**1. MARKET DESCRIPTION**

- GOOD DEMAND FOR LIQUORING SORTS IN THE BEST/GOOD VARIETIES. FOR THE REMAINDER IT WAS ONLY FAIR AND TENDED SLUGGISH. COMMON AND PLAINER TEAS WITNESSED WITHDRAWALS ONCE AGAIN.
- LEVELS EASED IN ALL CATEGORIES, MORE SO FOR THE LATER INVOICES.
- THE DUST SEGMENT SAW BETTER MOVEMENT.
- THE BLENDER PARTICIPATION SHOWED AN INCREMENT. INTERNAL BUYERS WERE ACTIVE ON CLEAN, BLACK & LIQUORING LINES BUT OTHERWISE SELECTIVE.

2. TOTAL AUCTION AVERAGE – NEW SEASON ONLY (₹)

| | 2017/2018 | | | 2016/2017 | | | UPTO SALE 15 | | |
|-------|-----------|---------|-------|-----------|---------|--------|--------------|-----------|-----------|
| | SALE 15 | SALE 14 | +/- | SALE 15 | SALE 14 | +/- | 2017-2018 | 2016-2017 | 2015-2016 |
| LEAF | 146.73 | 150.71 | -3.98 | 148.45 | 162.59 | -14.14 | 148.03 | 154.42 | 150.10 |
| DUST | 141.39 | 141.77 | -0.38 | 137.70 | 150.45 | -12.75 | 141.51 | 142.45 | 146.92 |
| TOTAL | 146.14 | 149.72 | -3.58 | 147.14 | 161.36 | -14.22 | 147.31 | 153.06 | 149.82 |

3. A. QUANTITY OFFERED & SOLD IN SALE 15 – NEW SEASON ONLY - IN LAC KGS

| CATEGORY | OFFERED QUANTITY | SOLD QUANTITY | OUT % | OUT% | OUT% UPTO SALE 15 | | |
|----------|------------------|---------------|-------|----------------------|-------------------|-----------|-----------|
| | | | | IN SALE 15 LAST YEAR | 2017-2018 | 2016-2017 | 2015-2016 |
| LEAF | 14.47 | 8.47 | 41% | 38% | 42% | 37% | 37% |
| DUST | 1.27 | 1.05 | 17% | 20% | 15% | 23% | 34% |
| TOTAL | 15.74 | 9.52 | 40% | 36% | 40% | 36% | 37% |

B. CATEGORY WISE WEIGHTED AVERAGE – NEW SEASON ONLY (₹)

| | BROKENS | FANNINGS | DUST | LEAF SEC. | DUST SEC. |
|--------------|---------|----------|--------|-----------|-----------|
| S/15/2017-18 | 145.73 | 152.47 | 144.36 | 134.43 | 121.20 |
| S/14/2017-18 | 147.96 | 159.67 | 146.79 | 129.23 | 113.16 |
| S/15/2016-17 | 150.24 | 150.67 | 141.18 | 133.72 | 126.57 |

C. CATEGORY WISE OFFERED & SOLD PERCENTAGE – NEW SEASON ONLY

| | BROKENS | FANNINGS | DUST | LEAF SEC. | DUST SEC. |
|----------------|---------|----------|-------|-----------|-----------|
| OFFERED – S/15 | 67.52% | 17.85% | 7.07% | 6.55% | 1.01% |
| SOLD – S/15 | 55.63% | 25.82% | 9.63% | 7.50% | 1.42% |

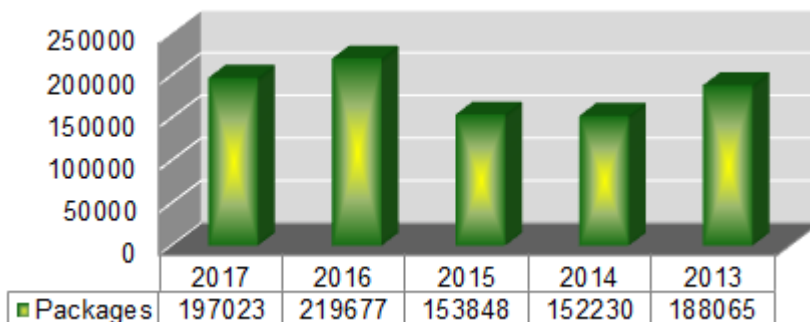
4. PRICE RANGE

| PRICE RANGE - LEAF & DUST (NEW SEASON ONLY) | 2017-2018 | | UPTO SALE 15 | | |
|---|-----------|---------|--------------|---------|---------|
| | SALE 15 | SALE 14 | 2017/18 | 2016/17 | 2015/16 |
| A. % OF TEA SELLING ABOVE RS. 220.00 | 10.49 | 13.58 | 11.49 | 2.93 | 3.05 |
| B. % OF TEA SELLING BETWEEN RS. 200.00 – 219.99 | 10.39 | 7.72 | 9.52 | 8.31 | 11.51 |
| C. % OF TEA SELLING BETWEEN RS. 180.00 – 199.99 | 5.91 | 6.14 | 5.99 | 15.14 | 12.72 |
| D. % OF TEA SELLING BETWEEN RS. 160.00 – 179.99 | 6.98 | 5.82 | 6.60 | 14.88 | 10.30 |
| E. % OF TEA SELLING BETWEEN RS. 140.00 – 159.99 | 5.78 | 6.50 | 6.01 | 15.10 | 14.66 |
| F. % OF TEA SELLING BETWEEN RS. 120.00 – 139.99 | 16.93 | 21.38 | 18.38 | 28.18 | 24.48 |
| G. % OF TEA SELLING BETWEEN RS. 100.00 – 119.99 | 41.05 | 35.61 | 39.28 | 15.02 | 17.92 |
| H. % OF TEA SELLING BETWEEN RS. 90.00 – 99.99 | 2.22 | 3.01 | 2.48 | 0.40 | 2.78 |
| I. % OF TEA SELLING BELOW RS. 90.00 | 0.25 | 0.24 | 0.25 | 0.04 | 2.58 |

5. FUTURE OFFERINGS – CTC :

(In Pkgs.)

| | SALE | THIS YEAR | | LAST YEAR | |
|----------|------|-----------|------------|-----------|------------|
| | | QUANTITY | CL. DATE | QUANTITY | CL. DATE |
| SILIGURI | 17 | 55473 | 06.04.2017 | 59251 | 07.04.2016 |
| KOLKATA | 17 | 37156 | 08.04.2017 | 51166 | 08.04.2016 |
| GUWAHATI | 17 | 53180 | 07.04.2017 | 80473 | 08.04.2016 |

6. OTHER INFORMATION :**A. SILIGURI AUCTION ARRIVALS – SALE 14 TO 17****B. CURRENCY RATE :**1 US \$ = ₹64.43 INR, 1 Euro € = ₹68.39 INR, 1 U.K. £ = ₹80.62 INR – SOURCE– in.reuters.com – 14th April 2017.Our Website : www.parcon-india.com