

**1. MARKET DESCRIPTION**

- DEMAND GOOD FOR QUALITY AND FAIR FOR REMAINDER.
- SELECT BEST SORTS SOLD AT FIRM LEVELS AND SOME IMPROVED VARIETY MOVED UP WITH COMPETITION. THE OTHERS EASED IN LINE WITH QUALITY.
- THE BROWNER TEAS CONTINUE TO FIND IT DIFFICULT OF SALE THEREBY ADDING TO WITHDRAWALS.
- IN THE DUST SEGMENT, ONLY LEAFY PD FIND FAVOUR. POWDERY DUST ARE GETTING OUT LISTED.
- BLENDERS HAVE BEEN ACTIVE. EXPORTERS LENT SOME SUPPORT. THE INTERNAL BUYERS OPERATED.

2. TOTAL AUCTION AVERAGE – NEW SEASON ONLY (₹)

	2017/2018			2016/2017			UPTO SALE 18		
	SALE 18	SALE 17	+/-	SALE 18	SALE 17	+/-	2017-2018	2016-2017	2015-2016
LEAF	139.91	141.80	-1.89	133.27	132.87	+0.40	142.16	141.36	143.23
DUST	129.42	129.76	-0.34	126.97	127.20	-0.23	133.20	132.59	135.49
TOTAL	138.58	140.25	-1.67	132.53	132.17	+0.36	141.10	140.32	142.40

3. A. QUANTITY OFFERED & SOLD IN SALE 18 – NEW SEASON ONLY - IN LAC KGS

CATEGORY	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT%	OUT% UPTO SALE 18		
				IN SALE 18 LAST YEAR	2017-2018	2016-2017	2015-2016
LEAF	17.82	11.72	34%	25%	35%	31%	34%
DUST	2.44	1.71	30%	21%	26%	21%	31%
TOTAL	20.26	13.43	34%	24%	34%	30%	34%

B. CATEGORY WISE WEIGHTED AVERAGE – NEW SEASON ONLY (₹)

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
S/18/2017-18	140.76	150.24	133.14	122.50	119.38
S/17/2017-18	144.05	146.62	131.98	124.12	123.27
S/18/2016-17	136.02	141.79	130.72	115.43	115.82

C. CATEGORY WISE OFFERED & SOLD PERCENTAGE – NEW SEASON ONLY

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
OFFERED – S/18	61.71%	15.19%	9.19%	11.05%	2.86%
SOLD – S/18	57.70%	16.78%	9.29%	12.79%	3.44%

4. PRICE RANGE

PRICE RANGE - LEAF & DUST (NEW SEASON ONLY)	2017-2018		UPTO SALE 18		
	SALE 18	SALE 17	2017/18	2016/17	2015/16
A. % OF TEA SELLING ABOVE RS. 220.00	3.81	4.39	6.33	1.15	1.58
B. % OF TEA SELLING BETWEEN RS. 200.00 – 219.99	4.65	5.36	6.84	4.28	7.89
C. % OF TEA SELLING BETWEEN RS. 180.00 – 199.99	12.69	10.55	9.48	10.43	14.61
D. % OF TEA SELLING BETWEEN RS. 160.00 – 179.99	10.43	12.59	9.21	14.87	11.83
E. % OF TEA SELLING BETWEEN RS. 140.00 – 159.99	10.12	9.91	8.16	12.73	11.82
F. % OF TEA SELLING BETWEEN RS. 120.00 – 139.99	11.52	11.36	13.55	23.52	18.46
G. % OF TEA SELLING BETWEEN RS. 100.00 – 119.99	34.73	38.33	39.02	28.27	21.56
H. % OF TEA SELLING BETWEEN RS. 90.00 – 99.99	10.78	6.78	6.72	3.45	5.15
I. % OF TEA SELLING BELOW RS. 90.00	1.27	0.73	0.69	1.30	7.10

5. FUTURE OFFERINGS – CTC :

(In Pkgs.)

	SALE	THIS YEAR		LAST YEAR	
		QUANTITY	CL. DATE	QUANTITY	CL. DATE
SILIGURI	20	49858	27.04.2017	38722	28.04.2016
KOLKATA	21	73993	26.04.2017	62128	27.04.2016
GUWAHATI	20	103097	28.04.2017	70719	29.04.2016

6. OTHER INFORMATION :**A. CROP FIGURES**

(in m.kgs.)

	MARCH 2017	MARCH 2016	+/-	JAN TO MAR 2017	JAN TO MAR 2016	+/-
SRI LANKA	26.43	22.20	+4.23	66.55	70.41	-3.86

Source – www.johnkeelstea.com

B. CURRENCY RATE :1 US \$ = ₹64.27 INR, 1 Euro € = ₹70.59 INR, 1 U.K. £ = ₹83.02 INR – SOURCE – in.reuters.com – 5th May 2017.Our Website : www.parcon-india.com