

**P A R C O N****INDIA PRIVATE LIMITED**

25 YEARS

NEW SEASON TEAS ONLY**MARKET UPDATE (CTC)**

SALE 15

KOLKATA

Thursday, 13 April, 2017

1. MARKET DESCRIPTION

- DEMAND – FAIR
- NEW SEASON TEA LEVELS ARE AS FOLLOWS :
DOOARS: BEST- 240+ (N), GOOD- 190-220, MEDIUM- 150-170 (N), PLAIN- 100-140
ASSAM / CACHAR: NQ
- BUYING – DUNCANS AND LOCAL BUYERS WERE ACTIVE WITH SOME SUPPORT FROM HUL. WI SELECTIVE

2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)

	2017/2018			2016/2017			UPTO SALE 15		
	SALE 15	SALE 14	+/-	SALE 15	SALE 14	+/-	2017	2016	2015
CTC	133.23	138.70	-5.47	165.07	166.82	-1.75	135.42	165.58	156.76
DUST	122.98	129.77	-6.79	169.49	165.94	+3.55	125.76	169.05	173.03
TOTAL	132.58	138.11	-5.53	165.94	166.75	-0.81	134.79	166.16	158.09

3. A. QUANTITY OFFERED AND SOLD IN SALE - COMBINED (IN LAC KGS)

CATEGORY	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT % IN SALE 15 LAST YEAR	OUT % UPTO SALE NO 15		
					2017	2016	2015
CTC	4.97	2.54	49%	43%	46%	41%	41%
DUST	0.23	0.18	24%	37%	25%	40%	44%
TOTAL	5.20	2.71	48%	42%	45%	41%	41%

B. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF AND DUST(IN RS.) - SEASON 2017 - 2018

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
S/15/2017	131.72	138.99	122.98		
S/14/2017	136.28	147.91	129.77		
S/15/2016	164.81	166.10	171.24	162.58	132.42

C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE -CTC LEAF AND DUST - SEASON 2017 - 2018

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.	TOTAL
OFFERED-S/15(2017)	74.87%	20.04%	3.85%	0.62%	0.62%	100%
SOLD - S/15(2017)	73.85%	18.47%	5.90%	1.18%	0.60%	100%

4. PRICE RANGE- CTC LEAF AND ALL DUST COMBINED (FURTHER BREAK UP ON PAGE -2)

PRICE RANGE- LEAF AND DUST COMBINED	2017		UPTO SALE 15		
	SALE 15	SALE 14	2017	2016	2015
A. % OF TEA SELLING ABOVE RS.220	5.34	8.64	6.67	4.06	6.10
B. % OF TEA SELLING BETWEEN RS.200-219.99	5.28	2.97	4.35	22.89	13.36
C. % OF TEA SELLING BETWEEN RS.180-199.99	1.94	1.19	1.63	16.39	14.69
D. % OF TEA SELLING BETWEEN RS 160-179.99	1.67	0.58	1.23	9.73	8.94
E. % OF TEA SELLING BETWEEN RS.150-159.99	2.36	3.45	2.80	6.81	9.24
F. % OF TEA SELLING BETWEEN RS.140-149.99	8.90	16.83	12.10	10.74	10.33
G. % OF TEA SELLING BETWEEN RS.130-139.99	10.42	9.92	10.22	10.69	9.12
H.% OF TEA SELLING BETWEEN RS.120-129.99	12.22	21.32	15.90	11.87	9.06
I. % OF TEA SELLING BETWEEN RS.110-119.99	34.06	24.30	30.11	4.54	7.54
J. % OF TEA SELLING BETWEEN RS.100-109.99	17.23	10.28	14.42	1.99	7.06
K. % OF TEA SELLING BELOW RS.100	0.60	0.52	0.57	0.30	4.55

5. FUTURE OFFERINGS (PACKAGES) :

	SALE	THIS YEAR		LAST YEAR		VARIANCE
		FOR	UPTO	FOR	UPTO	UPTO
KOLKATA	17	37156	97327	51166	169100	-71773
SILIGURI	17	55473	254726	59251	219677	-20424
GUWAHATI	17	53180	104830	80473	221128	-116298

CURRENCY RATES: 1USD \$= ` 64.41 INR, 1GBP £= ` 81.12 INR, 1EUR € = ` 68.54 INR (SOURCE IN REUTERS.COM -13th Apr 2017)Our Website : www.parcon-india.com

KOLKATA PRICE RANGE SALE 14-15

DOOARS/TERAI ESTATE

Price Range	2017-18	2016-17	2015-16
% OF TEA SELLING ABOVE RS.260	5.8	0.5	2.4
% OF TEA SELLING BETWEEN RS.250-259.99	8.3	0.8	1.0
% OF TEA SELLING BETWEEN RS.240-249.99	11.0	0.8	0.8
% OF TEA SELLING BETWEEN RS.230-239.99	12.0	1.0	3.5
% OF TEA SELLING BETWEEN RS.220-229.99	14.5	4.1	5.3
% OF TEA SELLING BETWEEN RS.210-219.99	25.3	15.3	8.7
% OF TEA SELLING BETWEEN RS.200-199.99	8.2	40.8	29.3
% OF TEA SELLING BETWEEN RS.190-199.99	11.0	17.5	23.3
% OF TEA SELLING BETWEEN RS.180-189.99	1.8	8.4	15.9
% OF TEA SELLING BETWEEN RS.170-179.99	1.5	6.6	5.7
% OF TEA SELLING BETWEEN RS.160-169.99	0.6	2.1	0.8
% OF TEA SELLING BELOW RS.160		2.3	3.4

DOOARS/TERAI BOUGHT LEAF

Price Range	2017-18	2016-17	2015-16
% OF TEA SELLING ABOVE RS.150	3.8	18.2	20.1
% OF TEA SELLING BETWEEN RS.145-149.99	6.6	6.5	8.8
% OF TEA SELLING BETWEEN RS.140-144.99	7.3	11.2	8.0
% OF TEA SELLING BETWEEN RS.135-139.99	2.4	7.8	7.5
% OF TEA SELLING BETWEEN RS.130-134.99	9.4	13.9	8.1
% OF TEA SELLING BETWEEN RS.125-129.99	7.3	15.1	7.0
% OF TEA SELLING BETWEEN RS.120-124.99	11.1	11.7	7.9
% OF TEA SELLING BETWEEN RS.115-119.99	14.4	5.7	6.0
% OF TEA SELLING BETWEEN RS.110-114.99	20.5	4.7	6.9
% OF TEA SELLING BETWEEN RS.105-109.99	7.7	2.4	5.6
% OF TEA SELLING BETWEEN RS.100-104.99	9.0	2.3	6.4
% OF TEA SELLING BELOW RS.100	0.5	0.7	7.8