OF TEA SELLING BETWEEN RS. 160.00 – 179.99	11.95	12.69	10.23	14.20	12.31
E. % OF TEA SELLING BETWEEN RS. 140.00 – 159.99	10.52	12.43	9.24	12.80	11.73
F. % OF TEA SELLING BETWEEN RS. 120.00 – 139.99	15.33	13.23	13.81	24.18	18.60
G. % OF TEA SELLING BETWEEN RS. 100.00 – 119.99	29.01	27.22	35.42	27.75	21.60
H. % OF TEA SELLING BETWEEN RS. 90.00 – 99.99	8.21	12.79	7.58	3.52	5.82
I. % OF TEA SELLING BELOW RS. 90.00	2.03	0.16	1.20	1.43	9.18

5. FUTURE OFFERINGS – CTC :

(In Pkgs.)

	SALE	THIS YEAR		LAST YEAR	
		QUANTITY	CL. DATE	QUANTITY	CL. DATE
SILIGURI	23	76816	18.05.2017	67430	19.05.2016
KOLKATA	23	48899	11.05.2017	52825	11.05.2016
GUWAHATI	22	65322	12.05.2017	57391	13.05.2016

6. OTHER INFORMATION :**A. GRADE TO GRADE GAP (SALE 14 TO 20)**

ESTATES :-											
SEASON	BOP	BOPSM	BOP-BOPSM	BP	BOPSM-BP	OF	BP-OF	PD	OF-PD	D	PD-D
2017	142.16	160.97	-18.81	184.82	-23.85	178.66	6.16	155.06	23.60	142.38	12.68
2016	137.27	158.55	-21.28	171.45	-12.90	166.36	5.09	152.15	14.21	143.25	8.90
BOUGHT LEAF :-											
SEASON	BOP	BOPSM	BOP-BOPSM	BP	BOPSM-BP	OF	BP-OF	PD	OF-PD	D	PD-D
2017	100.12	107.85	-7.73	113.92	-6.07	119.24	-5.32	113.70	5.54	111.22	2.48
2016	105.71	116.35	-10.64	121.85	-5.50	124.54	-2.69	117.86	6.68	114.26	3.60

B. CURRENCY RATE :1 US \$ = ₹64.09 INR, 1 Euro € = ₹71.07 INR, 1 U.K. £ = ₹82.93 INR – SOURCE– in.reuters.com – 19th May 2017.