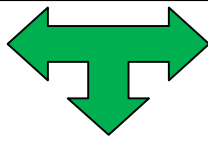




**PARCON**

**INDIA PRIVATE LIMITED**



**NEW SEASON TEAS ONLY**

**MARKET UPDATE (CTC)**

SALE 16

KOLKATA

Saturday, 22 April, 2017

25 YEARS

**1. MARKET DESCRIPTION**

- DEMAND- FAIR
- MARKET- GOOD ASSAMS (200-230) AND BEST DOOARS (230+) SOLD READILY. MEDIUM DOOARS SOLD AS PER QUALITY WITH SOME NOTICEABLE WITHDRAWLS. PLAINER SORTS (95-140) WERE EASIER.
- BUYING- DUNCANS & HUL ACTIVE WITH SOME SUPPORT FROM LOCAL BUYERS AND EXPORTERS. WI SELECTIVE.

**2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)**

	2017/2018			2016/2017			UPTO SALE 16		
	SALE 16	SALE 15	+/-	SALE 16	SALE 15	+/-	2017	2016	2015
CTC	151.81	133.56	18.25	159.31	165.07	-5.76	144.38	162.42	159.15
DUST	165.29	122.98	42.31	165.54	169.49	-3.95	150.99	167.10	172.19
TOTAL	153.08	132.87	20.21	160.52	165.94	-5.42	144.92	163.26	161.06

**3. A. QUANTITY OFFERED AND SOLD IN SALE - COMBINED (IN LAC KGS)**

CATEGORY	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT %	OUT %		
				IN SALE 16 LAST YEAR	UPTO SALE NO 16		
					2017	2016	2015
CTC	7.46	5.04	33%	34%	39%	38%	45%
DUST	0.80	0.53	34%	46%	31%	44%	35%
TOTAL	8.26	5.56	33%	37%	39%	39%	44%

**B. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF AND DUST (IN RS.) - SEASON 2017 - 2018**

	BROKENS	FANNINGS	DUST	LEAF SEC	DUST SEC
S/16/2017	151.71	150.57	166.89	198.00	127.07
S/15/2017	132.21	138.99	122.98		
S/16/2016	157.67	165.47	175.15	150.56	121.34

**C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE - CTC LEAF AND DUST - SEASON 2017 - 2018**

	BROKENS	FANNINGS	DUST	LEAF SEC	DUST SEC	TOTAL
OFFERED-	68.85%	17.12%	6.13%	3.31%	4.59%	100%
SOLD - S/16(2017)	68.60%	16.08%	6.75%	4.28%	4.28%	100%

**4. PRICE RANGE- CTC LEAF AND ALL DUST COMBINED (FURTHER BREAK UP ON PAGE -2)**

PRICE RANGE- LEAF AND DUST COMBINED	2017		UPTO SALE 16		
	SALE 16	SALE 15	2017	2016	2015
A. % OF TEA SELLING ABOVE RS.220	14.05	5.34	10.73	2.60	5.11
B. % OF TEA SELLING BETWEEN RS.200-219.99	14.99	5.28	10.20	16.56	13.16
C. % OF TEA SELLING BETWEEN RS.180-199.99	5.34	1.94	3.67	22.89	23.27
D. % OF TEA SELLING BETWEEN RS 160-179.99	3.27	1.67	2.35	12.20	9.51
E. % OF TEA SELLING BETWEEN RS.150-159.99	2.45	2.36	2.61	6.83	8.30
F. % OF TEA SELLING BETWEEN RS.140-149.99	3.26	8.90	7.24	9.19	7.70
G. % OF TEA SELLING BETWEEN RS.130-139.99	4.18	10.42	6.90	8.36	6.35
H. % OF TEA SELLING BETWEEN RS.120-129.99	11.57	12.22	13.52	10.65	7.23
I. % OF TEA SELLING BETWEEN RS.110-119.99	24.40	34.06	26.97	6.64	7.50
J. % OF TEA SELLING BETWEEN RS.100-109.99	15.37	17.23	14.94	3.25	7.82
K. % OF TEA SELLING BELOW RS.100	1.12	0.06	0.87	0.83	4.04

**5. FUTURE OFFERINGS (PACKAGES) :**

	SALE	THIS YEAR		LAST YEAR		VARIANCE
		FOR	UPTO	FOR	UPTO	
KOLKATA	19	60891	199583	68774	331279	-131696
SILIGURI	19	40797	345239	31227	298744	+46495
GUWAHATI	18	74867	179697	102595	323723	-144026

CURRENCY RATES: 1USD \$= ` 64.52 INR, 1GBP £= ` 82.52 INR, 1EUR € = ` 70.05 INR (SOURCE IN REUTERS.COM -24<sup>th</sup> Apr 2017)

Our Website : [www.parcon-india.com](http://www.parcon-india.com)

**KOLKATA PRICE RANGE SALE 14-16**

**DOOARS/TERAI ESTATE**

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.260	1.9	0.3	1.3
% OF TEA SELLING BETWEEN RS.250-259.99	3.0	0.5	0.6
% OF TEA SELLING BETWEEN RS.240-249.99	5.0	0.4	0.5
% OF TEA SELLING BETWEEN RS.230-239.99	13.2	0.6	2.0
% OF TEA SELLING BETWEEN RS.220-229.99	18.6	2.4	3.1
% OF TEA SELLING BETWEEN RS.210-219.99	23.8	9.6	5.5
% OF TEA SELLING BETWEEN RS.200-199.99	17.6	26.4	21.1
% OF TEA SELLING BETWEEN RS.190-199.99	9.0	24.1	27.2
% OF TEA SELLING BETWEEN RS.180-189.99	3.9	19.3	24.9
% OF TEA SELLING BETWEEN RS.170-179.99	3.6	10.3	8.2
% OF TEA SELLING BETWEEN RS 160-169.99	0.2	3.5	2.5
% OF TEA SELLING BELOW RS.160	0.2	2.7	3.2

**DOOARS/TERAI BOUGHT LEAF**

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.150	2.9	11.3	17.7
% OF TEA SELLING BETWEEN RS.145-149.99	4.2	5.2	7.9
% OF TEA SELLING BETWEEN RS.140-144.99	5.2	8.9	6.5
% OF TEA SELLING BETWEEN RS.135-139.99	2.6	6.5	5.7
% OF TEA SELLING BETWEEN RS.130-134.99	6.6	11.1	6.9
% OF TEA SELLING BETWEEN RS.125-129.99	7.1	13.3	5.8
% OF TEA SELLING BETWEEN RS.120-124.99	11.7	15.2	9.1
% OF TEA SELLING BETWEEN RS.115-119.99	17.3	10.4	6.1
% OF TEA SELLING BETWEEN RS.110-114.99	20.3	7.7	9.3
% OF TEA SELLING BETWEEN RS.105-109.99	12.7	3.8	8.2
% OF TEA SELLING BETWEEN RS.100-104.99	8.3	4.9	8.3
% OF TEA SELLING BELOW RS.100	1.2	1.7	8.6