



**1. MARKET DESCRIPTION**

- DEMAND – FAIR
- MARKET- LEVELS CONTINUED TO EASE WITH INDIFFERENT SORTS DISCOUNTED/NEGLECTED
- BUYING- HUL & INTERNAL BUYERS WERE OPERATING WITH SOME SUPPORT FROM WI.

**2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)**

	2017/2018			2016/2017			UPTO SALE 18		
	SALE 18	SALE 17	+/-	SALE 18	SALE 17	+/-	2017	2016	2015
CTC	147.33	156.51	-9.18	145.87	152.03	-6.16	148.54	154.88	154.97
DUST	158.80	165.16	-6.36	149.97	161.77	-11.80	159.20	159.27	160.98
TOTAL	149.71	158.03	-8.32	146.91	154.69	-7.78	150.14	155.88	155.99

**3. A. QUANTITY OFFERED AND SOLD IN SALE - COMBINED (IN LAC KGS)**

CATEGORY	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT %	OUT % UPTO SALE NO 18		
				IN SALE 18 LAST YEAR	2017	2016	2015
CTC	11.34	7.20	37%	33%	39%	35%	40%
DUST	3.60	1.88	48%	37%	41%	38%	40%
TOTAL	14.93	9.08	39%	34%	40%	36%	40%

**B. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF AND DUST (IN RS.) - SEASON 2017 - 2018**

	BROKENS	FANNINGS	DUST	LEAF SEC	DUST SEC
S/18/2017	147.30	146.70	163.28	169.24	161.02
S/17/2017	156.94	158.09	169.04	173.98	172.91
S/18/2016	146.23	150.98	155.60	148.18	151.47

**C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE -CTC LEAF AND DUST - SEASON 2017 - 2018**

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.	TOTAL
OFFERED-S/18(2017)	56.19%	9.34%	10.72%	10.37%	13.38%	100%
SOLD - S/18(2017)	58.06%	11.18%	8.13%	10.03%	12.60%	100%

**4. PRICE RANGE- CTC LEAF AND ALL DUST COMBINED (FURTHER BREAK UP ON PAGE – 2 )**

PRICE RANGE- LEAF AND DUST COMBINED	2017		UPTO SALE 18		
	SALE 18	SALE 17	2017	2016	2015
A. % OF TEA SELLING ABOVE RS.220	5.63	8.94	8.49	1.82	3.84
B. % OF TEA SELLING BETWEEN RS.200-219.99	6.51	14.20	10.02	9.40	9.98
C. % OF TEA SELLING BETWEEN RS.180-199.99	10.04	17.45	9.62	18.29	23.37
D. % OF TEA SELLING BETWEEN RS 160-179.99	17.06	9.20	9.28	18.90	13.90
E. % OF TEA SELLING BETWEEN RS.150-159.99	7.95	3.59	4.71	7.70	6.54
F. % OF TEA SELLING BETWEEN RS.140-149.99	7.65	3.43	6.34	7.61	6.75
G. % OF TEA SELLING BETWEEN RS.130-139.99	7.35	5.07	6.55	9.75	6.14
H. % OF TEA SELLING BETWEEN RS.120-129.99	6.80	5.59	9.04	12.12	7.78
I. % OF TEA SELLING BETWEEN RS.110-119.99	14.19	13.23	18.82	8.82	6.53
J. % OF TEA SELLING BETWEEN RS.100-109.99	12.87	14.77	14.18	3.72	6.82
K.% OF TEA SELLING BELOW RS.100	3.97	4.53	2.94	1.89	8.36

**5. FUTURE OFFERINGS (PACKAGES) :**

	SALE	THIS YEAR		LAST YEAR		VARIANCE
		QUANTITY	CL. DATE	QUANTITY	CL. DATE	
KOLKATA	21	73993	331579	62128	462953	-131374
SILIGURI	21	51846	391470	43921	384670	+6800
GUWAHATI	20	103097	372362	70719	473197	-100835

CURRENCY RATES: 1USD \$= ` 64.30 INR, 1GBP £= ` 83.46 INR, 1EUR € = ` 70.69 INR (SOURCE IN REUTERS.COM -06<sup>th</sup> May 2017)

**KOLKATA PRICE RANGE SALE 14-18**

**ASSAM ESTATE**

Price Range	2016-17	2015-16	2014-15
% OF TEA SELLING ABOVE RS.260	5.1	0.2	1.2
% OF TEA SELLING BETWEEN RS 250-259.99	1.6	0.3	0.2
% OF TEA SELLING BETWEEN RS 240-249.99	2.7	0.3	0.6
% OF TEA SELLING BETWEEN RS 230-239.99	3.6	0.5	2.5
% OF TEA SELLING BETWEEN RS 220-229.99	6.4	2.0	4.4
% OF TEA SELLING BETWEEN RS 210-219.99	7.0	3.5	6.5
% OF TEA SELLING BETWEEN RS 200-209.99	9.5	11.7	10.6
% OF TEA SELLING BETWEEN RS.190-199.99	6.2	12.2	13.7
% OF TEA SELLING BETWEEN RS.180-189.99	11.5	16.6	17.1
% OF TEA SELLING BETWEEN RS.170-179.99	15.1	16.8	10.4
% OF TEA SELLING BETWEEN RS 160-169.99	7.1	12.6	6.2
% OF TEA SELLING BETWEEN RS.150-159.99	7.8	7.9	4.6
% OF TEA SELLING BETWEEN RS.140-149.99	6.9	4.4	4.3
% OF TEA SELLING BETWEEN RS.130-139.99	5.4	4.6	4.6
% OF TEA SELLING BETWEEN RS.120-129.99	2.0	3.7	6.3
% OF TEA SELLING BELOW RS.120	2.0	2.9	6.8

**DOOARS/TERAI ESTATE**

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.260	0.8	0.1	0.6
% OF TEA SELLING BETWEEN RS.250-259.99	1.3	0.2	0.3
% OF TEA SELLING BETWEEN RS.240-249.99	1.9	0.2	0.4
% OF TEA SELLING BETWEEN RS.230-239.99	5.3	0.3	1.3
% OF TEA SELLING BETWEEN RS.220-229.99	12.3	1.3	1.4
% OF TEA SELLING BETWEEN RS.210-219.99	16.6	5.4	3.3
% OF TEA SELLING BETWEEN RS.200-199.99	17.2	15.2	14.2
% OF TEA SELLING BETWEEN RS.190-199.99	13.5	15.8	23.4
% OF TEA SELLING BETWEEN RS.180-189.99	12.6	20.7	27.2
% OF TEA SELLING BETWEEN RS.170-179.99	7.8	17.6	15.5
% OF TEA SELLING BETWEEN RS 160-169.99	4.7	11.4	6.1
% OF TEA SELLING BETWEEN RS 150-159.99	3.5	7.7	2.8
% OF TEA SELLING BELOW RS.150	2.5	4.0	3.6

**DOOARS/TERAI BOUGHT LEAF**

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.150	2.2	6.3	12.2
% OF TEA SELLING BETWEEN RS.145-149.99	2.5	3.0	5.3
% OF TEA SELLING BETWEEN RS.140-144.99	3.2	5.6	4.6
% OF TEA SELLING BETWEEN RS.135-139.99	2.0	5.3	4.7
% OF TEA SELLING BETWEEN RS.130-134.99	4.9	10.7	5.7
% OF TEA SELLING BETWEEN RS.125-129.99	5.4	12.4	4.7
% OF TEA SELLING BETWEEN RS.120-124.99	9.2	16.8	8.2
% OF TEA SELLING BETWEEN RS.115-119.99	15.2	13.9	6.1
% OF TEA SELLING BETWEEN RS.110-114.99	21.5	9.8	9.2
% OF TEA SELLING BETWEEN RS.105-109.99	17.3	4.6	8.1
% OF TEA SELLING BETWEEN RS.100-104.99	10.8	6.4	9.8
% OF TEA SELLING BETWEEN RS.95-99.99	1.6	3.3	4.9
% OF TEA SELLING BETWEEN RS.90-94.99	2.6	1.7	5.3
% OF TEA SELLING BELOW RS.90	1.7	0.5	11.2